

Mori Hills REIT Investment Corporation

Results of 20th Fiscal Period ended July 31, 2016 Presentation Material September 15, 2016



TSE Code: 3234 http://www.mori-hills-reit.co.jp/en/ (Asset Manager) Mori Building Investment Management Co., Ltd. http://www.morifund.co.jp/en/

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This document contains charts, data, etc. that were prepared by Mori Building Investment Management Co., Ltd. (hereafter, the "Asset Manager") based on charts, data, indicators, etc. released by third parties. Furthermore, this document includes statements based on analyses, judgments, and other observations concerning such matters by the asset manager as of the date of preparation.

1. Investment highlights



1-1 Unit price performance

value

(Sep. 14, 2010)



(Note 1) Unless otherwise stated in this document, all amounts of less than a unit are omitted and all fractions are rounded up to one digit below the decimal point.

(Note 2) TSE REIT Index is adjusted to MHR's unit price on the announcement date of the management policy (Sep. 14, 2010) and shows the relative performance vs. MHR's unit price performance.

(Sep. 5, 2016)



HILLS REIT

	19th period Jan. 31, 2016		period ., 2016	20th period Jul. 31, 2016
	Actual	Actual	Difference	Forecasted
Operating Highlights (million yen)				
Operating revenue	6,748	7,740	+ 992	7,757
Rent revenues	6,622	7,618	+ 996	7,626
Other operating revenues	126	122	∆ 4	130
Operating expenses	2,181	2,600	+ 418	2,643
Expenses related to properties	1,874	2,295	+ 421	2,345
SG&A	307	304	△ 2	297
Operating income	4,566	5,140	+ 573	5,114
Non-operating income	2	3	+ 0	2
Non-operating expenses	640	648	+ 8	704
Ordinary income	3,928	4,495	+ 566	4,412
Net income	3,927	4,494	+ 566	4,411
DPU				
Total units outstanding (units)	1,570,040	1,750,640	180,600	1,750,640
DPU (yen)	2,502	2,567	+ 65	2,520
Other Indices (million yen)				
Profit on real estate rental	4,873	5,445	+ 571	5,412
Depreciation	852	966	+ 113	964
NOI	5,726	6,411	+ 684	6,377
NOI yield	3.9%	3.9%	0.0PT	3.9%
Acquisition price (weighted average based on the number of operating days during the period) (Note)	290,756	328,350	+ 37,594	328,350

(Note) If properties are acquired during the period, the acquisition price is the weighted average based on the number of operating days.

Increase/decrease factor (19th - 20th)				
•Operating revenue (+992 mn yen) - Roppongi Hills Mori Tower				
(Acquisition in 20th period) - Full period contribution of property	+846			
acquisition in 19th period	+73			
- "Fixed rent ML" revision/change (20th period)	+88			
•Operating expenses (+418 mn yen) - Roppongi Hills Mori Tower				
(Acquisition in 20th period) - Full period contribution of property	+248			
acquisition in 19th period	+18			
- "Fixed rent ML" revision/change (20th period)	+156			
•Non-operating expenses (+8 mn yen)				
- Interest expenses, etc.				
(New borrowings in 20th period)	+41			
- Amortization of investment corporation bond	s			
issuance cost	+21			
- Interest expenses, etc. (Existing borrowings)	∆49			
- Interest on investment corporation bonds	∆5			

Increase/decrease factor for 20th per (Forecasted – Actual)	riod			
• Operating income (+25 mn yen) - Akasaka Tameike Tower (Residence) - Moto-Azabu Hills - Roppongi First Plaza	+8 +8 +6			
•Non-operating expenses (Δ56 mn yen) - Interest expenses, etc. (New borrowings in 20th period) Δ32 - Interest expenses, etc. (Existing borrowings) Δ21				

1-3 Forecasts

Н	<u> </u>	L	L	S	R	E	<u> </u>	Т

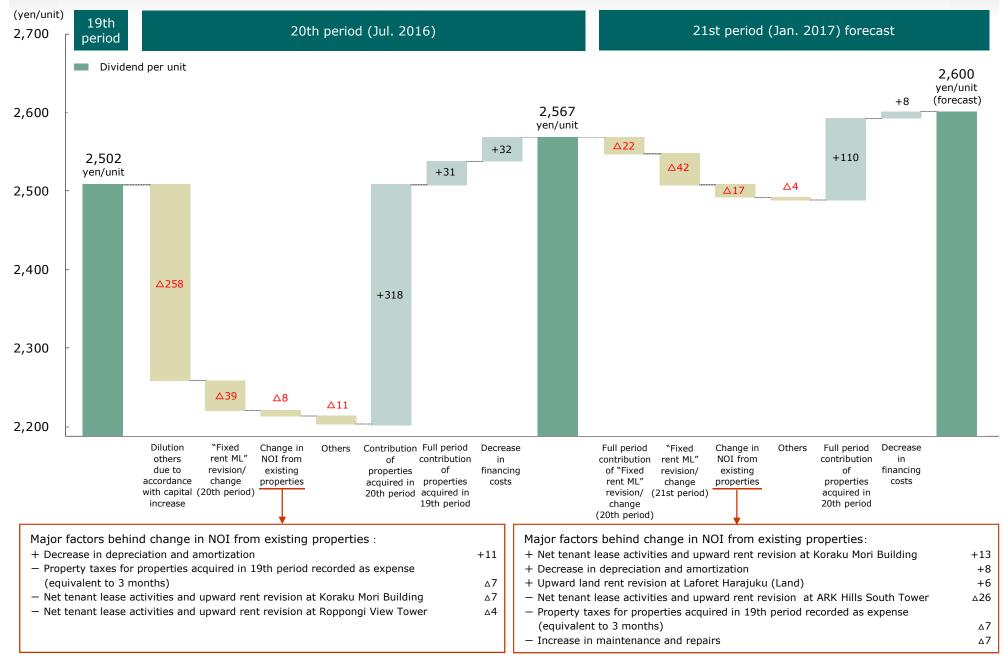
	20th period Jul. 31, 2016	21st period Jan. 31, 2017	
	Actual	Forecast	Difference
Operating Highlights (million yen)			
Operating revenue	7,740	8,235	+ 495
Rent revenues	7,618	8,029	+ 410
Other operating revenues	122	206	+ 84
Operating expenses	2,600	3,040	+ 440
Expenses related to properties	2,295	2,730	+ 434
SG&A	304	310	+ !
Operating income	5,140	5,195	+ 54
Non-operating income	3	1	Δ 1
Non-operating expenses	648	643	Δ 4
Ordinary income	4,495	4,552	+ 57
Net income	4,494	4,551	+ 57
DPU			-
Total units outstanding (units)	1,750,640	1,750,640	
DPU (yen)	2,567	2,600	+ 33
Other Indices (million yen)			
Profit on real estate rental	5,445	5,505	+ 60
Depreciation	966	996	+ 30
NOI	6,411	6,502	+ 90
NOI yield	3.9%	3.8%	∆ 0.1P
Acquisition price (weighted average based on the number of operating days during the period)	328,350	339,856	+ 11,505

Increase/decrease factor (20th - 21	st)
 Operating revenue (+495 mn yen) Full period contribution of property acquisition in 20th period "Fixed rent ML" revision/change (21st period) Full period contribution of "fixed rent ML" 	+285 +195
revision/change in 20th period	+26
•Operating expenses (+440 mn yen) - Full period contribution of property acquisition in 20th period	+83
 "Fixed rent ML" revision/change (21st period) Full period contribution of "fixed rent ML" revision/change in 20th period 	+268 +64
·Non-operating expenses (∆4 mn yen)	
 Interest expenses, etc. (Full period contribution of new borrowings in 20th period) Interest on investment corporation bonds Interest expenses, etc. (Existing borrowings) 	+9 +3 ∆17

1-4 Factors that led to changes in dividend per unit from the previous fiscal period

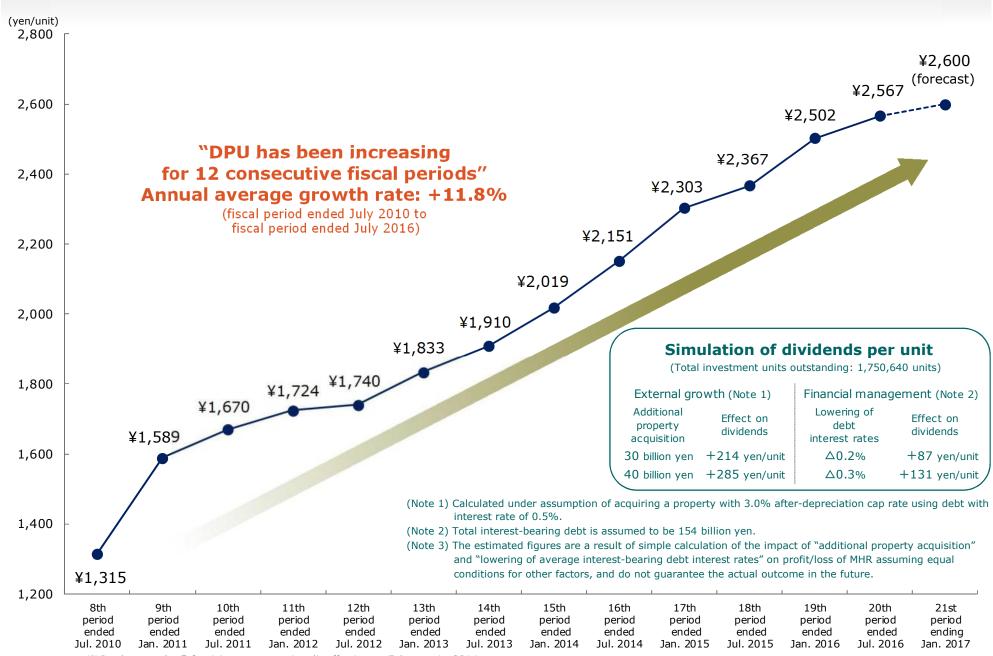


HILLS REIT



(Note) Factors that led to change are arrived at by dividing the change from the previous fiscal period by 1,750,640 units and indicated as an approximate figure in yen.

1-5 Dividends per unit growth record



% Implemented a 5-for-1 investment unit split effective on February 1, 2014.

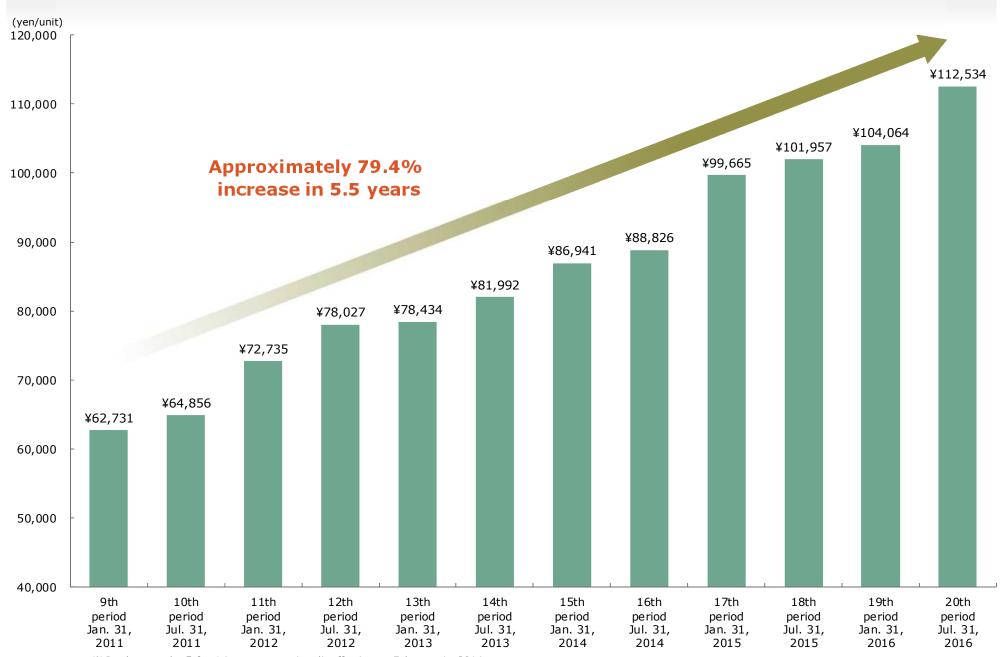
Actual dividends per unit was divided by 5 for the periods before the split of investment units in the graph.

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1-6 Increase in appraisal NAV per unit



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% Implemented a 5-for-1 investment unit split effective on February 1, 2014.

Actual NAV was divided by 5 for the periods before the split of investment units in the graph.

1-7 External growth



Business environment recognition

Closely watching the acquisition price level as property acquisition competitions are overheated

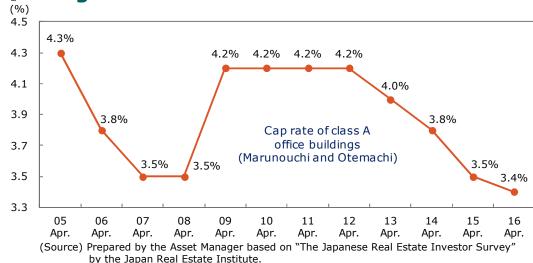
Focus on external growth utilizing sponsors' abundant property

(Note) Please refer to "3. Business environment recognition and MHR's policy/strategy" for details.

External growth policy

Change in return on real estate investment

pipeline



(billion yen) 339.8 <u>3</u>50 billion yen Growth utilizing sponsors' pipeline 293 300 281 281 252 252 250 230 210 200

16th

period

Jul.

2014

Change in assets under management

Change in rent and vacancy rate of office buildings (Tokyo's five central wards)

150

13th

period

Jan.

2013

14th

period

Jul.

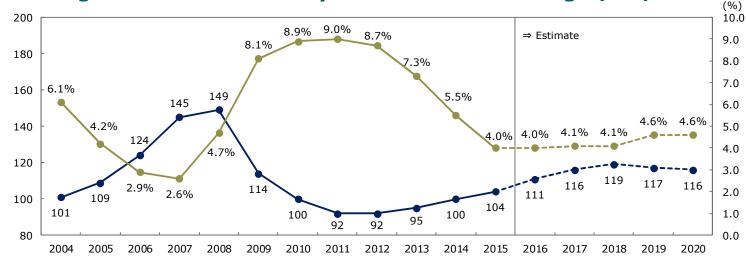
2013

15th

period

Jan.

2014



 Rent index
 Vacancy rate
 (Source)
 Prepared by the Asset Manager based on the "Spring 2016 Office Best Foreset in Taken

17th

period

Jan.

2015

18th

period

Jul.

2015

19th

period

Jan.

2016

20th

period

Jul.

2016

"Spring 2016 Office Rent Forecast in Tokyo, Osaka and Nagoya (2015-2020, 2025)" by the Office Market Trends Research Committee (Japan Real Estate Institute and Miki Shoji Co., Ltd.).

(Note)

The rent index targets large and medium buildings (standard floor area of 100 tsubo or more) in Tokyo's five central wards. The rent index is rebased to 100 as of 2010.

1-8 External growth



HILLS REIT

Overview of the property acquisition in 20th period (Roppongi Hills Mori Tower: 4 floors)



Acquisition price

46.1 bn yen





NOI yield

3.8%

<cross-section view=""></cross-section>	
	Portions owned (6 floors: 19th·20th·22-24th·28th)
	Exclusive floor area: 25,905.81㎡ (approx. 8.2%) Land area: 6,067.41㎡ (approx. 10.6%)
	+
	Portions of additional acquisition (4 floors: 25-27th and 29th)
	Exclusive floor area: 17,016.43m (approx. 5.4%) Land area: 4,050.51m (approx. 7.1%)
	Total (10 floors:19th·20th·22-29th)
	Exclusive floor area: 42,922.24㎡ (approx. 13.6%) Land area: 10,117.93㎡ (approx. 17.7%)

<Breakdown>

	(upper rows: million yen/ lower rows: thousand yen)			
Portions	25th (February 1, 2016)	26th, 27th, 29th (April 1, 2016)	Total	
Leasable floor area	4,156.66m [*]	12,942.64m	17,099.30m [*]	
Acquisition price (A)	11,200	34,900	46,100	
Appraisal value	12,800	39,900	52,700	
Projected property income ①	550,736	1,714,835	2,265,571	
Projected property expenses ②	123,800	385,073	508,873	
Projected NOI (B): ①-②	426,936	1,329,762	1,756,698	
Projected NOI yield (B) \div (A)	3.8%	3.8%	3.8%	

(Note) The figures above are the annual income and expense after excluding factors specific to the fiscal year of acquisition, and the figures are not forecasted figures for the next fiscal period. The projected property expenses do not include depreciation.

Property Number	O-0	
Location (Residential indication)	10-1, Roppongi 6-chome, Minato-ku, Tokyo	PML
Construction date	April 2003	0.59%
Total number of floors	54 floors above ground, 6 floors below ground	
Gross floor area	442,150.70m ²	

Appraisal value

52.7 bn yen

1-9 External growth



Mori Building's extensive property pipeline Properties owned by Mori Building Group

- Total assets:
 - 1.8 trillion yen (as of March 31, 2016)
- Number of properties under management: 108 buildings (as of April, 2016)

When Mori Building sells properties, MHR has "preferential negotiation rights" (Note 1)

Recent redevelopment projects (Toranomon Hills area)

Toranomon 1-chome District A Category 1 Urban Redevelopment Project

Atagoyama District Development Project (I District)

Residential/Retail/Parenting support

a) Approx. 6,530m

c)

b) Approx. 122,000m²

facility/SPA and others

d) Mori Building Co., Ltd.

e) Fiscal 2019 (Anticipated)



- a) Approx. 10,100m
- **b)** Approx. 173,000m⁴
- Office/Retail/Business support c) facility/Parking
- Toranomon 1-chome District Urban d) Redevelopment Association (Note 2)
- e) Fiscal 2019 (Anticipated)

a) Land area b) Total floor area c) Uses d) Operator e) Completion date

(Note 1) Some exceptions included.

(Note 2) Mori Building Co., Ltd. is participating in the project as one of participating consortium members.



2 Toranomon Hills



etc.>

5 Holland Hills



(Partly owned by MHR)

ARK Hills

3

(Office/Residential/Retail, etc.

Moto-Azabu Hills 6 (Partly owned by MHR)



(Office/Residential/Retail)

8 Omotesando Hills



(Retail/Residential)







Laforet Haraiuku 9 (Land owned by MHR)



(Office/Residential/Retail)

Office/Residential/Retail.

Atago Green Hills

(Partly owned by MHR)

etc. >

Forest Terrace 7 Toriizaka



(Residential)



Mori Building Group's involvement



(Source) Prepared by the Asset Manager based on Mori Building's "Mori Building Handy Map Mori Building Map/Home Route Support Map 2016."

(Note 1) Some of the properties have been partially acquired and held by MHR.

(Note 2) Properties are developed, owned, managed and planned for development by Mori Building Group, and there are no properties currently anticipated to be acquired by MHR.

1-11 Internal growth



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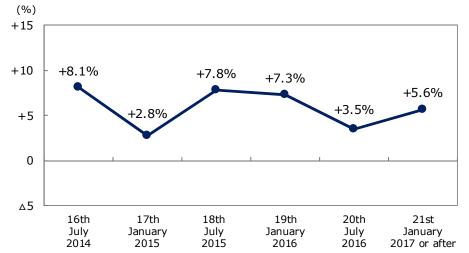
Business environment recognition

Rents of office buildings in central Tokyo are forecast to continue increasing moderately

Internal growth policy

Promote steady upward rent revisions and consider changes to passthrough type agreements depending on the market environment (Note) Please refer to "3. Business environment recognition and MHR's policy/strategy" for details.

Result of office tenants' rent revision (pass-through type)



Comparison with office market rent (pass-through type)

(million yen)



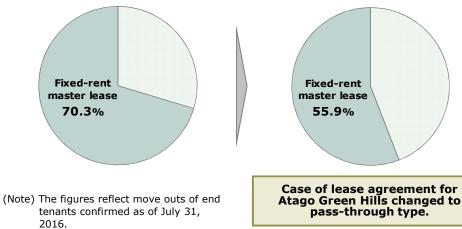
Tower (office) and move outs of end tenants confirmed as of July 31, 2016.

	Monthly rent prior to rent change	Monthly rent after rent change	Increase/ decrease in monthly rent	Rate of revision
16th (ended Jul. 2014)	18.1 mn yen	19.6 mn yen	+1.4 mn yen	+ 8.1%
17th (ended Jan. 2015)	21.0 mn yen	21.6 mn yen	+0.5 mn yen	+ 2.8%
18th (ended Jul. 2015)	19.8 mn yen	21.4 mn yen	+1.5 mn yen	+ 7.8%
19th (ended Jan. 2016)	2.8 mn yen	3.1 mn yen	+0.2 mn yen	+ 7.3%
20th (ended Jul. 2016)	23.7 mn yen	24.6 mn yen	+0.8 mn yen	+ 3.5%
21st (ending Jan. 2017) or after	25.9 mn yen	27.3 mn yen	+1.4 mn yen	+ 5.6%

(Note) The figure reflects a change to a pass-through type agreement for Akasaka Tameike Tower (office).

Ratio of fixed rent master lease <August 2016> <May 2

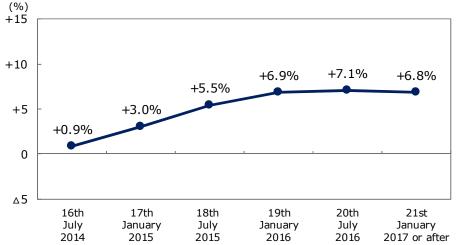
<May 2017>



Breakdown of monthly rent revenue and agreement renewal timing

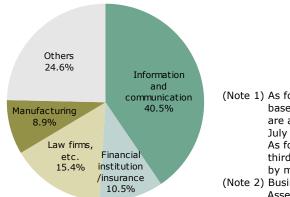
_								
							(m	illion yen)
	Type of lease	Total rent			Agreeme	nt renew	al timing	
Tenant	contract	per month	Ratio	21st	22nd	23rd	24th	25th
				period	period	period	period	period-
	Limited term	172.7	13.5%	29.5	51.2	18.8	35.2	37.7
Office tenant	Traditional	833.0	65.0%	-	124.7	-	_	708.3
	Total	1,005.7	78.5%	29.5	176.0	18.8	35.2	746.0
	Limited term	78.4	6.1%	11.2	12.0	15.5	11.6	27.9
Residential tenant	Traditional	55.3	4.3%	1.9	53.0	0.4	—	—
	Total	133.8	10.4%	13.2	65.0	15.9	11.6	27.9
	Limited term (Land)	102.4	8.0%	102.4	—	—	—	—
Retail tenant	Traditional	17.9	1.4%	-	-	-	17.9	_
	Total	120.3	9.4%	102.4	-	-	17.9	—
Sub total		1,259.9	98.4%	145.2	241.0	34.8	64.8	773.9
Retail, p	Retail, parking and others		1.6%					
	Total	1,280.9	100.0%					

Result of residential tenants' rent revision (Reference) (pass-through type)



(Note) Figures reflect rent revision/change in payer of the building management fee for "Roppongi Hills Mori Tower (23rd and 24th floors) and ARK Mori Building (4th, 15th and 24th floors), a change to a pass-through type agreement for Akasaka Tameike Tower (office) and move outs of end tenants confirmed as of July 31, 2016.

Tenant Contribution by Industry Type-Office (Reference)



- (Note 1) As for fixed rent master lease, ratios are based on monthly rents of tenants who are actually using the floor areas as of July 31, 2016. As for properties jointly owned with third parties, ratios are calculated
- by multiplying by co-ownership interest. (Note 2) Business types are classified by the Asset Manager.

1-13 Financial management



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Business environment recognition

Interest rate level is expected to remain low considering economic conditions and monetary policies

Financial management Move to lower interpolicy basis) and 4 years

Move to lower interest rates targeting mid 40% range LTV (book value basis) and 4 years or longer average remaining duration of debt

(Note) Please refer to "3. Business environment recognition and MHR's policy/strategy" for details.

Reduction in LTV

Jan.

2011

Jul.

2011

Jan.

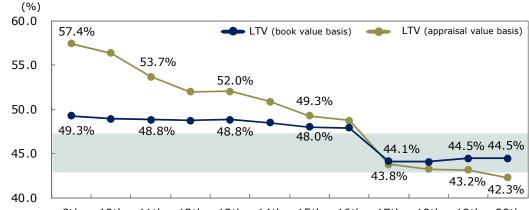
2012

Jul.

2012

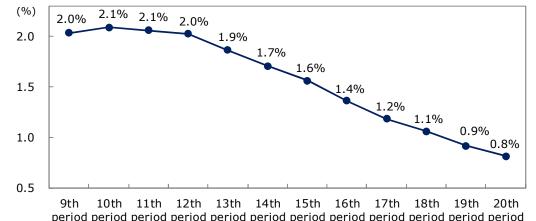
Jan.

2013



10th 11th 12th 13th 14th 15th 16th 17th 18th 19th 20th 9th period Jan. lan. Jul. Jan. Jul. Jul. Jul. Jan. Jan. Jul. Jan. Jul. 2011 2012 2012 2013 2014 2014 2011 2013 2015 2015 2016 2016

Reduction in average interest rate (including borrowing expenses)



Jul.

2013

Jan.

2014

Jul.

2014

Jan.

2015

Jul.

2015

Jan.

2016

Jul.

2016

basis) End of 19th End of 20th

	period Jan. 31, 2016	period Jul. 31, 2016
Debt Balance	132,700 mn yen	154,000 mn yen
LTV (book value basis) (Note 1)	44.5%	44.5%
LTV (appraisal value basis) (Note 2)	43.2%	42.3%
Avg. remaining duration	4.4 years	4.5 years

Overview of debt financing

(Note 1) LTV (book value basis) is calculated as [Interest bearing debt /Total assets].

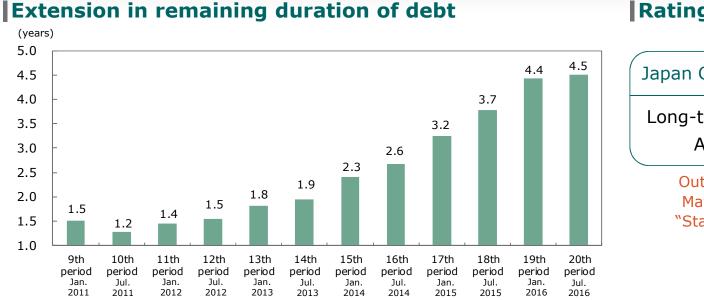
(Note 2) LTV (appraisal value basis) is calculated as [Interest-bearing debt/Appraisal value based total assets (Total assets+Total appraisal value -Total book value)].

Issuance status of the investment corporation bonds

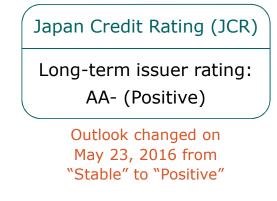
Issue Date	Amount	Maturity	Rate of Interest
Aug. 2016	2,000 mn yen	10 years	0.34%

(Note) Total interest-bearing debt cost is calculated as [(interest expenses + interest expenses on investment corporation bonds + borrowing expenses + amortization of investment corporation bond issuance costs) × 365 ÷ operating days during each period ÷average interest-bearing debt balance during each period].

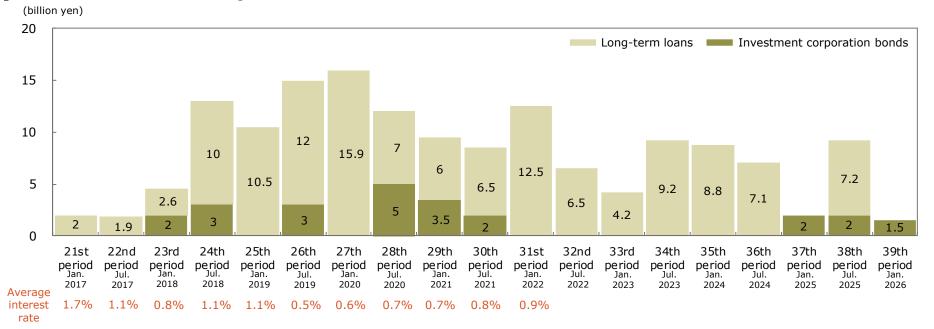
1-14 Financial management



Rating

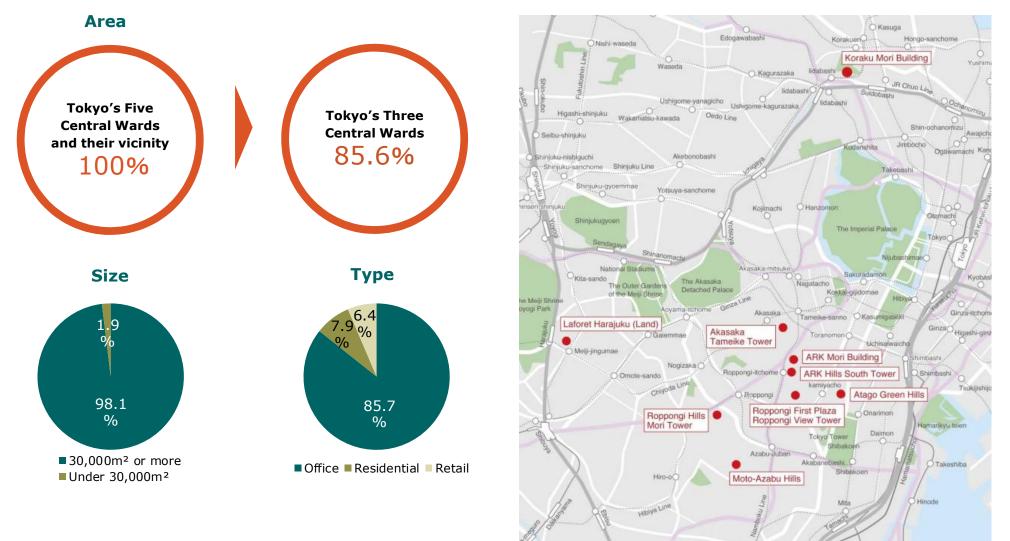


Overview of maturity (as of July 31, 2016)





No. 1 property percentage in Central Tokyo (Total assets: 339.8 bn yen)



(Note 1) The ratios represent proportion of acquisition price to total acquisition price.

(Note 2) Chart showing "Size" does not include Laforet Harajuku (Land).

(Note 3) For calculation of breakdown by type, acquisition price for Akasaka Tameike Tower and Atago Green Hills are divided into offices and residences. Shibaura-futo

Shirokane-taka

1-16 Invest in premium properties in Central Tokyo (2) Earthquake-resistance capability



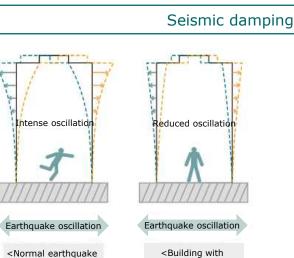
HILLS REIT

Pursue No. 1 earthquake-resistance capability



※ PML refers to the probable maximum loss expected to result from an earthquake. A smaller figure indicates superiority in earthquake-resistance.

Proper	rty name	Туре	PML	Earthquake- resistant feature
Roppongi Hills Mori	Tower		0.59%	Seismic damping
ARK Mori Building		Office	0.78%	Seismic damping
Koraku Mori Buildin	g	Office	0.73%	Seismic damping
ARK Hills South Tov	wer		1.56%	Seismic damping
Akasaka Tameike	Tower		1.79%	Seismic damping
	MORI Tower	Office (Partly residential)	2.35%	Seismic damping
Atago Green Hills	Forest Tower		2.34%	Seismic damping
	Plaza		5.94%	
	Forest Tower		0.57%	Seismic isolators
Moto-Azabu Hills Forest Terrace East		Desidential	1.27%	Seismic isolators
Roppongi First Plaz	Residential	2.20%	_	
Roppongi View Tov		2.20%	_	



resistant building>

resistant building>

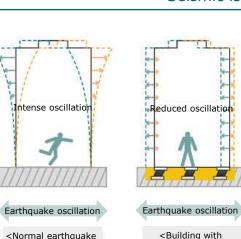
<Building with seismic damping>

seismic isolators>

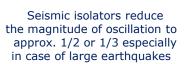
Seismic damping reduces earthquake magnitude of oscillation by approx. 20%



Viscous seismic damping wall



Seismic isolators





Seismic isolators



Pursue No. 1 environmental performance



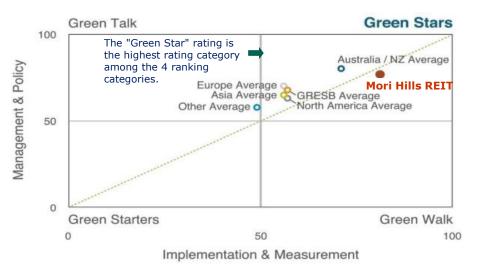
<Acquired GRESB Green Star Rating>

In the 2016 GRESB Survey, MHR received a Green Star rating for the fifth consecutive year, and earned a score that ranks it No. 1 out of the participants investing mainly in offices in Japan. In addition, MHR received 5 Stars in the GRESB Rating (note).



GRESB is a benchmark that measures the sustainability performance of real estate companies and real estate management institutions based on an annual questionnaire survey conducted by the GRESB foundation, composed primarily of European pension fund groups.

<GRESB Four-Quadrant Model Scores by Region>



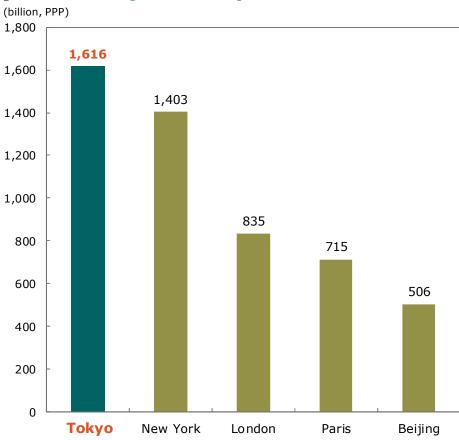
- (Source) Prepared by the Asset Manager based on the "2016 GRESB Report" of the Global Real Estate Sustainability Benchmark (GRESB).
- (Note) The comparative assessment of the overall score was initially introduced in 2016. It is a global ranking utilizing a five-star scale ("5 Stars" as the highest rank).



ARK Hills South Tower







GDP of major metropolitan areas

(Source) Prepared by the Asset Manager based on "Global Metro Monitor 2014" published by the Brookings Institution

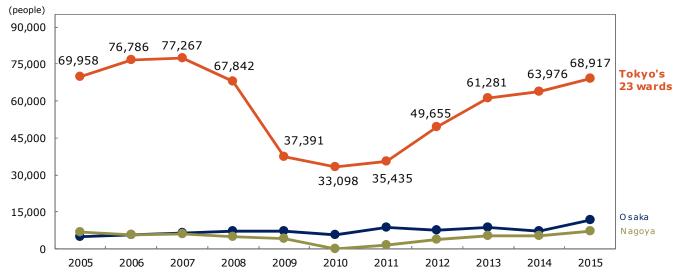
Population of urban concentration areas

					(in thousands)		
	2014		2030				
Rank	Urban concentraiton area	Population	Rank	Urban concentraiton area	Population		
1	Tokyo (Japan)	37,833	1	Tokyo (Japan)	37,190		
2	Delhi (India)	24,953	2	Delhi (India)	36,060		
3	Shanghai (^{China})	22,991	3	Shanghai (China)	30,751		
4	Mexico City (Mexico)	20,843	4	Mumbai (India)	27,797		
5	São Paulo (Brazil)	20,831	5	Beijing (China)	27,706		
6	Mumbai (India)	20,741	6	Dhaka (Bangladesh)	27,374		
7	Osaka (Japan)	20,123	7	Karachi (Pakistan)	24,838		
8	Beijing (China)	19,520	8	Cairo (Egypt)	24,502		
9	New York (USA)	18,591	9	Lagos (Nigeria)	24,239		
10	Cairo (Egypt)	18,419	10	Mexico City (Mexico)	23,865		

(Source) Prepared by the Asset Manager based on "World Urbanization Prospects: The 2014 Revision" by the Population Division of the Department of Economic and Social Affairs of the United Nations.

- In a comparison of GDP among the world's metropolitan areas, Tokyo outperformed New York and London to rank as the world's largest.
- In terms of the world's urban population, Tokyo is projected to maintain its rank as the world's largest metropolitan area.

Trend of net migration



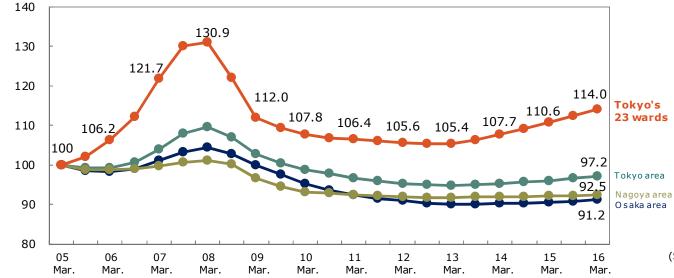
Tokyo's 23 wards have experienced net population growth for 19 consecutive years since 1997, indicating a high level of consistent net population growth even in comparison with the other major cities in Japan.

(Source) Prepared by the Asset Manager based on "Report on Internal Migration in Japan" by the Statistics Bureau, the Ministry of Internal Affairs and Communications.

- Land price level of central Tokyo has consistently surpassed the level of March 2005, showing a clear difference from those of other metropolitan areas in Japan that have been on a declining trend.
- However, since investment should be made carefully after asset values have surged, we intend to exercise prudence concerning investment prices.

(Source) Prepared by the Asset Manager based on "Urban Land Price Index" by the Japan Real Estate Institute.

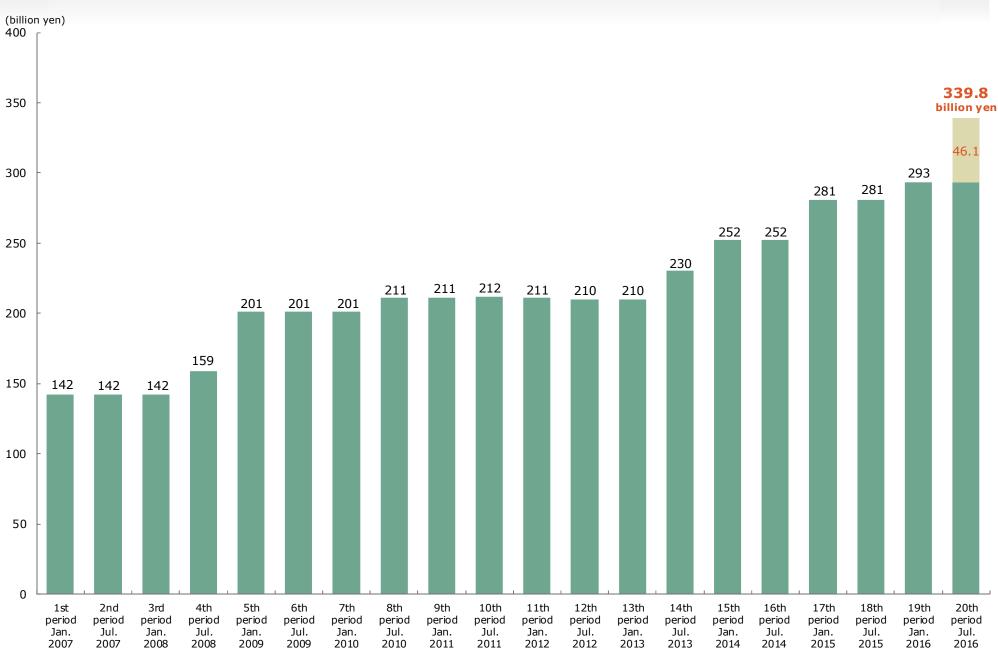
Trend of urban land price index (average of all uses)



2. Operation highlights



2-1 Change in assets under management



Existing properties

New properties

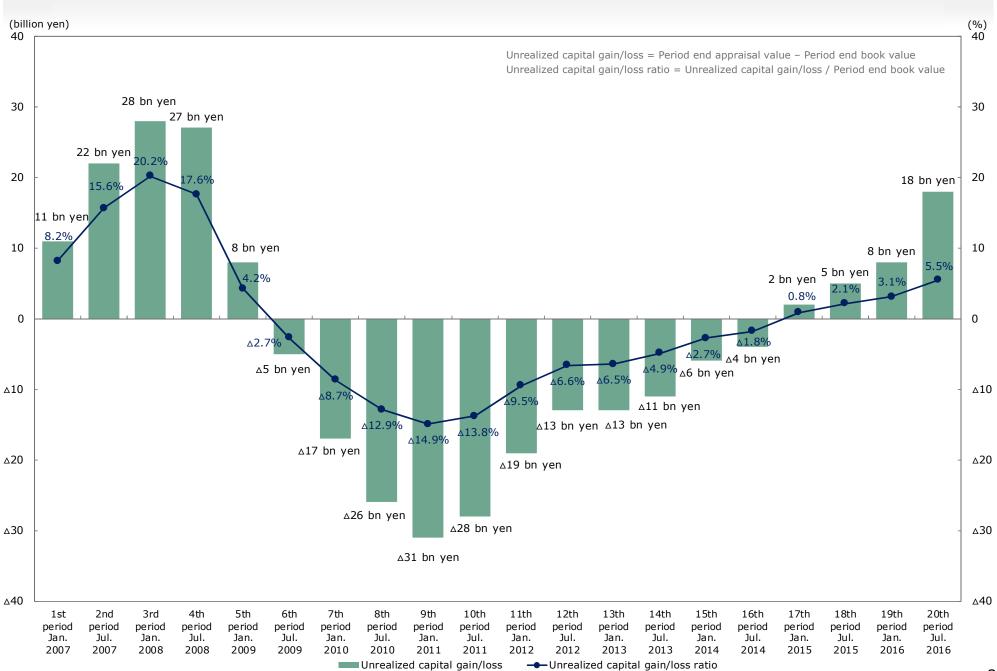
23

HILLS REIT

2-2 Change in unrealized capital gain/loss



HILLS REIT





Impact of additional acquisition

													(million yen)
Principal	Property	Property	Property Acquisition	Book	As of end of Jan. 31			As of end of Jul. 31,	20th period 2016		Difference	Difference	Unrealized capital gain
use	name No	No.	price	value	(A) Appraisal value	Yield (direct capitalization method)	(B) Appraisal value	Yield (direct capitalization method)	Discount rate (DCF)	Terminal yield (DCF)	(B)-(A)	(B)/(A)-1	(B)-book value
	Roppongi Hills Mori Tower	O-0	115,380	114,076	80,900	3.5%	134,300	3.4%	3.1%	3.6%	53,400	66.0%	20,223
	ARK Mori Building	0-1	62,480	61,565	57,000	3.7%	57,000	3.7%	3.4%	3.9%	0	0.0%	∆ 4,565
	Koraku Mori Building	0-4	27,200	25,084	23,400	4.0%	23,400	4.0%	3.6%	4.3%	0	0.0%	△ 1,684
Office	Akasaka Tameike Tower	O-6	43,930	42,134	29,300	4.0%	28,800	3.8%	3.5%	4.0%	△ 500	△ 1.7%	∆ 13,334
	Atago Green Hills	0-7	42,090	41,181	45,800	4.1%	45,800	4.1%	3.6%	4.3%	0	0.0%	4,618
	ARK Hills South Tower	O-8	19,150	19,046	22,100	3.6%	22,900	3.5%	3.3%	3.7%	800	3.6%	3,853
	Sub total		310,230	303,089	258,500	_	312,200	_	_	_	53,700	20.8%	9,110
	Moto-Azabu Hills	R-1	1,706	1,623	1,990	4.0%	1,990	4.0%	3.6%	4.2%	0	0.0%	366
Residen	Roppongi First Plaza	R-3	2,100	2,266	1,770	4.5%	1,790	4.5%	4.3%	4.7%	20	1.1%	∆ 476
tial	Roppongi View Tower	R-4	4,000	3,960	2,580	4.6%	2,610	4.6%	4.4%	4.8%	30	1.2%	△ 1,350
	Sub total		7,806	7,850	6,340	_	6,390	_	_	_	50	0.8%	△ 1,460
Retail and	Laforet Harajuku (Land) ^(Note 2)	S-1	21,820	22,074	31,500	4.3%	32,600	_	4.3%	_	1,100	3.5%	10,525
other	Sub total		21,820	22,074	31,500	_	32,600	_	_	_	1,100	3.5%	10,525
	Total		339,856	333,014	296,340	_	351,190	_	_	_	54,850	18.5%	18,175

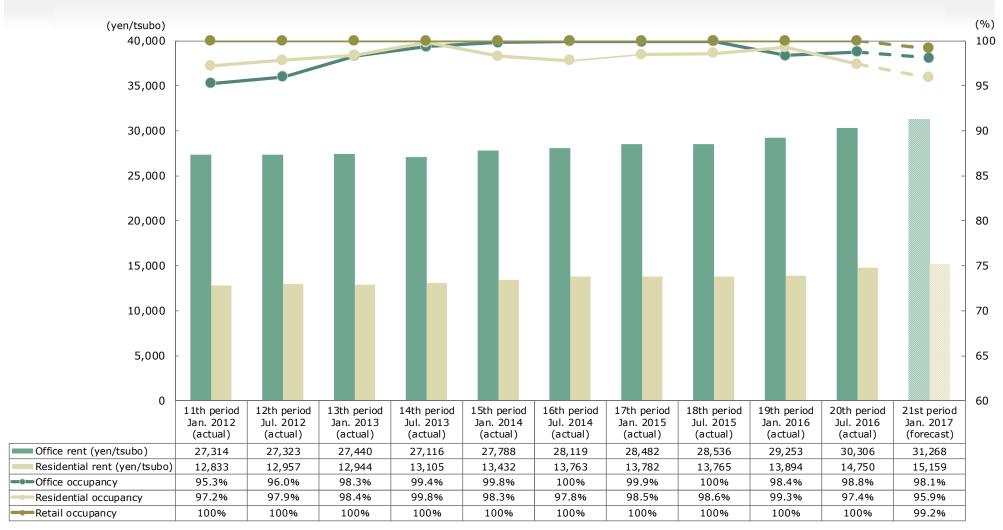
(Note 1) "Appraisal values" at the end of each fiscal period are based on the Ordinance Concerning Calculation of Investment Corporations, asset valuation methods and standards defined in the Articles of Incorporation of the Company and rules defined by the Investment Trust Association. Figures in the property appraisal reports created by Japan Real Estate Institute are indicated for properties other than ARK Hills South Tower and figures in the property appraisal report created by Daiwa Real Estate Appraisal Co., Ltd. are indicated for ARK Hills South Tower, respectively.

(Note 2) For Laforet Harajuku (Land), value in the "Yield (direct capitalization method)" column for the 19th period shows the discount rate used in the DCF analysis.

2-4 Changes in the rent and occupancy rates



HILLS REIT



(Reference: Actual results in 10th period and before)

	1st period Jan. 2007	2nd period Jul. 2007	3rd period Jan. 2008	4th period Jul. 2008	5th period Jan. 2009	6th period Jul. 2009	7th period Jan. 2010	8th period Jul. 2010	9th period Jan. 2011	10th period Jul. 2011
Office rent (yen/tsubo)	31,450	32,068	32,462	33,648	34,118	34,725	34,554	33,187	31,901	29,555
Residential rent (yen/tsubo)	20,625	20,674	20,964	21,157	21,234	20,664	19,658	18,959	17,648	15,492
Office occupancy	99.9%	100%	99.1%	97.4%	98.1%	97.8%	93.7%	92.7%	88.9%	89.6%
Residential occupancy	94.4%	93.4%	93.1%	94.2%	93.5%	89.6%	90.1%	91.5%	93.8%	96.7%
Retail occupancy	-	-	-	-	-	-	-	-	100%	100%

(Note) The above rents and occupancy rates indicate the average rent and the average occupancy rate during relevant fiscal periods.



Overview of fixed rent master lease properties by the sponsor

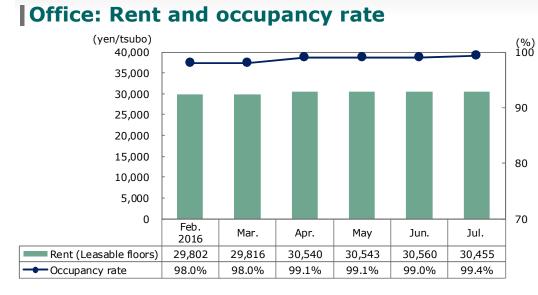
Property name	Total monthly rent (mn yen)	% of portfolio total rent (Note)	Breakdown of property	Leased floor area (㎡)	Monthly rent (mn yen)	Payer of the management association fee	Next rent revision	Expiration of the lease agreement
			23rd & 24th	8,993.45	114.6		_	Jul. 2021
			19th & 22nd	8,609.47	95.0			Sep. 2018
Roppongi Hills Mori Tower	100 F	20.20/	20th	3,879.19	42.8			Jul. 2019
(10 floors)	490.5	38.3%	28th	4,460.13	49.2	MHR		Sep. 2020
			25th	4,156.66	45.8			Jan. 2021
			26th & 27th & 29th	12,942.64	142.9			Mar. 2021
			13th / 12th & 22nd	7,952.55	77.9		_	Jan. 2021
ARK Mori Building	225.2	17.00	23rd & 25th	5,742.95	55.5	MHR		Jan. 2021
(8 floors + DHC)	225.2	17.6%	4th & 15th & 24th	7,680.52	73.8	*		Jan. 2021
			DHC	3,212.41	17.9	Master lessee	Apr. 2018	Mar. 2023
Atago Green Hills (approx. 32.9% of entire property)	185.2	14.5%	Office/residential /retail	29,667.58	185.2	Master lessee	May 2017	Apr. 2022
Total	901.1	70.3%				•		

(Note) Figures reflect rent revision/change in payer of the building management fee for "Roppongi Hills Mori Tower (23rd and 24th floors) and ARK Mori Building (4th, 15th and 24th floors), a change to a pass-through type agreement for Akasaka Tameike Tower (office) and move outs of end tenants confirmed as of July 31, 2016.

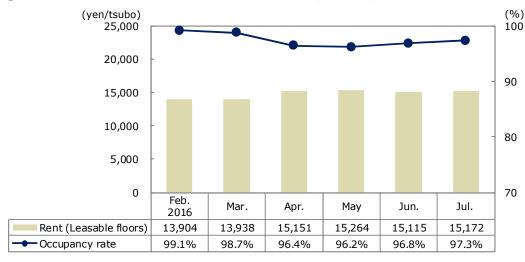
2-6 Tenant status by month and tenants with large leased space



HILLS REIT



Residential: Rent and occupancy rate



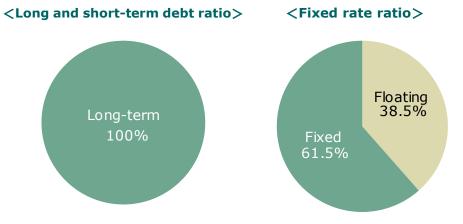
Top 5 tenants

End tenants	Property name	Leased space (Note)	Ratio
Mori Building Co., Ltd.	Roppongi Hills Mori Tower ARK Mori Building Koraku Mori Building Atago Green Hills ARK Hills South Tower	97,636.65 m [°]	64.2%
Yahoo Japan Corporation	ARK Hills South Tower	3,841.53 m [*]	2.5%
Syowa Leasing Co., Ltd.	Koraku Mori Building	2,683.90 m [*]	1.8%
Mori Building Ryutsu System Co., Ltd.	Laforet Harajuku (Land)	2,565.06 m [*]	1.7%
ITOCHU Techno-Solutions Corporation	Koraku Mori Building	2,116.88 m [*]	1.4%
Total of top 5 tenants		108,844.02 m [*]	71.6%

(Note 1) Leased space is the lease area stated in the lease contract with the end tenant. Leased space for co-owned properties is calculated by multiplying by the relevant percentage of co-ownership interest.

(Note 2) The figure reflects a change to a pass-through type agreement for Akasaka Tameike Tower (office).

Long and short-term debt ratio/ Fixed rate ratio



Major financial indicator

	End of 19th period Jan. 31, 2016	End of 20th period July 31, 2016
Debt Balance	132,700 mn yen	154,000 mn yen
Short-term loan	—	—
Long-term loan	108,700 mn yen	130,000 mn yen
Investment corporation bonds	24,000 mn yen	24,000 mn yen
LTV (book value basis) (Note 1)	44.5%	44.5%
LTV (appraisal value basis) (Note 2)	43.2%	42.3%
DSCR (Note 3)	12.1x	14.2x
Avg. remaining duration	4.4 years	4.5 years
Weighted avg. interest rate	0.62%	0.54%

(Note 1) LTV (book value basis) is calculated as [Interest bearing debt/Total assets].

(Note 2) LTV (appraisal value basis) is calculated as [Interest-bearing debt/Appraisal value based total assets (Total assets +Total appraisal value—Total book value)].

(Note 3) DSCR is calculated as [Net income before interest expenses +Depreciation/ Interest expenses].

Outstanding balances

Lenders	Balance	Ratio
Mizuho Bank, Ltd.	19,198 mn yen	14.8%
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	19,198 mn yen	14.8%
Mitsubishi UFJ Trust and Banking Corporation	19,198 mn yen	14.8%
Sumitomo Mitsui Banking Corporation	18,575 mn yen	14.3%
Sumitomo Mitsui Trust Bank, Limited	16,401 mn yen	12.6%
Aozora Bank, Ltd.	6,250 mn yen	4.8%
Development Bank of Japan Inc.	5,950 mn yen	4.6%
The Norinchukin Bank	5,700 mn yen	4.4%
The Bank of Fukuoka	5,500 mn yen	4.2%
Resona Bank, Limited.	4,630 mn yen	3.6%
Shinsei Bank, Limited	3,400 mn yen	2.6%
The Hiroshima Bank, Ltd.	2,000 mn yen	1.5%
Mizuho Trust & Banking Co., Ltd.	2,000 mn yen	1.5%
Oita Bank Co. Ltd.	1,000 mn yen	0.8%
Shinkin Central Bank	1,000 mn yen	0.8%
Total borrowings	130,000 mn yen	100%
Investment corporation bonds	24,000 mn yen	
Total interest-bearing debt	154,000mn yen	

Debt

Lender	Balance (mn yen)	Rate of interest	Borrowing date	Maturity date
Aozora Bank, Ltd.	2,000	1.19% (Note)	2012/8/31	2016/8/31
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited Aozora Bank, Ltd., Development Bank of Japan, Inc. Mizuho Trust & Banking Co., Ltd.	10,000	0.84% (Note)	2013/3/29	2018/3/31
Sumitomo Mitsui Trust Bank, Limited	1,978	0.75% (Note)	2013/5/31	2017/5/31
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited, Aozora Bank, Ltd. Development Bank of Japan Inc., The Norinchukin Bank The Bank of Fukuoka, Resona Bank, Limited., Shinsei Bank, Limited, Mizuho Trust & Banking Co., Ltd.	10,500	0.78% (Note)	2013/9/30	2018/9/30
The Norinchukin Bank, The Hiroshima Bank, Ltd. Oita Bank Co. Ltd.	2,600	0.28%	2013/11/29	2017/11/30
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation	1,000	0.33%	2013/11/29	2019/5/31
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited Development Bank of Japan Inc., The Norinchukin Bank, The Bank of Fukuoka, Shinsei Bank, Limited	11,400	0.38%	2013/11/29	2019/11/30
Mizuho Bank, Ltd., The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Banking Corporation The Norinchukin Bank, The Bank of Fukuoka	11,000	0.28%	2014/5/30	2019/5/31
Mizuho Bank, Ltd., The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Banking Corporation	2,022	0.33%	2014/5/30	2020/5/31
Mizuho Bank, Ltd., The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Banking Corporation Sumitomo Mitsui Trust Bank,Limited, Resona Bank, Limited.	5,000	0.33%	2014/8/1	2020/5/31
Aozora Bank, Ltd.	2,000	0.28%	2014/8/29	2019/8/31
Resona Bank, Limited.	2,500	0.28%	2014/8/29	2019/8/31
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited	6,000	0.62% (Note)	2014/11/28	2020/11/30
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited	6,500	0.75% (Note)	2014/11/28	2021/11/30
Development Bank of Japan Inc.	1,700	0.80%	2015/3/27	2023/3/27
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited	6,500	0.57% (Note)	2015/5/29	2021/5/31

Lender	Balance (mn yen)	Rate of interest	Borrowing date	Maturity date
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited	6,500	0.70% (Note)	2015/5/29	2022/5/31
Mizuho Bank, Ltd., The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Banking Corporation	6,000	0.49% (Note)	2015/8/31	2021/8/31
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited	2,500	0.65% (Note)	2015/9/16	2023/8/31
Sumitomo Mitsui Banking Corporation The Bank of Tokyo-Mitsubishi UFJ, Ltd.	3,200	0.50% (Note)	2015/11/30	2022/11/30
Mizuho Bank, Ltd., Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited, Shinsei Bank, Limited	6,300	0.62% (Note)	2015/11/30	2023/11/30
Sumitomo Mitsui Banking Corporation The Bank of Tokyo-Mitsubishi UFJ, Ltd. The Norinchukin Bank, Resona Bank, Limited. Shinsei Bank, Limited, The Hiroshima Bank, Ltd. Mizuho Trust & Banking Co., Ltd.	7,500	0.23%	2016/3/31	2023/3/31
Sumitomo Mitsui Banking Corporation, Mizuho Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited Aozora Bank, Ltd., Development Bank of Japan, Inc. The Bank of Fukuoka	7,100	0.28%	2016/3/31	2024/3/31
Mizuho Bank, Ltd., Mitsubishi UFJ Trust and Banking Corporation Sumitomo Mitsui Trust Bank, Limited	7,200	0.28%	2016/3/31	2025/3/31
Shinkin Central Bank	1,000	0.18%	2016/3/31	2022/9/30
Total	130,000			

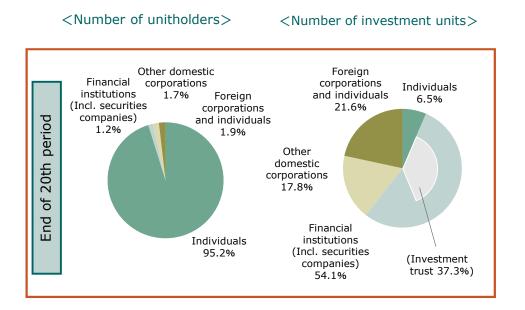
(Note) The interest rates above are the interest rates actually fixed following the conclusion of an interest swap agreement.

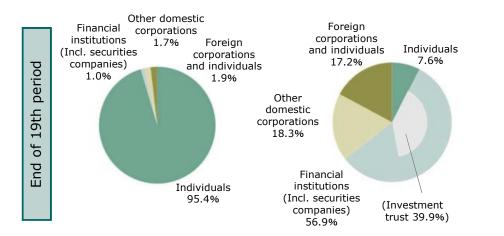
Investment corporation bonds

Bond	Amount (mn yen)	Rate of Interest	Payment date	Maturity date
7th Series Unsecured Corporation Bond (5 years)	2,000	0.97%	2012/11/28	2017/11/28
8th Series Unsecured Corporation Bond (5 years)	3,000	0.85%	2013/5/24	2018/5/24
9th Series Unsecured Corporation Bond (7 years)	2,000	1.26%	2013/5/24	2020/5/22
10th Series Unsecured Corporation Bond (5 years)	3,000	0.41%	2014/2/24	2019/2/22
11th Series Unsecured Corporation Bond (7 years)	2,000	0.69%	2014/2/24	2021/2/24
12th Series Unsecured Corporation Bond (10 years)	2,000	0.87%	2014/11/27	2024/11/27
13th Series Unsecured Corporation Bond (5 years)	3,000	0.32%	2015/5/26	2020/5/26
14th Series Unsecured Corporation Bond (10 years)	2,000	0.82%	2015/5/26	2025/5/26
15th Series Unsecured Corporation Bond (5 years)	3,500	0.38%	2015/11/26	2020/11/26
16th Series Unsecured Corporation Bond (10 years)	1,500	0.89%	2015/11/26	2025/11/26
Total	24,000			



Unitholders breakdown





Top 10 unitholders

Rank	Name	Number of units held	Ratio
1	Japan Trustee Service Bank (Trust account)	404,998	23.1%
2	Mori Building Co., Ltd.	262,772	15.0%
3	Trust & Custody Service Bank of Japan, Ltd. (Securities investment trust account)	140,154	8.0%
4	The Master Trust Bank of Japan, Ltd. (Trust account)	123,109	7.0%
5	The Nomura Trust & Banking Co., Ltd. (Trust account)	64,639	3.7%
6	STATE STREET BANK AND TRUST COMPANY 505223	27,653	1.6%
7	THE BANK OF NEW YORK MELLON SA/NV 10	26,043	1.5%
8	STATE STREET BANK AND TRUST COMPANY	19,389	1.1%
9	JP MORGAN CHASE BANK 385632	17,736	1.0%
10	Shikoku Railway Company	16,620	0.9%
	Top 10 unitholders total	1,103,113	63.0%

3. Business environment recognition & MHR's policy/strategy



3-1 Business environment recognition

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Real estate market / Lending attitude

Low vacancy rates and gradual increase of rents of office buildings in central Tokyo is ongoing.

(Forecast of Office Market Trends Research Committee for Tokyo's five central wards)

- \Rightarrow Vacancy rate (forecast): 4.0% in 2016 \rightarrow 4.1% in 2018
- \Rightarrow Rent index (forecast): 111 in 2016 \rightarrow 119 in 2018
- Although cap rates remain at historically low levels, the rate of decrease seems more moderate.

(Japan Real Estate Institute's "The Japanese Real Estate Investor Survey")

- \Rightarrow Class A buildings in Marunouchi Cap rate: 3.5% in October 2015 \rightarrow 3.4% in April 2016
- Lending attitude toward the real estate industry continues to be highly positive.

Interest rate trends / Macro environment

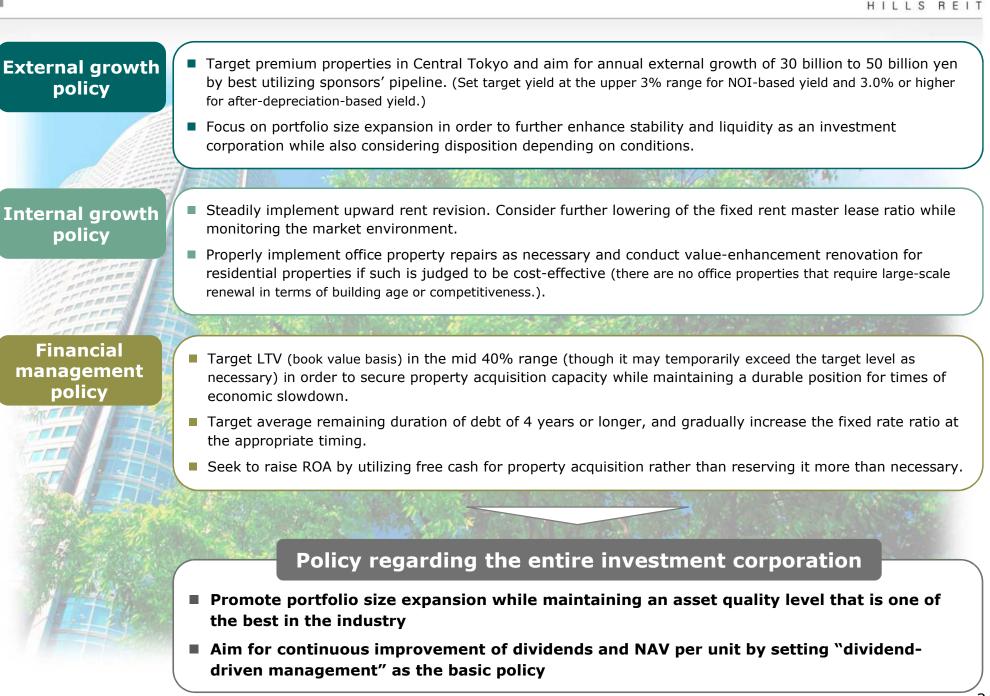
- Long-term interest rates remain low due to the monetary easing policy and the core CPI rate of increase is at a low level partly due to the impact of the decrease in crude oil prices.
 - \Rightarrow 10-year bond rates: $\triangle 0.070\%$ (August 31, 2016)
 - \Rightarrow Core CPI: $\triangle 0.5\%$ (July 2016)
- In the July 2016 preliminary business conditions composite index, the leading index was at 100.0 (0.7 PT decrease from previous month) and the coincident index was at 112.8 (0.7 PT increase from previous month). Figures show a downward trend partly due to concerns over global business sentiment.
- The growth of money stock is limited. The issue of wage increases can be seen from the consumer confidence survey and the monthly labor survey. Future trends will be scrutinized.



- Rents of office buildings in central Tokyo are forecast to continue increasing gradually.
- With regard to property acquisitions, selective investment is necessary with the highly competitive acquisition market.
- Caution should be exercised as there is concern over the possible weakening in global business sentiment.
- Interest rate level is expected to remain low for the time being partially due to the introduction of negative interest rates by the Bank of Japan.

Continues to "MHR's policy/strategy" on the next page

3-2 MHR's policy/strategy



3-3 Market-related information (1)

4.7%

2008

114

2009

100

2.9%

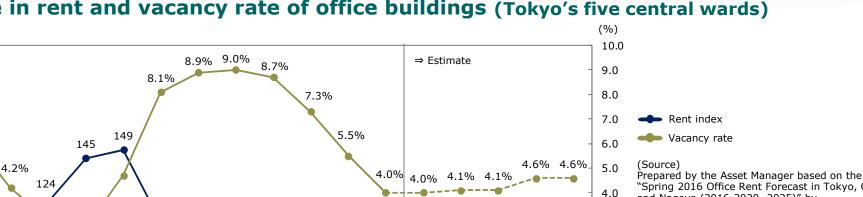
2006

109

2005

2.6%

2007



111

104

2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

100

95

119

116

117

116

1.0

0.0

Change in rent and vacancy rate of office buildings (Tokyo's five central wards)



The rent index targets large and medium buildings (standard floor area of 100 tsubo or more) in Tokyo's five central wards. The rent index is rebased to 100 as of 2010.

New supply area for office buildings (Tokyo's five central wards)

92

92

(thousand/tsubo)

200

180

160

140

120

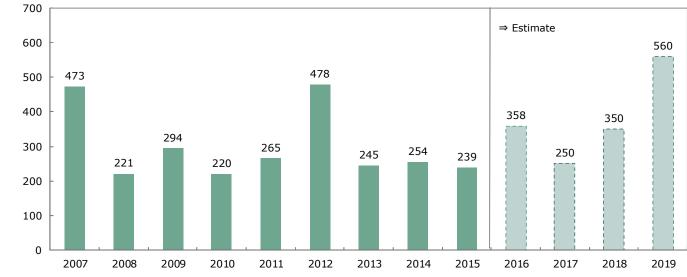
100

80

-6.1%

101

2004

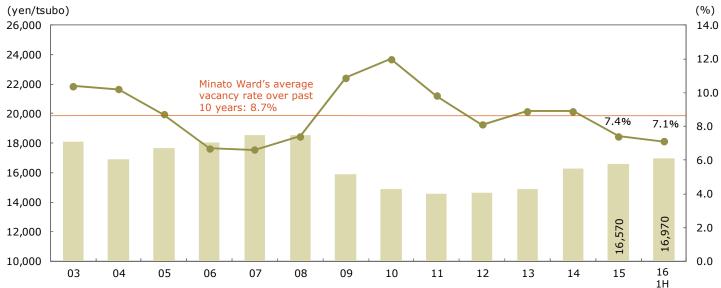


(Source) Prepared by the Asset Manager based on the "Spring 2016 Office Rent Forecast in Tokyo, Osaka and Nagoya (2016-2020, 2025)" by the Office Market Trends Research Committee (Japan Real Estate Institute and Miki Shoji Co., Ltd.).

3-4 Market-related information (2)

HILLS REI

Change in rents and vacancy rates of luxury housing (Minato ward)



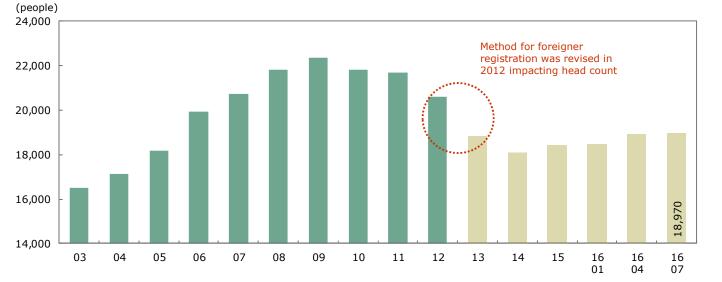
Avg. rents of Minato ward

- Avg. vacancy rates of Minato ward

(Source)

- 10.0 Prepared by the Asset Manager based on Ken Real Estate Investment Advisors' "Ken Residential Market Report" included in real estate appraisal
 8.0 reports by Japan Real Estate Institute regarding properties held by MHR. (Note)
 - Data is based on rental housing with monthly rent of 300,000 yen or more or exclusive floor area of 30 tsubo or more.
- 4.0 "Avg. rents of Minato ward" is the contracted rent including the management fee. In the case of years, "Avg. vacancy rates of
- Minato ward" is the average of the relevant year's January to March, April to June, July to September and October to December figures, and "Avg. rents of Minato ward" is the annual average.

Change in number of foreign residents in Minato ward



- No. of foreigners registed under the Ministry of Justice
- The population of the Basic Resident Register

(Source)

Prepared by the Asset Manager based on "Number of registered foreign residents" prepared by Statistics Division Bureau of General Affairs of Tokyo. (Note 1)

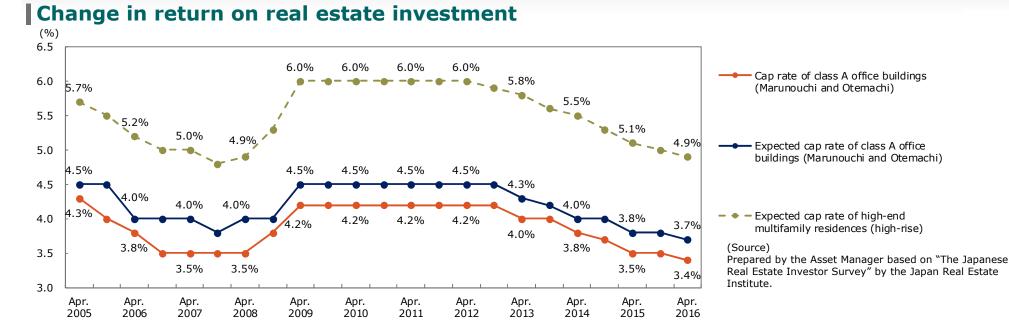
"Number of foreign residents" was the number of foreigners registered under the Ministry of Justice until July 2012. However, as the foreigner registration system was abolished based on revision of the law, the figure is the population of the Basic Resident Register from October 2012. Therefore, the data may not be consistent.

(Note 2)

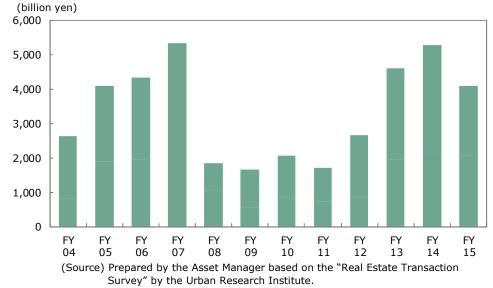
Number of foreign residents as of January 1 of each year is used for the year-based figures.



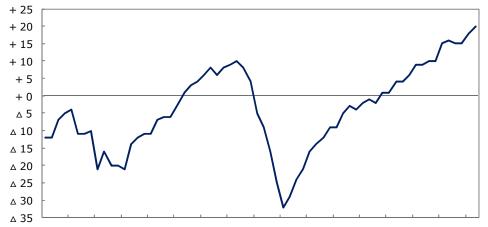
HILLS REI



Change in real estate transaction amount



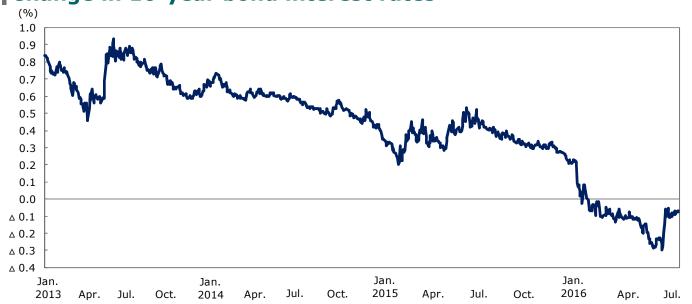
Lending attitude DI (real estate industry)



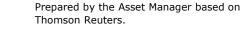
00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 (Source) Prepared by the Asset Manager based on "National Short-Term Economic Survey on Enterprises in Japan" by the Bank of Japan. Difference between the proportion of firms feeling the lending attitude to be accommodative less firms feeling the lending attitude to be restrictive.

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Change in 10-year bond interest rates



Change in core CPI (year-on-year comparison)



Based on figures excluding the direct effects of the consumption tax rate increase

(Source)

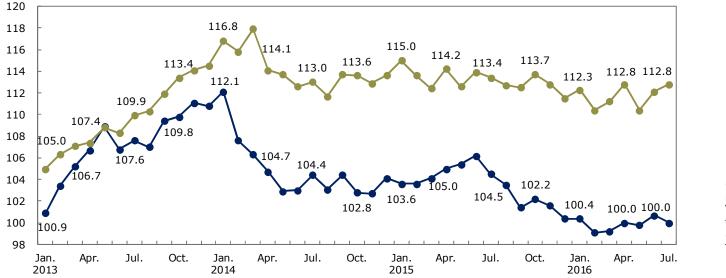
(Source)

Prepared by the Asset Manager based on "Consumer Price Index" by Statistic Bureau, Ministry of Internal Affairs and Communications and "Economic Statistics Monthly" by the Bank of Japan. (Note)

Figures from April 2014 to April 2015 are derived on "the basis of excluding the direct impact of the consumption tax rate increase" (Bank of Japan's "Economic Statistics Monthly").



Business conditions composite index



July 2016 figures are based on preliminary data

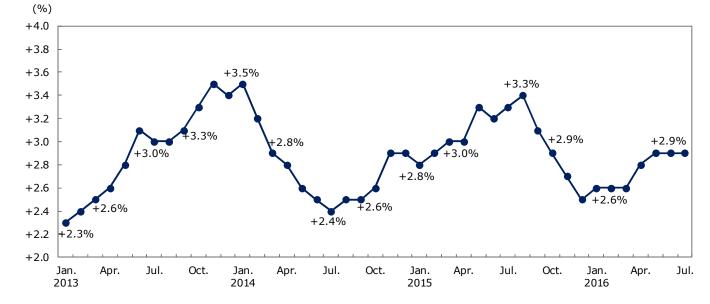
Leading index

Coincident index

(Source) Prepared by the Asset Manager based on the "Business Conditions Composite Index" by the Cabinet Office. (Note)

The index is rebased to 100 as of 2010.

Money stock (M3: year-on-year comparison)

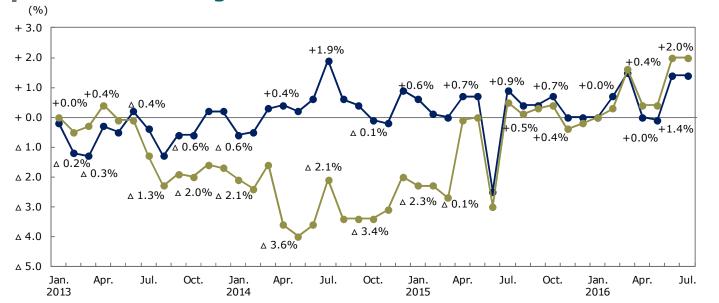


(Source) Prepared by the Asset Manager based on "Money Stock Statistics" by the Bank of Japan.

3-8 Market-related information (6)



Total cash earnings

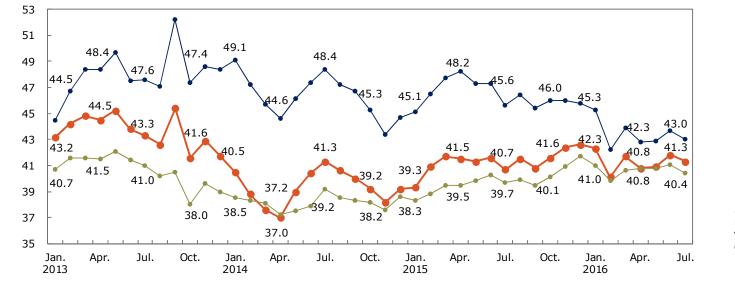


July 2016 figures are based on preliminary data



Prepared by the Asset Manager based on "Monthly Labour Survey (establishments with 5 or more employees)" by the Ministry of Health, Labour and Welfare.

Consumer confidence survey





Prepared by the Asset Manager based on "Consumer Confidence Survey" by the Cabinet Office.

4. Appendix



4-1 Financial highlights

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HILLS REIT

Indices	19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016	Calculation formula
Net income	3,927 mn yen	4,494 mn yen	
Depreciation and amortization	853 mn yen	966 mn yen	
САРЕХ	223 mn yen	230 mn yen	
Total assets	298,450 mn yen	346,165 mn yen	
Total net assets	154,452 mn yen	178,831 mn yen	
Total net assets/unit (BPS)	98,374 yen	102,152 yen	Total net assets/Total units outstanding
Unit price (as of end of each period)	152,100 yen	160,500 yen	
Total units outstanding	1,570,040 units	1,750,640 units	
Total dividends	3,928 mn yen	4,493 mn yen	
Dividend/unit	2,502 yen	2,567 yen	
Dividend yield	3.3%	3.2%	Dividend per unit (annualized)/Unit price as of end of period
FFO	4,781 mn yen	5,460 mn yen	Net income + Depreciation and amortization
FFO/unit	3,045 yen	3,119 yen	(Net income + Depreciation and amortization)/Total units outstanding
Annualized	6,040 yen	6,255 yen	
FFO multiple	25.2x	25.7x	Unit price as of end of period/FFO per unit (annualized)
PER	30.6x	31.2x	Unit price as of end of period/Net income per unit (average during the periods, annualized)
PBR	1.5x	1.6x	Unit price as of end of period/Net assets per unit
ROA	1.3%	1.4%	Ordinary income/Average of total assets during the period
Annualized	2.6%	2.8%	
ROE	2.5%	2.7%	Net income/Average of total net assets during the period
Annualized	5.0%	5.4%	
NAV	163,385 mn yen	197,007 mn yen	Total net assets + Total appraisal value - Total book value - Total liabilities
NAV/unit	104,064 yen	112,534 yen	
NAV multiple	1.5x	1.4x	Unit price as of end of period/NAV per unit
Interest-bearing debt	132,700 mn yen	154,000 mn yen	
LTV (book value basis)	44.5%	44.5%	Interest-bearing debt/Total assets
LTV (appraisal value basis)	43.2%	42.3%	Interest-bearing debt/(Total assets + Total appraisal value - Total book value)
Operating days	184 days	182 days	

(Note) Annualized values are calculated based on a period of 365 days.

4-2 Balance sheet

	_	_	
		_	=
	_	_	_

		(thousand yen)
	19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016
ssets		
Current assets	9,912,586	11,772,147
Cash and deposits	4,086,351	3,405,993
Cash and deposits in trust	5,352,905	7,467,924
Other	473,328	898,229
Noncurrent assets	288,342,239	334,130,032
Property, plant and equipment	256,751,061	302,359,556
Intangible assets	30,657,963	30,656,948
Investments and other assets	933,214	1,113,527
Deferred assets	195,315	262,902
tal assets	298,450,140	346,165,083

	(tildusatid y				
		19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016		
Liabilit	ties				
Cı	urrent liabilities	5,102,527	5,590,619		
	Current portion of long-term loans payable	3,500,000	3,978,000		
	Other	1,602,527	1,612,619		
No	oncurrent liabilities	138,895,569	161,742,828		
	Investment corporation bonds	24,000,000	24,000,000		
	Long-term loans payable	105,200,000	126,022,000		
	Lease and guarantee deposited in trust	9,695,569	11,720,828		
Total	liabilities	143,998,096	167,333,448		
Net a	ssets				
U	nitholders' equity	154,452,044	178,831,634		
	Unitholders' capital	150,418,135	174,231,870		
	Total surplus	4,033,909	4,599,764		
	Voluntary retained earnings	105,244	105,244		
	Unappropriated retained earnings	3,928,664	4,494,520		
Total	net assets	154,452,044	178,831,634		
Total	liabilities and net assets	298,450,140	346,165,083		

4-3 Income statement

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HILLS REI		н	I	L	L	S	R	Е	L	
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	19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016
Operating revenue	6,748,411	7,740,823
Rent revenues	6,622,059	7,618,621
Other operating revenues	126,352	122,201
Operating expenses	2,181,920	2,600,364
Expenses related to properties	1,874,559	2,295,784
Asset management fee	208,022	209,974
Directors' compensation	5,400	5,400
Asset custody fee	7,383	7,461
Administrative service fees	18,470	19,407
Other operating expenses	68,083	62,335
Operating income	4,566,491	5,140,458
Non-operating income	2,468	3,102
Interest income	1,599	1,118
Gain on forfeiture of unclaimed dividends	869	1,310
Other	_	673
Non-operating expenses	640,344	648,475
Interest expenses	345,231	331,612
Interest expenses on investment corporation bonds	87,183	83,115
Amortization of investment corporation bonds issuance cost	13,569	12,217
Borrowing expenses	165,215	170,999
Amortization of investment unit issuance cost	27,253	48,664
Other	1,890	1,865
Ordinary income	3,928,615	4,495,085
Income before income taxes	3,928,615	4,495,085
Net income	3,927,887	4,494,095
Unappropriated retained earnings	3,928,664	4,494,520

	Office Residential Retail Land Other rent revenue	6,133,075 778,063 88,120 614,400 4,962
$\overline{\ }$		
	Parking revenue Utilities and other revenue Cancellation penalty Key money income	22,914 98,241 753 112
Ϊ.		
	Property management fees Property taxes Utilities Maintenance and repairs Insurance premium Custodian fees Depreciation Rent expenses Other lease business expenses	593,227 460,878 103,781 21,369 14,607 7,111 966,487 112,406 15,914

Statement of cash flows

		(thousand yen)
	19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016
Net cash provided by (used in) operating activities	4,400,633	5,064,636
Income before income taxes	3,928,615	4,495,085
Depreciation and amortization	853,221	966,879
Amortization of investment corporation bonds issuance cost	13,569	12,217
Amortization of investment unit issuance cost	27,253	48,664
Interest income	△ 1,599	△ 1,118
Gain on forfeiture of unclaimed dividends	∆ 869	∆ 1,310
Interest expenses	432,415	414,727
Decrease (increase) in operating accounts receivable	∆ 4,066	△ 20,110
Decrease (increase) in consumption taxes refund receivable	△ 96,412	∆ 323,694
Increase (decrease) in operating accounts payable	4,247	9,219
Increase (decrease) in accounts payable-other	∆ 352	∆ 2,390
Increase (decrease) in accrued expenses	8,258	2,385
Increase (decrease) in accrued consumption taxes	∆ 257,464	_
Increase (decrease) in advances received	38,901	132,817
Increase (decrease) in deposits received	∆ 4,310	6,393
Decrease (increase) in prepaid expenses	∆ 22,346	△ 81,308
Decrease (increase) in long-term prepaid expenses	△ 88,533	△ 180,313
Other, net	76	226
Subtotal	4,830,603	5,478,372
Interest income received	1,599	1,118
Interest expenses paid	△ 431,009	△ 414,056
Income taxes paid	△ 560	△ 797

		(thousand yen)
	19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016
Net cash provided by (used in) investing activities	△ 11,751,111	△ 44,687,794
Purchase of property, plant and equipment in trust	△ 176,807	∆ 235,994
Repayments of lease and guarantee deposited in trust	626,917	2,259,814
Proceeds from lease and guarantee deposited in trust	0	0

Net cash provided by (used in) financing activities	∆ 1,244,338	41,057,818
Proceeds from long-term loans payable	18,000,000	22,800,000
Repayments of long-term loans payable	△ 15,500,000	△ 1,500,000
Proceeds from issuance of investment corporation bonds	4,970,206	_
Redemption of investment corporation bonds	△ 5,000,000	_
Proceeds from issuance of investment units	_	23,685,265
Dividends paid	∆ 3,714,545	∆ 3,927,446
Net increase (decrease) in cash and cash equivalents	△ 8,594,816	1,434,660
Cash and cash equivalents at beginning of the period	18,034,073	9,439,257
Cash and cash equivalents at the end of the period	9,439,257	10,873,917

Retained earnings

		(yen)
	19th period Period ended Jan. 31, 2016	20th period Period ended Jul. 31, 2016
I Unappropriated retained earnings	3,928,664,978	4,494,520,366
I Amount of dividends	3,928,240,080	4,493,892,880
Amount of dividends per unit	2,502	2,567
III Retained earnings carried forward	424,898	627,486

4-5 Status of income and expenditures (1)



HILLS REIT

												ousand yen)		
Property number		O-0			O-1			0-4			O-6			
Property name	Roppo	ongi Hills Mori T	ower	ARK Mori Building			Koraku Mori Building			Akasaka Tameike Tower				
Acquisition price	(before a	115,380,000 cquisition: 69,	280,000)		62,480,000 2			27,200,000			43,930,000			
Period	19th Jan. 2016	20th (Note 3) Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference		
Operation days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days		
Occupancy rate	100%	100%	0.0PT	100%	100%	0.0PT	88.6%	96.7%	8.1PT	100%	97.9%	△ 2.1PT		
Avg. Occupancy rate (during period)	100%	100%	0.0PT	100%	100%	0.0PT	91.5%	92.8%	1.3PT	100%	98.6%	△ 1.4PT		
Number of tenants	1	1	0	1	1	0	17	19	2	1	123	122		
Rent revenues	1,652,901	2,573,750	920,848	1,271,693	1,319,704	48,011	579,268	573,632	△ 5,636	666,446	702,979	36,532		
Other operating revenues	_	_	_	_	_	_	99,907	90,271	∆ 9,635	289	4,013	3,724		
Total property operating revenue	1,652,901	2,573,750	920,848	1,271,693	1,319,704	48,011	679,176	663,904	△ 15,272	666,735	706,993	40,257		
Property management fees	154,824	287,430	132,606	6,000	103,496	97,496	60,718	71,383	10,665	3,000	47,975	44,975		
Property taxes (Note 1)	110,225	122,303	12,078	72,982	73,004	22	32,907	32,936	29	42,013	41,859	△ 154		
Utilities	_	_	_	—	_	-	81,212	70,452	△ 10,760	—	2,990	2,990		
Maintenance and repairs	_	_	_	370	_	△ 370	9,040	7,795	△ 1,245	_	4,790	4,790		
Insurance premium	2,407	3,586	1,179	1,949	1,928	∆ 21	1,778	1,758	△ 19	2,039	2,017	∆ 22		
Depreciation (1)	266,518	399,939	133,420	68,253	61,709	△ 6,543	102,174	95,765	∆ 6,408	142,762	133,790	∆ 8,972		
Other expenses (Note 2)	199	362	162	2,698	3,792	1,093	76,008	76,575	566	1,707	7,384	5,677		
Total property operating expenses	534,174	813,621	279,447	152,254	243,931	91,677	363,840	356,669	△ 7,171	191,522	240,809	49,286		
Property operating income (2)	1,118,727	1,760,128	641,400	1,119,438	1,075,772	△ 43,666	315,335	307,234	△ 8,100	475,213	466,183	△ 9,029		
NOI (3) ((1)+(2))	1,385,245	2,160,067	774,821	1,187,692	1,137,482	△ 50,210	417,509	403,000	△ 14,509	617,975	599,973	△ 18,001		
Annualized NOI	2,872,282	4,811,830	1,939,547	2,356,020	2,281,214	∆ 74,805	828,212	808,215	∆ 19,996	1,225,875	1,203,243	△ 22,631		
Annualized NOI/ Acquisition price	4.1%	4.2%	0.0PT	3.8%	3.7%	△ 0.1PT	3.0%	3.0%	△ 0.1PT	2.8%	2.7%	△ 0.1PT		
CAPEX (4)	-	28,960	28,960	22,630	7,000	△ 15,629	27,765	9,985	△ 17,779	22,408	63,562	41,154		
NCF (3)-(4)	1,385,245	2,131,106	745,861	1,165,062	1,130,481	△ 34,580	389,744	393,014	3,270	595,567	536,411	△ 59,156		

(Note 1) For property tax, city planning tax and depreciable assets tax, MHR charges the amount of property taxes assessed and determined applicable to the fiscal period to property operating expenses. Registered owners of properties in Japan as of January 1 are responsible for paying property taxes for the calendar year based on assessments by local governments. Therefore, registered owners who sold properties to MHR were liable for property taxes for the calendar year, including the period from the date of the acquisition by MHR until the end of the year. MHR reimbursed sellers of properties for the equivalent amount of property taxes and included the amount in the acquisition cost of real estate.

(Note 2) "Other expenses" denotes the sum of custodian fees, rent expenses, and other lease business expenses (residential property management costs, and other property-related miscellaneous expenses) in aggregate.

(Note 3) Property acquired during the relevant period. "Annualized NOI/ Acquisition price" was calculated by taking into consideration the changes in acquisition price during the relevant period.

"Annualized NOI" denotes the value which is based on the acquisition price as of end of relevant period.

4-6 Status of income and expenditures (2)



												ousand yen)	
Property number		0-7			O-8			R-1			R-3		
Property name	At	tago Green Hill	S	ARK Hills South Tower			Moto-Azabu Hills			Roppongi First Plaza			
Acquisition price		42,090,000			19,150,000			1,706,440		2,100,000			
Period	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference	
Operation days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days	
Occupancy rate	100%	100%	0.0PT	98.3%	97.9%	△ 0.4PT	100.0%	100%	0.0PT	98.0%	93.2%	△ 4.8PT	
Avg. Occupancy rate (during period)	100%	100%	0.0PT	98.0%	98.2%	0.2PT	100.0%	100%	0.0PT	98.3%	95.0%	△ 3.3PT	
Number of tenants	1	1	0	34	33	△ 1	7	7	0	41	39	∆ 2	
Rent revenues	1,111,765	1,111,765	_	493,333	496,726	3,393	65,359	65,359	-	74,944	73,151	△ 1,792	
Other operating revenues	_	_	_	24,138	25,821	1,683	1,549	1,422	△ 127	288	520	231	
Total property operating revenue	1,111,765	1,111,765	_	517,471	522,548	5,077	66,909	66,781	△ 127	75,232	73,671	△ 1,560	
Property management fees	2,664	2,664	_	43,955	44,201	245	10,370	9,318	△ 1,052	13,209	12,492	△ 716	
Property taxes (Note 1)	69,332	69,373	40	33,107	33,545	437	2,081	2,104	22	7,134	7,130	∆ 3	
Utilities	_	_	_	24,509	28,095	3,586	41	_	∆ 41	1,408	1,191	∆ 216	
Maintenance and repairs	_	_	_	1,332	816	△ 515	2,664	2,533	△ 130	1,548	3,416	1,867	
Insurance premium	3,546	3,507	∆ 38	1,096	1,084	△ 11	151	150	△ 1	268	265	∆ 2	
Depreciation (1)	197,635	196,793	△ 841	44,314	44,319	5	7,162	7,178	15	11,009	11,892	883	
Other expenses (Note 2)	37,879	37,558	∆ 320	2,006	1,190	∆ 815	4,175	4,088	∆ 86	3,778	3,773	∆ 4	
Total property operating expenses	311,057	309,896	△ 1,160	150,322	153,254	2,931	26,647	25,373	△ 1,274	38,358	40,164	1,806	
Property operating income (2)	800,707	801,868	1,160	367,148	369,294	2,145	40,261	41,408	1,146	36,873	33,506	△ 3,367	
NOI (3) ((1)+(2))	998,343	998,662	318	411,463	413,614	2,150	47,424	48,586	1,162	47,883	45,399	△ 2,484	
Annualized NOI	1,980,408	2,002,811	22,402	816,217	829,500	13,282	94,075	97,440	3,364	94,986	91,048	∆ 3,937	
Annualized NOI/ Acquisition price	4.7%	4.8%	0.1PT	4.3%	4.3%	0.1PT	5.5%	5.7%	0.2PT	4.5%	4.3%	△ 0.2PT	
CAPEX (4)	78,176	20,072	△ 58,104	980	171	△ 808	1,456	_	△ 1,456	10,766	28,559	17,792	
NCF (3)-(4)	920,166	978,589	58,423	410,483	413,442	2,959	45,968	48,586	2,618	37,116	16,840	△ 20,276	

4-7 Status of income and expenditures (3)

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_	2 =		
_	5 =	_	
	8 E	\equiv	\equiv

								(th	ousand yen)
Property number		R-4			S-1			Portfolio total	
Property name	me Roppongi View Tower Laforet Harajuku (Land)								
Acquisition price		4,000,000			21,820,000		(before a	339,856,440 cquisition: 293	.756.440)
Period	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	20th Jul. 2016	Difference	19th Jan. 2016	Difference	
Operation days	184 days	182 days	∆ 2 days	184 days	182 days	∆ 2 days	184 days		
Occupancy rate	95.3%	95.9%	0.6PT	100%	100%	0.0PT	98.3%	99.0%	0.7PT
Avg. Occupancy rate (during period)	96.3%	92.2%	∆ 4.1PT	100%	100%	0.0PT	98.7% 98.6% Δ		△ 0.1PT
Number of tenants	87	88	1	1	1	0	191	313	122
Rent revenues	91,946	87,152	∆ 4,793	614,400	614,400	_	6,622,059	7,618,621	996,562
Other operating revenues	180	152	∆ 28				126,352	122,201	∆ 4,151
Total property operating revenue	92,126	87,304	△ 4,821	614,400	614,400	-	6,748,411	7,740,823	992,411
Property management fees	12,098	14,264	2,166	_	_	_	306,841	593,227	286,386
Property taxes (Note 1)	10,832	10,846	14	67,590	67,774	184	448,207	460,878	12,671
Utilities	1,318	1,049	∆ 268	_	_	_	108,490	103,781	∆ 4,709
Maintenance and repairs	655	2,015	1,360	_	_	_	15,611	21,369	5,757
Insurance premium	311	308	∆ 3	_	_	_	13,549	14,607	1,058
Depreciation (1)	12,956	15,099	2,142	-	_	_	852,787	966,487	113,700
Other expenses (Note 2)	618	705	87	_	_	_	129,072	135,432	6,360
Total property operating expenses	38,790	44,289	5,498	67,590	67,774	184	1,874,559	2,295,784	421,225
Property operating income (2)	53,335	43,015	△ 10,320	546,810	546,625	△ 184	4,873,852	5,445,038	571,186
NOI (3) ((1)+(2))	66,291	58,114	△ 8,177	546,810	546,625	△ 184	5,726,639	6,411,526	684,886
Annualized NOI	131,502	116,548	△ 14,954	1,084,704	1,096,254	11,549	11,477,119	13,308,837	1,831,717
Annualized NOI/ Acquisition price	3.3%	2.9%	∆ 0.4PT	5.0%	5.0%	0.1PT	3.9%	3.9%	0.0PT
CAPEX (4)	59,727	71,753	12,025	-	-	_	223,910	230,065	6,155
NCF (3)-(4)	6,563	∆ 13,639	∆ 20,203	546,810	546,625	∆ 184	5,502,728	6,181,460	678,731

4-8 Unit price performance since IPO



Relative price performance (Since IPO~July 31, 2016)

(Source) Prepared by the Asset Manager based on Thomson Reuters. (Note) Rebased to 100 as per IPO price

Since IPO ~ **July 31, 2016**

Accounting period	Unit price	Accounting period	Unit price
1st (January 2007)	1,100,000 yen	11th (January 2012)	252,200 yen
2nd (July 2007)	1,080,000 yen	12th (July 2012)	330,500 yen
3rd (January 2008)	716,000 yen	13th (January 2013)	485,000 yen
4th (July 2008)	465,000 yen	14th (July 2013)	548,000 yen
5th (January 2009)	265,000 yen	15th (January 2014)	135,900 yen
6th (July 2009)	352,000 yen	16th (July 2014)	151,100 yen
7th (January 2010)	264,900 yen	17th (January 2015)	166,600 yen
8th (July 2010)	177,300 yen	18th (July 2015)	145,300 yen
9th (January 2011)	281,000 yen	19th (January 2016)	152,100 yen
10th (July 2011)	258,100 yen	20th (July 2016)	160,500 yen

(Reference: before split of investment units)

IPO Price	750,000 yen
Opening price at listing	874,000 yen

High (in trade)	1,460,000 yen (May 8, 2007)
Low (in trade)	168,200 yen (August 12, 2010)

(Reference: after split of investment units)

High (in trade)	183,600 yen (January 15, 2015)
Low (in trade)	122,300 yen (February 6, 2014)

(Note) Implemented a 5-for-1 investment unit split on February 1, 2014 (effective date).



Office building focus

area, disaster countermeasures, etc.

Investments focusing on Premium Properties for development of urban-type portfolio

Investments focusing on Premium Properties

Among properties that are located in Tokyo's five central wards and in surrounding areas, our investments mainly focus on "Premium Properties" that are able to maintain their competitiveness going forward based on their quality, size and specification.

_	Premium Prope	erties		Office building
Focus on Premium Properties	Туре	Location	Scale	
Premium properties	Office buildings	Tokyo's five central wards and their vincity	Gross floor area of 10,000m or more per building Standard leasable floor area of 1,000m or more	50% or more
50% or more	Residential properties	Tokyo's five central wards and their vincity	Gross floor area of 2,000m or more per building	Tokyo' five central wards focus
		(Primarily in the "three-A" area)		Tokyo's five central
<pre></pre>		(Department stores, downtown sho large specialty stores & retail com		wards and their vincity
〈Retail facilities〉	Retail facilities	Flourishing areas of Tokyo's five central wards and their vincity	Gross floor area of 10,000m or more per-building	50% or more (Tokyo Metropolitan Area: 80% or more)
		<pre></pre>	tc.>	
		Exclusive, well-known retail destinations such as	Gross floor area of 1,000m or	Earthquake-resistance focus
		Ginza area, Aoyama area, and Omotesando area	more per building	
	(Note 2) Three-A ar (Note 3) Ratios are	I e central wards: Minato, Chiyoda, Chuo, Shii ea: Akasaka and Roppongi area, Aoyama an based on the acquisition prices. ropolitan Area: Tokyo Metropolis, Kanagawa	d Harajuku area and Azabu and Hiroo area	Investment focused on properties' earthquake resistance, the safety of the

(Note 4) Tokyo Metropolitan Area: Tokyo Metropolis, Kanagawa Prefecture, Chiba Prefecture and Saitama Prefecture

HILLS BEIT

Sustainability policy

community landscaping and hopes to

promote further development of a green city. Rooftop garden "sky park"

Mori Hills REIT Investment Corporation and Mori Building Investment Management Co., Ltd. will engage in real estate investment and management, taking into consideration "the environment," "Business Continuity Planning (BCP)" and "maintaining and enhancing asset value," based on the Mori Building Group's "Vertical Garden City" urban design philosophy as the ideal model.

The environment <Environmental Policy > Promotion of cities and nature existing in harmony by creating microcosms 1. Cities and nature existing in harmony of nature through promotion of landscaping We create pleasant, verdant spaces where the chirping of birds Promotion of low carbon cities by introducing various energy-efficient systems and the singing of insects can be heard by leveraging the vertical · Promotion of resource recycling based on the 3Rs (reduce, reuse, and recycle) plane in cities and creating microcosms of nature on the ground where people can commune with nature. Through these spaces Business continuity planning ("BCP") we will foster environmental communities for people. · Enhancement of earthquake resistance, disaster supply storage facilities, 2. Low carbon cities emergency power sources and other tangible measures We will create cities with excellent environmental performance by · Enhancement of the property management structure in the event of a disaster matching energy-efficient systems to compact cities in which and other intangible measures diverse urban functions are combined into vertical infrastructure. We will continue efforts to lower carbon emissions from operation Maintaining and enhancing asset value through comprehensive, quality management of communities. · Investment in high-quality real estate 3. Resource recycling · Implementation of appropriate asset value enhancement construction work We aim to build resource-recycling cities by promoting the 3Rs (Reduce, Reuse, and Recycle). Common policies 4. Compliance and maintenance of an environmental management system · Compliance and maintenance of management system We will always keep our eyes on the trends in environment-· Implementation of sustainability education and awareness of building activities related laws and regulations and adapt to any changes. Also, we · Disclosure of sustainability information will put in place and maintain an environmental management system in order to continuously improve our environmental enhancement activities. **ARK Hills South Tower receives** 5. Environmental education and awareness building activities fiscal 2015 Award for Minato City Local Green City Development We will implement environmental education and awareness building activities for employees in order to improve the The "Award for Minato City Local Green City effectiveness of our environmental enhancement activities. We Development" was established in fiscal 2004 will also use our facilities to conduct environmental awareness to recognize residents and business building activities aimed at facility users. operators with environmental consideration and outstanding landscape planning as well 6. Disclosure of environmental information as maintaining greenery. The award expresses gratitude for such cooperation in

We will communicate with society by making efforts to disclose information, such as the environmental philosophy and policy, and information about environmental activities.

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Corporate governance

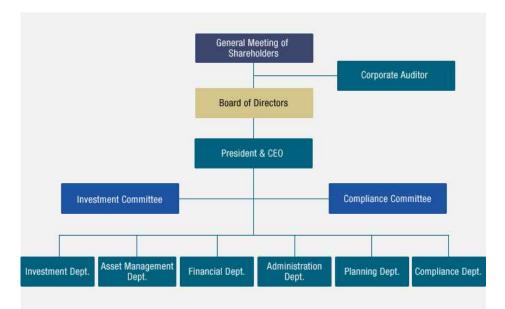
Corporate governance

MHR shall have at least one executive director and at least two supervisory directors (or, at least one more than the number of the executive directors), and the board of directors shall be comprised of the executive directors and supervisory directors.

In addition to a general meeting of unitholders, which shall be composed of unitholders, MHR's structure consists of one executive director, three supervisory directors, the board of directors and an accounting auditor.

Structure of asset manager for the Investment Corporation

MHR entrusts the management of its assets to the asset manager. The following is the organizational structure of the asset manager.



Compliance

The asset manager shall perform its business in good faith and with the due care of a prudent manager for MHR in line with the purpose of the investment management business, and be well aware that failure to ensure thorough compliance, especially inappropriate transactions or transactions involving conflicts of interest with the sponsor company group, may undermine investors' trust in the securities markets, the corporate management base of MHR and the asset manager. Therefore, the asset manager will use its efforts to prevent any negative impact from transactions involving conflicts of interest and carry out strict compliance as follows.

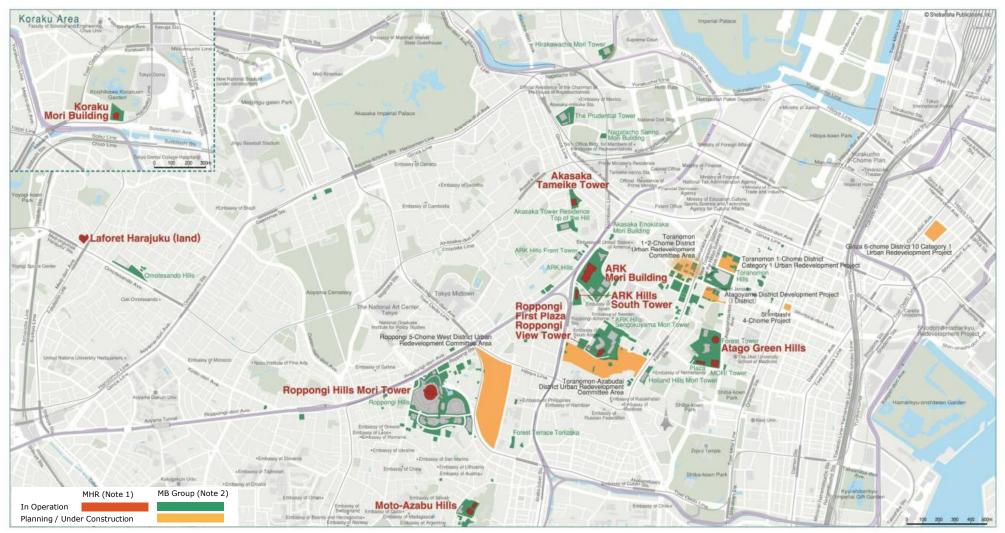
Process to Counter Transactions Involving Conflicts of Interest



4-12 Portfolio Map



HILLS REIT



(Source) Prepared by the Asset Manager based on Mori Building's "Mori Building Handy Map Mori Building Map/Home Route Support Map 2016."

(Note 1) Some of the properties have been partially acquired and held by MHR.

(Note 2) Properties are developed, owned, managed and planned for development by Mori Building Group, and there are no properties currently anticipated to be acquired by MHR.

4-13 Portfolio overview



HILLS REIT

Туре			Office building		Office bu	ilding (Par	ling (Partly residential) Office building Residential				Retail									
Photo																				
Premium	13	Premium	Premium	Premium	Premium	Premium		Premium	Prei	nium	Premium	-	Premium							
Property	name	Roppongi Hills Mori Tower	ARK Mori Building	Koraku Mori Building	Akasaka Tameike Tower	Ata MORI Tower	ago Green H Forest Tower	Hills Plaza	ARK Hills South Tower	Forest Forest First		Roppongi First Plaza	Roppongi View Tower	Laforet Harajuku (Land)						
		O-0	0-1	0-4	O-6		0-7		O-8	R-1		R-3	R-4	S-1						
Location		Roppongi, Minato-ku, Tokyo	Akasaka, Minato-ku, Tokyo	Koraku, Bunkyo-ku, Tokyo	Akasaka, Minato-ku, Tokyo	Ata Minato-k	go, u, Tokyo	Toranomon, Minato-ku, Tokyo	Roppongi, Minato-ku, Tokyo	Motoa zabu, Minato-ku, Tokyo								Ropp Minato-k		Jingumae, Shibuya-ku, Tokyo
Completio	DN	Apr. 2003	Mar. 1986 (large-scale renovation in 2005)	Mar. 2000	Sep. 2000	Jul. 2001	Oct. 2001	Jul. 2001	Jul. 2013	May	2002	Oct. 1993		_						
Building a	age	13 years 3 months	30 years 4 months	16 years 4 months	15 years 10 months	15 years 0 months	14 years 9 months	15 years 0 m onths	3 years 0 months	14 years	rs 2 months 22 years 9 months		9 months	_						
Total nun floors	nber of	54 above ground, 6 below	37 above ground, 4 below	19 above ground, 6 below	25 above ground, 2 below	42 above ground, 2 below	43 above ground, 4 below	2 above ground, 1 below	20 above ground, 4 below	ground,	6 above ground, 1 below	20 above 1 be		_						
Gross flo	or area	approx. 442,150m²	approx. 177,486m²	approx. 46,154m²	approx. 46,971m²	approx. 85,266m²	approx. 60,815m	approx. 2,083m ²	approx. 53,043m²		rox. 06m [°]	app 22,9		-						
Owner-	Land	Co-ownership (approx. 17.7%)	Co-ownership (approx.10.9%)	Leased	Co-ownership (approx. 56.4%)		Co-ownershi pprox. 28.84		Co-ownership (approx. 25%)		nership (. 3.9%)	Co-ownership (approx. 47%)	Co-ownership (approx.46%)	Ownership						
ship (Note 1)	Building	Compartmentalized ownership (approx. 13.6%)	Compartmentalized ownership (approx. 17.9%)	Compartmentalized ownership (approx.57.9%)	Compartmentalized ownership (approx.65.5%)	Co-ownership (approx. 32.9%)		Co-ownership (approx. 25%)	owne	nentalized ership :.3.2%)	Compartmentalized ownership (approx.46.4%)	Compartmentalized ownership (approx. 44.7%)	-							
PML (Note	e 2)	0.59%	0.78%	0.73%	1.79%	2.35%	2.34%	5.94%	1.56%	0.57%	1.27%	2.20%	2.20%	_						
Earthqual resistant (Note 3)		Seismic Damping	Seismic Damping	Seismic Damping	Seismic Damping	Seismic Damping	Seismic Damping	-	Seismic Damping	Seismic Isolators	smic Seismic		_	_						
Acquisitio (mn yen)		115,380	62,480	27,200	43,930		42,090		19,150	1,7	706	2,100	4,000	21,820						
Occupanc (Note 4)		100%	100%	96.7%	97.9%		100%		97.9%	10	0%	93.2%	95.9%	100%						

Average building age (Note 5)	Portfolio PML (Note 2)	Total acquisition price
17.1 years	1.00%	339,856 mn yen

(Note 1) "Type of ownership" denotes the type of rights held by MHR or the Trustee. "Ownership" stands for ownership, "Co-ownership" stands for the ownership of beneficiary interests, "Compartmentalized ownership" denotes ownership and right for exclusive use in or over parts of a building, and "Leased land" denotes Leasehold land. The land site of Atago Green Hills includes joint ownership in guasi-undivided interests of leasehold land and easement.

(Note 2) This indicates the figure described in the "Report on evaluation of seismic PML for portfolio" dated November 11, 2015 by Sompo Japan Nipponkoa Risk Management Inc.

(Note 3) ARK Mori Building adopts "slitwall" as earthquake-resistant feature.

(Note 4) For calculation of the "Occupancy rate" is based on the occupancy rate of July 31, 2016.

(Note 5) For calculation of the "Average building age" of Atago Green Hills, we have assumed that construction of the building was completed on July 30, 2001.