

## **Mori Hills REIT Investment Corporation**

Semiannual Report

25th Fiscal Period (August 1, 2018 - January 31, 2019)



## **To Our Unitholders**

All of us at Mori Hills REIT Investment Corporation ("MHR") wish to extend our deep appreciation to our unitholders for your continuous support of MHR. I am pleased to report on MHR's performance for the twenty-fifth fiscal period which ended January 31, 2019.

In the twenty-fifth fiscal period, the Japanese economy saw increased uncertainty about the future due to sluggish growth in exports caused by the slowdown of the global economy as well as the impact of natural disasters, but remained solid, supported by consumer spending and capital investment amid continued improvement in the employment and income environments as well as continuously high corporate earnings.

Within this economic environment, the vacancy rate in central Tokyo decreased steadily and the rent level continued to be on an upward trend in the rental office building market due to the ongoing demand for expansion and relocation driven by the strong employment situation as well as due to the steady lease up of tenants into new buildings. In the luxury rental housing market, occupancy rates and rent levels remained solid driven by the ongoing stable demand for quality housing in central Tokyo amid limited new supply. In the real estate trading market, transaction prices continue to be high backed by the strong investment appetite from investors at home and abroad and transaction amounts remained at a high level.

In the twenty-fifth fiscal period, MHR strove to maintain and enhance tenant satisfaction through measures such as efficient and systematic operational management and maintenance and repair of properties in its portfolio by better understanding tenant needs. Moreover, MHR maintained and enhanced occupancy rates and rents by proactively launching leasing activities targeting new and existing tenants while foreseeing trends in rental market conditions.

MHR's real estate portfolio, as of the end of the twenty-fifth fiscal period, was comprised of 11 properties under management with a total leasable area of 174,701.69m2. MHR has already invested 390,690 million yen (based on the acquisition price) into this portfolio. The occupancy rate at the end of the twenty-fifth fiscal period was 99.6%. The asset management activities described above resulted in MHR recording in the twenty-fifth fiscal period 9,423 million yen in operating revenue, 5,945 million yen in operating income, 5,293 million yen in ordinary income and 5,292 million yen in net income and 2,822 yen in dividend per unit.

Also, MHR acquired a part of Toranomon Hills Mori Tower (acquisition price: 26,070 million yen) and a part of Holland Hills Mori Tower (acquisition price: 4,570 million yen) additionally on September 3, 2018. These acquisitions are expected to enhance the portfolio size and increase dividends. As a result, MHR declared dividends per unit of 2,830 yen for the twenty-sixth fiscal period ending July 31, 2019.

In addition, MHR will continue to seek to maximize unitholder value through further improvements in profitability and stability by progressively achieving steady internal growth with a close watch on rental market trends while actively pursuing external growth utilizing Mori Building Groups' property pipeline.

I would like to ask for your continued support.

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Hideyuki Isobe Executive Director, Mori Hills REIT Investment Corporation President and CEO, Mori Building Investment Management Co., Ltd.



# Financial Highlights

Dividend per unit: the 25th period

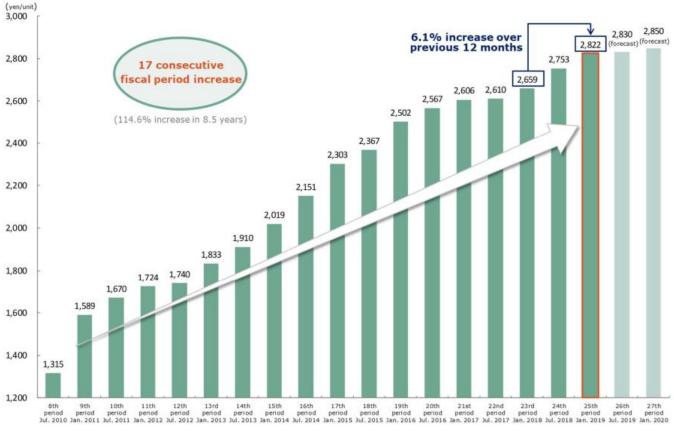
Dividend per unit: the 26th period forecast\*

# 2,822 yen

2,830 yen

\*The forecasted figures for the 26th and the 27th fiscal period are projections from historical figures based on certain assumptions. Accordingly, the figures may differ from actual results. Furthermore, the forecast shall not be construed as a guarantee of dividend amount.

#### Change in dividend per unit



% Implemented a 5-for-1 investment unit split effective on February 1, 2014. Actual dividends per unit were divided by 5 for the periods before the split of investment units in the graph.

|--|

	Actual	Forecast	Difference	
	25th period August 1, 2018 - January 31, 2019 (184 days)	26th period February 1, 2019 - July 31, 2019 (181 days)	26th - 25th period (Forecast - Actual)	
Operating revenue	9,423 million yen	9,538 million yen	+ 114 million yen	
Operating income	5,945 million yen	5,934 million yen	∆11 million yen	
Ordinary income	5,293 million yen	5,307 million yen	+13 million yen	
Net income	5,292 million yen	5,306 million yen	+13 million yen	
Dividend/unit	2,822 yen / unit	2,830 yen / unit	+ 8 yen / unit	
Total units outstanding	1,874,960 units	1,874,960 units		
Acquisition price (weighted average based on the number of operating days during the period)	385,194 million yen	390,690 million yen		

(Note) Unless otherwise stated in this document, all amounts are rounded down below the unit and all fractions and areas are rounded up below the decimal point.



## **Overview of the Property Acquisitions**

MHR acquired Toranomon Hills Mori Tower on September 3, 2018

#### Toranomon Hills Mori Tower Premium



## Acquisition price

26,070 mn yen

Appraisal value

28,830 mn yen

## Projected NOI yield

3.4 %

#### [Property overview]

Property Number	O-9
Location (Residential indication)	23-1, Toranomon 1-chome, Minato-ku, Tokyo
Construction date	May 2014
Total number of floors	52 floors above ground, 5 floors below ground
Gross floor area	241,581.95 m <sup>2</sup>

[Income and Expenditure Projections] (Thousand yen)

Projected property income (1)	1,116,837
Projected property expenses (2)	228,611
Projected NOI ((3): (1)-(2))	888,226
Projected NOI yield ((3)/ acquisition price)	3.4%

(Note) The figures above are annual income and expenditure after excluding factors specific to the fiscal year of acquisition and take into account property taxes, and are not forecasted figures for the next fiscal period.



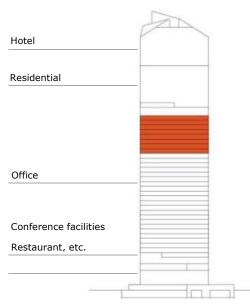
#### 1. Super high rise tower - Tokyo's new landmark

- Quake-resistance structure with 52 floors and 247 meters above ground.
- High-specification offices with a broad floor plate of approx. 1,000 tsubo, international-standard conference facilities, Japan's first Andaz hotel "the Andaz Tokyo", retail facilities and residences.

#### 2. Located in the center of the Toranomon area where further development is expected

- Six transit stations and 11 lines are nearby. With the expected completion of Toranomon Hills Station on the Tokyo Metro Hibiya subway line, further improvements in convenience will be realized.
- As a result of a number of redevelopment projects currently in progress around the building, the Toranomon area has begun to rapidly evolve into an international urban center.

[Acquisition portion (Portion of the red area)]



Acquisition portion is 36% quasi-co-ownership interest in trust beneficial interests in the co-ownership (87.95%) of compartmentalized ownership for the 28th to the 35th floors. MHR holds 50% including the 14% already acquired.

43.2m

Approx 19

75.6m

#### [Cross-sectional Diagram of the Standard Floor]



[Earthquake PML]





#### MHR acquired Holland Hills Mori Tower on September 3, 2018

#### Holland Hills Mori Tower Premium



#### Acquisition price

4,570 mn yen

Appraisal value

5,260 mn yen

Projected NOI yield

4.3 %

#### [Property overview]

Property Number	O-10		
Location (Residential indication)	11-2, Toranomon 5-chome, Minato-ku, Tokyo		
Construction date	January 2005		
Total number of floors	24 floors above ground, 2 floors below ground		
Gross floor area	35,076.12 m <sup>2</sup>		

[Income and Expenditure Projections] (Thousand yen)

Projected property income (1)	295,291
Projected property expenses (2)	98,519
Projected NOI ((3): (1)-(2))	196,771
Projected NOI yield ((3)/ acquisition price)	4.3%

(Note) The figures above are annual income and expenditure after excluding factors specific to the fiscal year of acquisition and take into account property taxes, and are not forecasted figures for the next fiscal period.



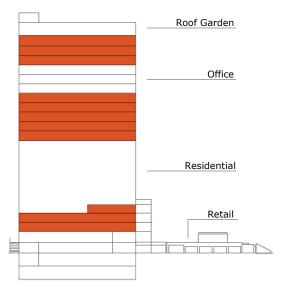
#### 1. High rise tower integrating the greenery of the Embassy of the Netherlands

- Tower complex consisting of office, residences and retail, and provides excellent quake-resistance.
- Office area is located on the upper floors (14th to 24th floors) and offers a business space with excellent views and a sense of openness.
- Landmarks representing Tokyo such as Tokyo Tower and Roppongi Hills can be viewed from the roof garden 100 meters above the ground.

#### 2. Located in the Toranomon area where further development is expected

- An excellent location within a 1-minute walk from Tokyo Metro Hibiya Line Kamiyacho Station.
- As a result of a number of redevelopment projects currently in progress around the building, the Toranomon area has begun to rapidly evolve into an international urban center.

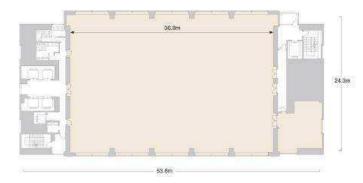
[Acquisition portion (Portion of the red area)]



Acquisition portion is 28% quasi-co-ownership interest in trust beneficial interests in compartmentalized ownership for the 3rd and 4th floors; part of 5th floor, 14-18th floors and 22-24th floors. MHR holds 100% including the 72% already acquired.



#### [Cross-sectional Diagram of the Standard Floor]



#### [Earthquake PML]



(Note) The value as indicated on the earthquake risk PML assessment report dated June 4, 2018 by Sompo Risk Management & Health Care Inc. is shown.



## **Overview of Portfolio**

MHR has developed an urban portfolio mainly in Central Tokyo through its "investment in the city" concept, taking advantage of market opportunities and our competitive strengths to enhance profitability as well as portfolio value.

Portfolio breakdown



(Note 1) The ratios represent proportion of acquisition price to total acquisition price.

(Note 2) Chart showing "Size" does not include Laforet Harajuku (Land).

(Note 3) For calculation of breakdown by type, acquisition price for Akasaka Tameike Tower and Atago Green Hills are divided into offices and residences.

#### Portfolio list



Roppongi Hills Mori Tower



ARK Hills South Tower



ARK Mori Building



Toranomon Hills Mori Tower



Koraku Mori Building



Holland Hills Mori Tower



Akasaka Tameike Tower



Roppongi First Plaza R-4

Roppongi View Tower

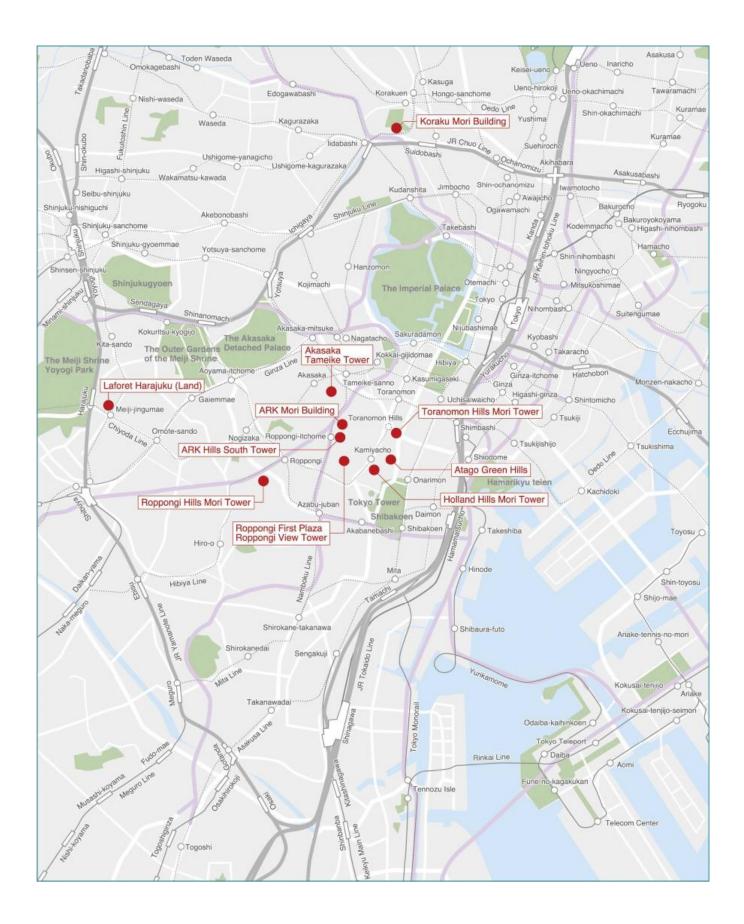


Atago Green Hills



Laforet Harajuku (Land)







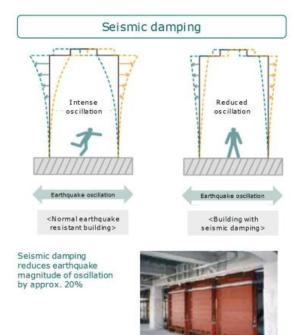
#### Earthquake-resistance capacity

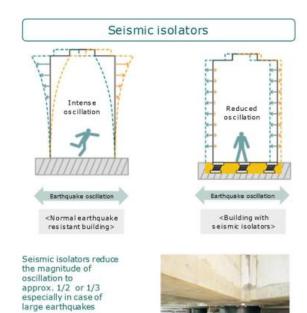
Best portfolio PML among J-REITs



WPML refers to the probable maximum loss ratio expected to result from an earthquake. A smaller percentage indicates superiority in earthquake-resistance.

Property name		Туре	PML	Earthquake- resistant feature	
Roppongi Hills Mori	Tower		0.59%	Seismic damping	
ARK Mori Building			0.78%	Seismic damping	
Koraku Mori Buildin	g		0.73%	Seismic damping	
ARK Hills South To	wer	Office	1.56%	Seismic damping	
Toranomon Hills Mori Tower			0.50%	Seismic damping	
Holland Hills Mori Tower			0.85%	Seismic damping	
Akasaka Tameike	kasaka Tameike Tower		1.79%	Seismic damping	
Atago Green Hills	MORI Tower	Office	2.35%	Seismic damping	
	Forest Tower	(Partly residential)	2.34%	Seismic damping	
	Plaza		5.94%	-	
Roppongi First Plaza		Desidential	2.20%	-	
Roppongi View Tower		Residential	2.20%		





Seismic isolators

#### Viscous seismic damping wall



#### Environmental performance

Highest ratio of green building (GB) certified properties among J-REITs

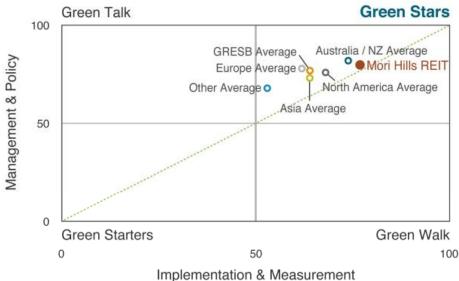


#### GRESB Green Star Designation



GRESB is a benchmark that measures the sustainability performance of real estate companies and real estate management institutions based on an annual questionnaire survey conducted by the GRESB B.V., composed primarily of European pension fund groups.

In the 2018 GRESB Assessment, MHR was designed as Green Star for the seventh consecutive year. In addition, MHR received 4 Stars in the GRESB Rating (Note).



### GRESB Four-Quadrant Model Scores by Region

(Source) Prepared by the Asset Manager based on the disclosed data of GRESB.

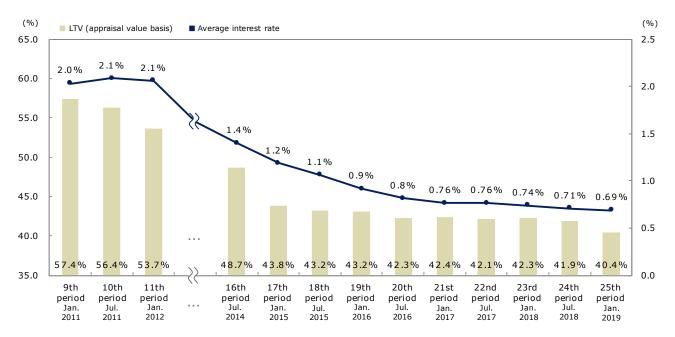
(Note) The comparative assessment of the overall score was initially introduced in 2016. It is a global ranking utilizing a five-star scale ("5 Stars" indicating the highest rank).



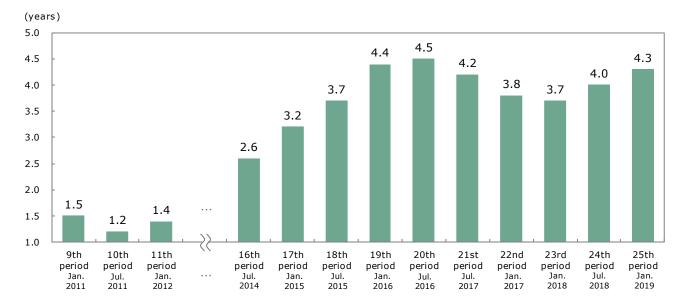
### **Financial Status**

MHR's cost of debt has decreased along with the improvement in LTV ratio (appraisal value basis). We will continue to maintain a debt duration level that allows us to further strengthen our healthy financial base.

Trend in LTV (appraisal value basis) and average interest rate (including borrowing expenses)



(Note) Average interest rate is calculated as [(interest expenses + interest expenses on investment corporation bonds + borrowing expenses + amortization of investment corporation bond issuance costs) × 365 ÷ operating days during each period ÷ average interest-bearing debt balance during each period].



#### Extension in remaining duration of debt



#### Overview of debt financing

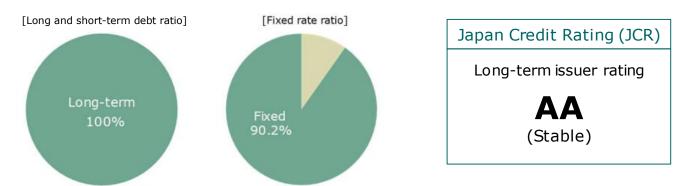
	End of the 24th period Jul. 31, 2018	End of the 25th period Jan. 31, 2019
Debt Balance	168,122 mn yen	182,222 mn yen
LTV (book value basis) (Note 1)	46.4%	46.2%
LTV (appraisal value basis) (Note 2)	41.9%	40.4%
Avg. remaining duration	4.0 years	4.3 years

(Note 1) LTV (book value basis) is calculated as [Interest bearing debt / Total assets].

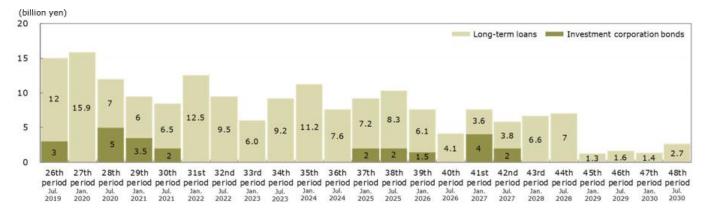
(Note 2) LTV (appraisal value basis) is calculated as [Interest-bearing debt / Appraisal value based total assets (Total assets + Total appraisal value - Total book value)].

#### Long-term debt ratio / Fixed rate ratio

#### <u>Rating</u>



#### Overview of maturity (as of January 31, 2019)



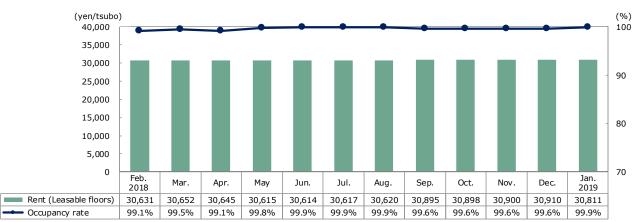


## **Portfolio Management**

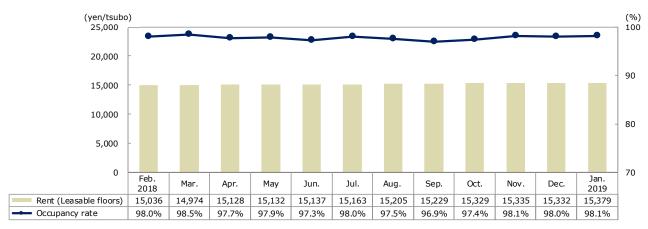
MHR maintained and enhanced occupancy rates and rents by proactively launching marketing activities targeting new and existing tenants based on a flexible price policy.

#### Rent and occupancy rate

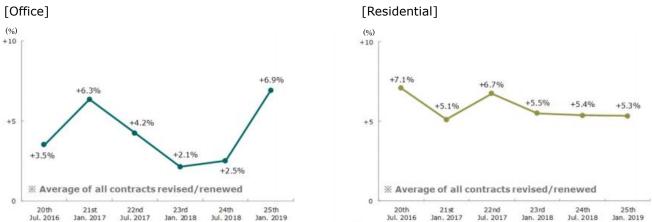
[Office]



#### [Residential]



#### Result of tenants' rent revision



(Note 1) Figures indicate the results of rent revisions of properties at which pass-through master lease agreements are applied. (Note 2) Figures are calculated based on asset acquisitions and monthly rents which reflect move outs of end tenants confirmed as of January 31, 2019.



### **Corporate Governance**

MHR entrusts the asset management of its assets to Mori Building Investment Management Co., Ltd., the asset manager.

The asset manager manages MHR's assets based on the asset management agreement concluded with MHR.

#### Governance structure taking unitholders' value into consideration

Our asset manager is Mori Building Investment Management Co., Ltd. (the Asset Manager). In accordance with our articles of incorporation and as the asset manager that has been granted discretion by us to manage our assets, the Asset Manager has formulated management guidelines and has stipulated basic policies concerning investment management, such as an investment policy, operation and management policy, financial policy, disclosure policy and rules governing transactions with related parties.

The Asset Manager's Compliance Department conducts inspections on legal compliance and confirms consistency with internal rules. The Asset Manager confirms whether there are any conflict of interest transactions with related parties. In this way, the Asset Manager is striving to ensure comprehensive internal control, while also striving to enhance its risk management structure as well as its effectiveness.

Furthermore, the Asset Manager has a set of internal rules (self-imposed regulations) which stipulate rules such as its Related Parties Transaction Guidelines. These Guidelines stipulate matters concerning transactions, etc. with related parties. Through the Asset Manager's compliance with these Guidelines, we have established a structure which ensures that the aforementioned transactions are managed appropriately and that the Asset Manager sufficiently executes the duty of care of a good manager and duty of loyalty to MHR.

#### Process to counter transactions involving conflicts of interest



(Note) The Director (Part-time) is unable to participate in the resolution of the Board of Directors since this individual will be considered a board member of a related party when acquiring asset from a related party.



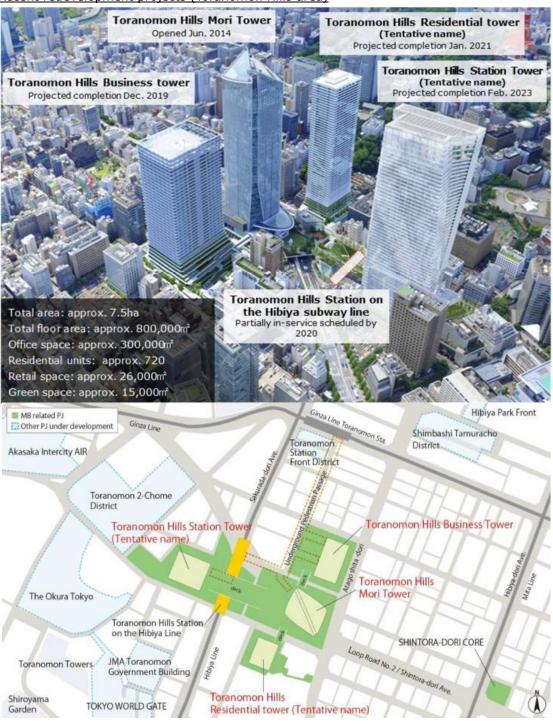
## Mori Building's Extensive Property Pipeline

MHR has the "preferential negotiation rights" on sales of Mori Building Co., Ltd. properties, which serves as the driving force for external growth.

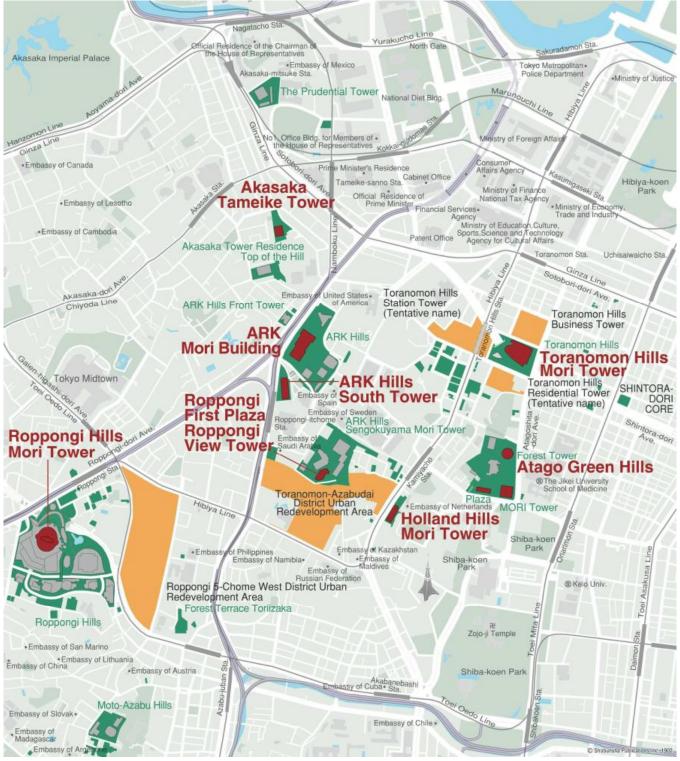
Mori Building's Total Assets and Property Management

- Total assets: 1.9 trillion yen (as of the end of March 2018)
- Number of properties under management: 97 buildings (as of April 1, 2018)

Recent redevelopment projects (Toranomon Hills area)



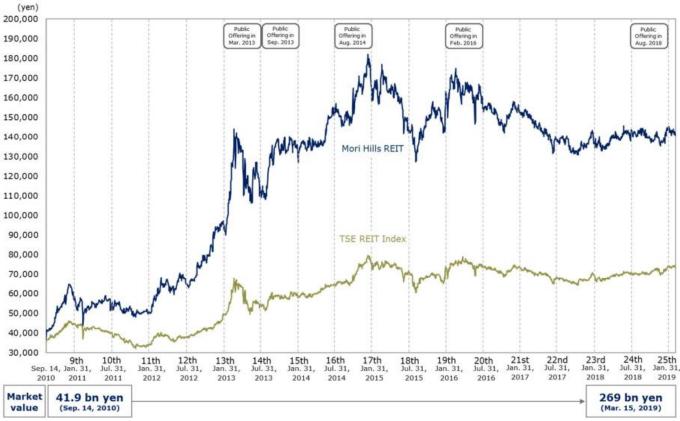




(Source) Prepared by the Asset Manager based on Mori Building's "Mori Building Handy Map/ Mori Building Map/Home Route Support Map 2019."
(Note 1) Some of the properties have been partially acquired and held by MHR. Alternatively, the properties MHR acquired as of September 3, 2018 are also included.
(Note 2) Properties are developed, owned, managed and planned for development by Mori Building Group as of September 3, 2018, and there are no properties anticipated to be acquired by MHR.

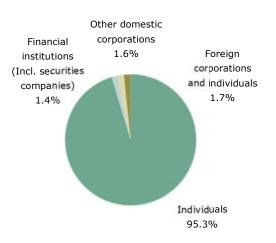


### **Unit Price Performance**



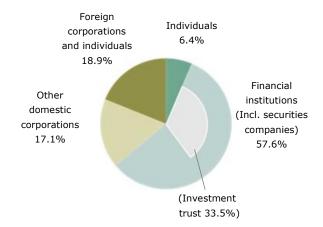
(Note) TSE REIT Index is adjusted as of the 8th period result announcement (Sep. 14, 2010) and shows the relative performance vs. MHR's unit price performance.

## Unitholders Breakdown (as of January 31, 2019)



#### <Number of unitholders>

## <Number of investment units>





## **Risk Factors**

An investment in our units involves significant risks. The principal risks with respect to investment in Mori Hills REIT Investment Corporation are as follows.

### Property and Business Risks

- Any adverse conditions in the Japanese economy could adversely affect our properties.
- We may not be able to acquire properties to execute our growth and investment strategy in a manner that is accretive to earnings and the amount of dividends per unit.
- The high concentration in our portfolio of premium properties in central Tokyo could have a material adverse effect on our business.
- Increases in prevailing market interest rates may increase our interest expense and may result in a decline in the market price of our units.
- Our reliance on Mori Building Co., Ltd. and other Mori Building Group companies could have a material adverse effect on our business.
- Competition for tenants may adversely affect our ability to retain our current tenants, find new tenants and achieve favorable rental rates.
- We may suffer large losses if any of our properties incur damage from a natural or man-made disaster or acts of violence.
- We may incur unexpected expenses, expenditure or other losses for repair or maintenance of our properties.
- We may be strictly liable for any unforeseen loss, damage or injury suffered by a third party at our properties.
- Because most of our operating expenses are largely fixed, we may suffer adverse consequences if our rental revenues decline.
- Illiquidity in the real estate market may limit our ability to grow or adjust our portfolio.
- Defects relating to our properties may adversely affect our financial condition and results of operations.
- We rely on expert reports for appraisals and PML percentages, and these reports are subject to significant uncertainties.
- We rely on industry and market data that are subject to significant uncertainties.
- The environmental assessments of our properties made prior to our ownership may not have uncovered all environmental liabilities, and Japanese laws subject property owners to strict environmental liabilities.
- To the extent we purchase or commit to purchase properties still in the development stage, we will be exposed to increased risks and uncertainties.
- We may lose rental revenues in the event of lease terminations, decreased lease renewals, defaults, nonpayment by tenants on rental obligations or requests or demands for reduction in rents or if tenants experience financial difficulties or insolvency.
- Any of our current or future properties, may violate earthquake resistance or other building codes, and any such buildings may collapse in even minor earthquakes or may be required to be strengthened or demolished by us at significant expense.



- Master lease agreements expose us to the risk of becoming an unsecured creditor of Mori Building Co., Ltd. as our master lessee in the event of its insolvency.
- Decreases in tenant lease and guarantee deposits would increase our funding costs.
- Any inability to obtain financing for future acquisitions, or any restrictions on our activities under our financing arrangements, could adversely affect us.
- A high LTV ratio may increase our exposure to changes in interest rates and adversely affect us.
- We may suffer impairment losses relating to our properties and may also suffer adverse tax effects upon recognizing impairments.
- A downgrading of our credit rating may affect payments of principal of or interest on our bonds.
- The past performance of our sponsor, Mori Building Co., Ltd., is not an indicator or guarantee of our future results.
- Our financial statements are prepared in accordance with Japanese GAAP, which differs in certain material respects from IFRS, U.S. GAAP and generally accepted accounting principles and financial reporting standards in other jurisdictions.

#### Management and Governance Risks

- Our success depends on the performances of service providers to which we are required to assign various key functions.
- There are potential conflicts of interest between us and certain Mori Building Group companies, including the Asset Manager.
- We depend on the efforts of key personnel of the Asset Manager.
- Unitholders have limited control over our investment policies.
- J-REITs and their asset managers are subject to tight supervision by the regulatory authorities.
- If unitholders do not exercise their voting rights, we may count their votes in favor of proposals at a general meeting of unitholders.

#### **Taxation Risks**

- Our failure to satisfy a complex series of requirements pursuant to Japanese tax regulations would disqualify us from certain taxation benefits and significantly reduce our distributions to our unitholders.
- If the Japanese tax authorities disagree with the interpretations we used for prior periods, we may be forced to pay additional taxes for those periods.
- We may not be able to benefit from reductions in certain real estate transfer taxes enjoyed by qualified J-REITs.
- Changes in Japanese tax laws may significantly increase our tax burden.
- We expect to be treated as a "passive foreign investment company" for U.S. federal income tax purposes.
- Unitholders may be subject to U.S. Foreign Account Tax Compliance Act (FATCA) withholding tax after 2018.

#### Legal and Regulatory Risks

- Our ownership rights in some of our properties may be declared invalid or limited.
- We may lose our rights in a property we own if the purchase of the property is recharacterized as a secured



financing.

- Our leasehold or subleasehold rights may be terminated or may not be asserted against a third party in some cases, or our leases with our tenants could be modified.
- Properties for which third parties hold leasehold rights in the land and own the buildings may subject us to various risks.
- Many of our properties are in the form of compartmentalized ownership interests (*kubun shoyū-ken*) and our rights relating to such properties may be affected by the intentions of other owners.
- Many of our properties are in the form of property co-ownership  $(ky\bar{o}y\bar{u})$  or trust beneficiary interest coownership  $(junky\bar{o}y\bar{u})$  and our rights relating to such properties may be affected by the intentions of other owners.
- Some of our properties are subject to preferential purchase rights, rights of first refusal or other similar rights held by lessees, tenants or other third parties.
- Tax increases or adverse changes in applicable laws may affect our potential liabilities relating to our properties and operations.
- Our costs of complying with regulations applicable to our properties could adversely affect our results of operations.
- We own a substantial portion of our properties through trust beneficiary interests and may suffer losses as a trust beneficiary.
- The AIFMD may negatively affect our ability to market our units in the EEA and increase our compliance costs associated with marketing of our units in the EEA.
- Our units may be deemed to constitute "plan assets" for ERISA purposes, which may lead to the rescission of certain transactions, tax or fiduciary liability and our being held in violation of ERISA requirements.



## Disclaimer

This report has been prepared by Mori Hills REIT Investment Corporation ("MHR") for informational purposes only and should not be construed as an offer of any transactions or the solicitation of an offer of any transactions. Please inquire with the various securities companies concerning the purchase of MHR investment units. This report's content includes forward-looking statements about business performance; however, no guarantees are implied concerning future business performance.

Although the data and opinions contained in this report are derived from what we believe are reliable and accurate sources, we do not guarantee their accuracy or completeness. The contents contained herein may change or cease to exist without prior notice. Regardless of the purpose, any reproduction and/or use of this document in any shape or form without the prior written consent from MHR is prohibited.

This report contains charts, data, etc. that were prepared by Mori Building Investment Management Co., Ltd. (hereafter, the "asset manager") based on charts, data, indicators, etc. released by third parties. Furthermore, this report includes statements based on analyses, judgments, and other observations concerning such matters by the asset manager as of the date of preparation.



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## Independent Auditor's Report

The Board of Directors Mori Hills REIT Investment Corporation

We have audited the accompanying financial statements of Mori Hills REIT Investment Corporation, which comprise the balance sheet as of January 31, 2019, and the statements of income and retained earnings, changes in net assets, cash distributions, and cash flows for the six-month period then ended and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. The purpose of an audit of the financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mori Hills REIT Investment Corporation as of January 31, 2019, and its financial performance and cash flows for the six-month period then ended in conformity with accounting principles generally accepted in Japan.

Ernst & young Shinnihon LLC

April 24, 2019 Tokyo, Japan



## FINANCIAL STATEMENTS BALANCE SHEET

(Unit: thousands of yen)

JALANCE SHEET	As of			
	As of January 31, 2019	July 31, 2018		
ssets				
Current assets				
Cash and deposits	5,431,643	3,738,489		
Cash and deposits in trust	6,374,508	6,010,142		
Operating accounts receivable	415,926	450,960		
Prepaid expenses	426,673	434,675		
Consumption taxes receivable	230,911	-		
Other	_	2		
Total current assets	12,879,664	10,634,270		
Noncurrent assets				
Property, plant and equipment				
Land	22,074,160	22,074,160		
Buildings in trust	81,354,644	74,559,278		
Accumulated depreciation	(15, 113, 944)	(14,086,495		
Buildings in trust, net	66,240,699	60,472,782		
Structures in trust	912,216	829,241		
Accumulated depreciation	(297,612)	(283,616		
Structures in trust, net	614,603	545,624		
Machinery and equipment in trust	859,689	811,497		
Accumulated depreciation	(241,072)	(221,565		
Machinery and equipment in trust, net	618,616	589,934		
Tools, furniture and fixtures in trust	226,353	220,769		
Accumulated depreciation	(130,858)	(117,521		
Tools, furniture and fixtures in trust, net	95,495	103,247		
Land in trust				
	260,234,866 1,796	236,217,189		
Construction in progress in trust		1,711		
Total property, plant and equipment	349,880,238	320,004,650		
Intangible assets	20.670.002			
Leasehold rights in trust	30,650,962	30,650,962		
Other intangible assets in trust	835	1,336		
Other	322	709		
Total intangible assets	30,652,121	30,653,009		
Investments and other assets	10.000	10.000		
Lease and guarantee deposits	10,000	10,000		
Long-term prepaid expenses	997,864	924,947		
Deferred tax assets	43	20		
Derivatives	1,516	2,312		
Total investments and other assets	1,009,423	937,280		
Total noncurrent assets	381,541,783	351,594,940		
Deferred assets				
Investment corporation bonds issuance cost	83,750	95,364		
Investment unit issuance cost	34,760	21,411		
Total deferred assets	118,511	116,776		
Total assets	394,539,959	362,345,987		



(Unit: thousands of yen)

	(Unit: thousands of yen As of		
	January 31, 2019	July 31, 2018	
Liabilities			
Current liabilities			
Operating accounts payable	266,227	158,142	
Current portion of investment corporation bonds	3,000,000	3,000,000	
Current portion of long-term loans payable	27,900,000	22,500,000	
Accounts payable – other	10,970	12,268	
Accrued expenses	322,650	300.925	
Income taxes payable	1,421	1,016	
Accrued consumption taxes	1,721	162,954	
Advances received	1,226,929	1,111,772	
Deposits received	28,659	29,156	
Total current liabilities	32,756,858	27,276,235	
Noncurrent liabilities		21,210,200	
Investment corporation bonds	22,000,000	22,000,000	
Long-term loans payable	129,322,000	120,622,000	
Lease and guarantee deposits in trust	14,391,619	13,078,440	
Derivatives liabilities	490,812	2,328	
Total noncurrent liabilities	166,204,431	155,702,768	
Total liabilities	198,961,290	182,979,004	
Net assets		102,010,001	
Unitholders' equity			
Unitholders' capital	190,460,106	174,231,870	
Surplus	100,100,100	111,-01,010	
Voluntary retained earnings			
Reserve for reduction entry	291,944	291,944	
Total voluntary retained earnings	291,944	291,944	
Unappropriated retained earnings	5,315,914	4,843,183	
Total surplus	5,607,858	5,135,127	
Total unitholders' equity	196,067,964	179,366,998	
Valuation and translation adjustments		110,000,000	
Deferred gains or losses on hedges	(489,295)	(15)	
Total valuation and translation adjustments	(489,295)	(15)	
Total net assets (Note10)	195,578,668	179,366,982	
Total liabilities and net assets	394,539,959	362,345,987	
10041 1140111000 4114 1160 400600	001,000,000	002,040,001	



## STATEMENT OF INCOME AND RETAINED EARNINGS

Other operating revenue     253,577     217,35       Total operating revenue     9,423,895     8,751,08       Operating expenses         Expenses related to properties (Note14)     3,131,002     2,995,73       Asset management fee     2445,488     227,00       Directors' compensation     4,200     4,200       Asset custody fee     9,058     8,86       Administrative service fees     19,166     19,15       Other operating expenses     60,031     63,88       Total operating expenses     69,041     63,88       Total operating income     51     4       Interest income     -     99       Interest on refund     24     52       Other     -     -       Total ono-operating income     1,128     1,92       Insurance income     -     99       Interest expenses     363,550     319,64       Interest expenses     1,613     12,76       issuance cost     28,363     21,41       Other     -     - <t< th=""><th>STATEMENT OF INCOME AND RETAIL</th><th colspan="4">(Unit: thousands of yen)</th></t<>	STATEMENT OF INCOME AND RETAIL	(Unit: thousands of yen)			
Rent revenues (Note14)     9,170,318     8,533,72       Other operating revenues (Note14)     255,577     217,35       Total operating revenue     9,423,895     8,751,08       Operating expenses     246,488     227,00       Asset management fee     246,488     227,00       Asset custody fee     9,053     8,868       Administrative service fees     19,166     19,15       Other operating expenses     69,031     63,888       Total operating expenses     69,031     63,888       Total operating expenses     3,477,948     3,318,87       Operating income     5,945,947     5,432,21       Non operating income     1,128     1,92       Insurance income     -     9       Insurance income     -     9       Insurance income     -     9       Non-operating income     1,204     2,58       Non-operating income     1,204     2,58       Non-operating income     1,613     12,76       Insurance income     -     9       Interest oxpenses     363,550					
Rent revenues (Note14)     9,170,318     8,533,72       Other operating revenues (Note14)     255,577     217,35       Total operating revenue     9,423,895     8,751,08       Operating expenses     246,488     227,00       Asset management fee     246,488     227,00       Asset custody fee     9,053     8,868       Administrative service fees     19,166     19,15       Other operating expenses     69,031     63,888       Total operating expenses     69,031     63,888       Total operating expenses     3,477,948     3,318,87       Operating income     5,945,947     5,432,21       Non operating income     1,128     1,92       Insurance income     -     9       Insurance income     -     9       Insurance income     -     9       Non-operating income     1,204     2,58       Non-operating income     1,204     2,58       Non-operating income     1,613     12,76       Insurance income     -     9       Interest oxpenses     363,550					
Other operating revenue (Note14)     255,577     217,35       Total operating revenue     9,423,895     8,751,08       Operating expenses     2     2,955,75       Expenses related to properties (Note14)     3,131,002     2,995,75       Asset management fee     245,488     227,00       Directors' compensation     4,200     4,200       Asset custody fee     9,058     8,86       Administrative service fees     19,166     19,15       Other operating expenses     60,031     63,88       Total operating expenses     3,477,948     3,318,87       Operating income     51     4       Interest income     51     4       Gain on forfeiture of unclaimed dividends     1,128     1,92       Insurance income     -     9     9       Interest on refund     24,4     52     0       Non operating expenses     363,550     319,64       Interest expenses on investment corporation bonds     73,965     81,96       Amortization of investment corporation bonds     73,965     81,96       Amortization of in	Operating revenue				
Total operating revenue $9,423,895$ $8,751,08$ Operating expenses $3,131,002$ $2,995,75$ Asset management fe $245,488$ $227,00$ Asset management fe $245,488$ $227,00$ Asset custody fee $9,058$ $8,86$ Administrative service fees $19,166$ $19,155$ Other operating expenses $69,031$ $63,88$ Total operating expenses $3,477,948$ $3,318,87$ Operating income $51$ $44$ Gain on forfeiture of unchanned dividends $1,128$ $1,92$ Insurance income $ 99$ Interest income $ 99$ Interest income $1,204$ $22,558$ Non-operating income $ 99$ Interest on refund $24$ $552$ Other $ -$ Total non-operating income $1,204$ $2,558$ Non-operating expenses $363,550$ $319,64$ Interest expenses on investment corporation bonds $73,965$ $81,965$ Interest expenses on investment corporation bonds $73,965$ $81,965$ Amortization of investment unit issuance cost $28,363$ $21,41$ Other $1,907$ $1,957$ $1,957$ Total non-operating expenses $5,293,648$ $4,820,86$ Income taxes deferred $2(22)$ $2$ Interest expenses $1,429$ $1,02$ Income taxes deferred $2(22)$ $2$ Income taxes deferred $2(22)$ $2$ Income taxes deferred $2(22)$ $2$ </td <td>Rent revenues (Note14)</td> <td>9,170,318</td> <td>8,533,727</td>	Rent revenues (Note14)	9,170,318	8,533,727		
Operating expenses     2       Expenses related to properties (Note14)     3,131,002     2,995,75       Asset management fee     245,488     227,00       Directors' compensation     4,200     4,200       Asset cutsdy fee     9,058     8,86       Administrative service fees     19,166     19,15       Other operating expenses     69,031     63,88       Total operating expenses     3,477,948     3,318,87       Operating income     5,945,947     5,432,21       Non-operating income     51     4       Gain on forfeiture of unclaimed dividends     1,128     1,92       Interest norme     -     9     9       Interest on refund     24     52     0ther       -     -     -     9       Interest on refund     24     52     0ther       -     -     -     -       Total non-operating expenses     363,550     319,64       Interest expenses     174,101     176,19       issuance cost     28,363     21,41       Othe	Other operating revenues (Note14)	253,577	217,357		
Expenses related to properties (Note14) $3,131,002$ $2,995,75$ Asset management fee $245,488$ $227,00$ Directors' compensation $4,200$ $4,20$ Asset custody fee $9,058$ $8,86$ Administrative service fees $19,166$ $19,155$ Other operating expenses $69,031$ $63,88$ Total operating expenses $69,031$ $63,88$ Total operating expenses $3,477,948$ $3,318,87$ Operating income $51$ $44$ Interest income $51$ $44$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 99$ Interest on refund $24$ $52$ Other $ -$ Total non operating income $1,204$ $2,58$ Non-operating expenses $363,550$ $319,64$ Interest expenses $363,550$ $319,64$ Interest expenses $11,613$ $12,76$ issuance cost $28,363$ $21,41$ Other $ 1,907$ $1,95$ Total non-operating expenses $52,93,648$ $4,820,86$ Incorest ing expenses $52,93,648$ $4,820,86$ Income taxes deferred $622$ $2$ Ordinary income $5,293,648$ $4,820,86$ Income taxes deferred $(22)$ $2$	Total operating revenue	9,423,895	8,751,085		
Asset management fee245,488 $227,00$ Directors' compensation $4,200$ $4,200$ Asset custody fee $9,058$ $8,86$ Administrative service fees $19,166$ $19,15$ Other operating expenses $69,031$ $63,88$ Total operating expenses $3,477,948$ $3,318,87$ Operating income $5,945,947$ $5,432,21$ Non-operating income $51$ $44$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 99$ Interest on refund $24$ $52$ Other $ -$ Total non-operating income $ 99$ Interest expenses $363,550$ $319,64$ Interest expenses $11,613$ $12,76$ Interest expenses $11,613$ $12,76$ Borrowing expenses $174,101$ $176,19$ Amortization of investment corporation bonds $23,3965$ $21,41$ Other $1,907$ $1,55$ $104$ Total non-operating expenses $653,502$ $613,393$ Ordinary income $5,293,648$ $4,820,86$ Income taxes-deferred $(22)$ $2$ Total non-operating expenses $5,293,648$ $4,820,86$ Income taxes-deferred $(22)$ $2$ Total non-operating expenses $5,293,648$ $4,820,86$ Income taxes-deferred $(22)$ $2$ Total non-operating expenses $5,293,648$ $4,820,86$ Income taxes-deferred $(22)$ $2$ Income	Operating expenses				
Directors' compensation $4,200$ $4,200$ Asset custody fee $9,058$ $8,86$ Administrative service fees $19,166$ $19,15$ Other operating expenses $69,031$ $63,88$ Total operating expenses $3,477,948$ $3,318,87$ Operating income $5,945,947$ $5,432,21$ Non operating income $51$ $44$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 99$ Interest on refund $24$ $52$ Other $ -$ Total non operating income $1,204$ $2,58$ Non-operating expenses $363,550$ $319,64$ Interest expenses on investment corporation bonds $73,965$ $81,96$ Amortization of investment corporation bonds $11,613$ $12,766$ Borrowing expenses $11,613$ $12,766$ Borrowing expenses $653,502$ $613,93$ Ordinary income $5,293,648$ $4.820,86$ Income taxes $5,293,648$ $4.820,86$ Income taxes $5,293,648$ $4.820,86$ Income taxes-current $1,429$ $1,022$ Income taxes-deferred $(22)$ $2$ Total income taxes $5,292,242$ $4,819,82$ Retained earnings brought forward $23,671$ $23,371$	Expenses related to properties (Note14)	3,131,002	2,995,757		
Asset custody fee $9.058$ $8.86$ Administrative service fees $19,166$ $19,15$ Other operating expenses $69,031$ $63.88$ Total operating expenses $3,477,948$ $3,318,67$ Operating income $5,945,947$ $5,432,21$ Non-operating income $51$ $44$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 99$ Interest on refund $24$ $52$ Other $ -$ Total non-operating income $1,204$ $2,58$ Non operating expenses $363,550$ $319,64$ Interest expenses $363,550$ $319,64$ Interest expenses $11,613$ $12,76$ issuance cost $28,363$ $21,141$ Other $1,907$ $1,95$ Total non-operating expenses $11,613$ $12,76$ Interest expenses $174,101$ $176,19$ Amortization of investment corporation bonds $13,907$ $1,95$ Total non-operating expenses $653,502$ $613,93$ Ordinary income $5,293,648$ $4,820,86$ Income taxes $5,293,648$ $4,820,86$ Income taxes deferred $(22)$ $2$ Total income taxes $1,406$ $1,406$ Income taxes deferred $(22)$ $2$ Total income taxes $1,406$ $1,406$ Nordinary income $5,292,242$ $4,819,82$ Retained earnings brought forward $23,671$ $23,335$	Asset management fee	245,488	227,001		
Administrative service fees19,16619,15Other operating expenses $69,031$ $63,88$ Total operating expenses $3,477,948$ $3,318,87$ Operating income $5,945,947$ $5,432,21$ Non-operating income $51$ $44$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 99$ Interest on refund $24$ $52$ Other $ -$ Total non-operating income $1,204$ $2,58$ Non-operating expenses $11,613$ $12,76$ Interest expenses on investment corporation bonds $73,965$ $81,96$ Amortization of investment corporation bonds $11,613$ $12,76$ Borrowing expenses $174,101$ $176,19$ Amortization of investment unit issuance cost $28,363$ $21,41$ Other $1,907$ $1,95$ $153,602$ Total non-operating expenses $653,502$ $613,939$ Ordinary income $5,293,648$ $4,820,866$ Income taxes $5,293,648$ $4,820,866$ Income taxes $5,292,242$ $4,819,82$ Income taxes $1,406$ $1.040$ Net income $5,292,242$ $4,819,82$ Retained earnings brought forward $23,671$ $23,357$	Directors' compensation	4,200	4,200		
Other operating expenses $69,031$ $63,88$ Total operating expenses $3,477,948$ $3,318,87$ Operating income $5,945,947$ $5,432,21$ Non-operating income $51$ $4$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 9$ Interest on refund $24$ $52$ Other $ -$ Total non-operating income $1,204$ $2,58$ Non-operating expenses $363,550$ $319,64$ Interest expenses on investment corporation bonds $73,965$ $81,96$ Amortization of investment corporation bonds $11,613$ $12,76$ issuance cost $11,613$ $12,76$ Borrowing expenses $11,613$ $12,76$ Interest expenses $653,502$ $613,93$ Order $1,907$ $1,95$ Total non-operating expenses $653,502$ $613,93$ Interest expenses $11,410$ $176,19$ Amortization of investment unit issuance cost $28,363$ $21,41$ Other $1,907$ $1,95$ Total non-operating expenses $653,502$ $613,93$ Ordinary income $5,293,648$ $4,820,86$ Income taxes-deferred $(22)$ $2$ Total income taxes $1,406$ $1.04$ Non-operating expenses $5,292,242$ $4,819,82$ Retained earnings brought forward $23,671$ $23,357$	Asset custody fee	9,058	8,868		
Total operating expenses $3,477,948$ $3,318,87$ Operating income $5,945,947$ $5,432,21$ Non-operating income $51$ $44$ Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income $ 99$ Interest on refund $24$ $52$ Other $ -$ Total non-operating income $1,204$ $2,58$ Non-operating expenses $363,550$ $319,64$ Interest expenses $363,550$ $319,64$ Interest expenses on investment corporation bonds $73,965$ $81,96$ Amortization of investment corporation bonds $11,613$ $12,76$ Borrowing expenses $11,613$ $12,76$ Indom operating expenses $653,502$ $613,93$ Ordiary income $5,293,648$ $4,820,86$ Income taxes $5,293,648$ $4,820,86$ Income taxes current $1,429$ $1,02$ Income taxes deferred $(22)$ $22$ Total income taxes $5,292,242$ $4,819,82$ Retained earnings brought forward $23,671$ $23,357$	Administrative service fees	19,166	19,154		
Operating income $5,945,947$ $5,432,21$ Non-operating income5144Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income-9Interest on refund24 $52$ OtherTotal non-operating income $1,204$ $2,58$ Non-operating expenses11,613 $12,76$ Interest expenses on investment corporation bonds $73,965$ $81,964$ Amortization of investment corporation bonds $11,613$ $12,76$ Borrowing expenses $174,101$ $176,19$ Amortization of investment unit issuance cost $1,907$ $1,957$ Total non-operating expenses $653,502$ $613,933$ Ordinary income $5,293,648$ $4,820,866$ Income taxes current $1,429$ $1,022$ Income taxes deferred $(22)$ $22$ Total income taxes $5,292,242$ $4,819,826$ Income taxes $1,406$ $1.044$ Net income $5,292,242$ $4,819,826$ Income taxes $1,406$ $1.044$ Nordinary forward $23,671$ $23,357$	Other operating expenses	69,031	63,888		
Operating income $5,945,947$ $5,432,21$ Non-operating income5144Gain on forfeiture of unclaimed dividends $1,128$ $1,92$ Insurance income-9Interest on refund24 $52$ OtherTotal non-operating income $1,204$ $2,58$ Non-operating expenses11,613 $12,76$ Interest expenses on investment corporation bonds $73,965$ $81,964$ Amortization of investment corporation bonds $11,613$ $12,76$ Borrowing expenses $174,101$ $176,19$ Amortization of investment unit issuance cost $1,907$ $1,957$ Total non-operating expenses $653,502$ $613,933$ Ordinary income $5,293,648$ $4,820,866$ Income taxes current $1,429$ $1,022$ Income taxes deferred $(22)$ $22$ Total income taxes $5,292,242$ $4,819,826$ Income taxes $1,406$ $1.044$ Net income $5,292,242$ $4,819,826$ Income taxes $1,406$ $1.044$ Nordinary forward $23,671$ $23,357$	Total operating expenses	3,477,948	3,318,870		
Interest income5144Gain on forfeiture of unclaimed dividends1,1281,92Insurance income-9Interest on refund2452OtherTotal non-operating income1,2042,58Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76Borrowing expenses11,61312,76Borrowing expenses1174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,55Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income taxes unrent1,4291,02Income taxes deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Operating income		5,432,215		
Interest income5144Gain on forfeiture of unclaimed dividends1,1281,92Insurance income-9Interest on refund2452OtherTotal non-operating income1,2042,58Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76Borrowing expenses11,61312,76Borrowing expenses1174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,55Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income taxes unrent1,4291,02Income taxes deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Non-operating income				
Insurance income-9Interest on refund2452OtherTotal non-operating income1,2042,58Non operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76issuance cost1174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,955Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income taxes5,293,6484,820,86Income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,357		51	45		
Interest on refund2452Other—Total non-operating income1,2042,58Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76issuance cost116,1312,76Borrowing expenses174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,351	Gain on forfeiture of unclaimed dividends	1,128	1,929		
Other-Total non-operating income1,2042,58Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76Borrowing expenses1174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes - deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,351	Insurance income	_	90		
Total non-operating income1,2042,58Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76Surace cost11,61312,76Borrowing expenses174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Interest on refund	24	522		
Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76issuance cost11,61312,76Borrowing expenses174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Other	_	0		
Non-operating expenses363,550319,64Interest expenses on investment corporation bonds73,96581,96Amortization of investment corporation bonds11,61312,76issuance cost11,61312,76Borrowing expenses174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Total non-operating income	1,204	2,587		
Interest expenses363,550319,64Interest expenses on investment corporation bonds73,96581,964Amortization of investment corporation bonds11,61312,76issuance cost114,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35		<u>.</u>			
Interest expenses on investment corporation bonds73,96581,965Amortization of investment corporation bonds11,61312,765issuance cost174,101176,195Borrowing expenses174,101176,195Amortization of investment unit issuance cost28,36321,411Other1,9071,955Total non-operating expenses653,502613,935Ordinary income5,293,6484,820,866Income before income taxes5,293,6484,820,866Income taxes-deferred(22)2Total income taxes1,4061,046Net income5,292,2424,819,822Retained earnings brought forward23,67123,355		363,550	319,643		
Amortization of investment corporation bonds issuance cost11,61312,76Borrowing expenses174,101176,19Amortization of investment unit issuance cost28,36321,41Other1,9071,95Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35		73,965	81,964		
issuance cost   11,613   12,76     Borrowing expenses   174,101   176,19     Amortization of investment unit issuance cost   28,363   21,41     Other   1,907   1,955     Total non-operating expenses   653,502   613,93     Ordinary income   5,293,648   4,820,86     Income before income taxes   5,293,648   4,820,86     Income taxes-current   1,429   1,02     Income taxes-deferred   (22)   2     Total income taxes   1,406   1,04     Net income   5,292,242   4,819,82     Retained earnings brought forward   23,671   23,35					
Amortization of investment unit issuance cost   28,363   21,41     Other   1,907   1,95     Total non-operating expenses   653,502   613,93     Ordinary income   5,293,648   4,820,86     Income before income taxes   5,293,648   4,820,86     Income taxes-current   1,429   1,02     Income taxes-deferred   (22)   2     Total income taxes   1,406   1,04     Net income   5,292,242   4,819,82     Retained earnings brought forward   23,671   23,35		11,613	12,765		
Other     1,907     1,907     1,957       Total non-operating expenses     653,502     613,93       Ordinary income     5,293,648     4,820,86       Income before income taxes     5,293,648     4,820,86       Income taxes-current     1,429     1,02       Income taxes-deferred     (22)     2       Total income taxes     1,406     1,04       Net income     5,292,242     4,819,82       Retained earnings brought forward     23,671     23,35	Borrowing expenses	174,101	176,197		
Total non-operating expenses653,502613,93Ordinary income5,293,6484,820,86Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Amortization of investment unit issuance cost	28,363	21,411		
Ordinary income     5,293,648     4,820,86       Income before income taxes     5,293,648     4,820,86       Income taxes current     1,429     1,02       Income taxes deferred     (22)     2       Total income taxes     1,406     1,04       Net income     5,292,242     4,819,82       Retained earnings brought forward     23,671     23,35	Other	1,907	1,952		
Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Total non-operating expenses	653,502	613,934		
Income before income taxes5,293,6484,820,86Income taxes-current1,4291,02Income taxes-deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Ordinary income	5,293,648	4,820,868		
Income taxes current1,4291,02Income taxes deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35			4,820,868		
Income taxes deferred(22)2Total income taxes1,4061,04Net income5,292,2424,819,82Retained earnings brought forward23,67123,35	Income taxes-current		1,023		
Total income taxes     1,406     1,04       Net income     5,292,242     4,819,82       Retained earnings brought forward     23,671     23,35			20		
Net income     5,292,242     4,819,82       Retained earnings brought forward     23,671     23,35			1,043		
Retained earnings brought forward 23,671 23,35			4,819,824		
			23,359		
Unappropriated retained earnings (undisposed loss) 5315914 4 84318	Unappropriated retained earnings (undisposed loss)	5,315,914	4,843,183		



## STATEMENT OF CHANGES IN NET ASSETS

For the six months ended January 31, 2019

For the six months ended ba	iluary 51, 201	5			(Unit: the	ousands of yen)
		plus				
		Voluntary	retained			
	Unitholdors'	earn	ings	Unappropria ted retained earnings		Total
	Unitholders' - capital	Reserve for reduction entry	Total voluntary retained earnings		Total surplus	unitholders' equity
Balance at August 1, 2018	174,231,870	291,944	291,944	4,843,183	5,135,127	179,366,998
Change during the period						
Issuance of new investment units	16,228,235					16,228,235
Dividends from surplus				(4,819,511)	(4, 819, 511)	(4,819,511)
Net income				5,292,242	5,292,242	5,292,242
Net changes of items other than unitholders' equity						
Total changes of items during the period	16,228,235	—	_	472,730	472,730	16,700,966
Balance at January 31, 2019	190,460,106	291,944	291,944	5,315,914	5,607,858	196,067,964
	tran Deferred gai	nsor	ents valuation and anslation	Total net assets		

	Deferred gains or losses on hedges	translation adjustments	assets
Balance at August 1, 2018	(15)	(15)	179,366,982
Change during the period			
Issuance of new investment units			16,228,235
Dividends from surplus			(4,819,511)
Net income			5,292,242
Net changes of items other than unitholders' equity	(489,280)	(489,280)	(489,280)
Total changes of items during the period	(489,280)	(489,280)	16,211,686
Balance at January 31, 2019	(489,295)	(489,295)	195,578,668



#### For the six months ended July 31, 2018 $\,$

				Surplus			
	•	Vo	luntary retained	1			
			earnings				Total
	Unitholders' capital	Reserve for reduction entry	Reserve for special account for reduction entry	Total voluntary retained earnings	Unappropria ted retained earnings	Total surplus	unitholders' equity
Balance at February 1, 2018	174,231,870	105,244	186,700	291,944	4,678,311	4,970,255	179,202,125
Change during the period Reversal of reserve for special account for reduction entry Provision of reserve for reduction entry Dividends from surplus Net income Net changes of items other than unitholders' equity		186,700	(186,700)	(186,700) 186,700	186,700 (186,700) (4,654,951) 4,819,824	- (4,654,951) 4,819,824	- (4,654,951) 4,819,824
Total changes of items during the period	_	186,700	(186,700)	_	164,872	164,872	164,872
Balance at July 31, 2018	174,231,870	291,944	—	291,944	4,843,183	5,135,127	179,366,998

(Unit: thousands of yen)

	Valuation a	Total net	
	Deferred gains or losses on hedges	Total valuation and translation adjustments	assets
Balance at February 1, 2018	1	1	179,202,127
Change during the period			
Reversal of reserve for			
special account for			_
reduction entry			
Provision of reserve for			_
reduction entry			
Dividends from surplus			(4,654,951)
Net income			4,819,824
Net changes of items other than unitholders' equity	(17)	(17)	(17)
Total changes of items during the period	(17)	(17)	164,854
Balance at July 31, 2018	(15)	(15)	179,366,982



## STATEMENT OF CASH DISTRIBUTIONS

(Unit: yen)

	For the six months ended	For the six months ended
	January 31, 2019	July 31, 2018
I. Unappropriated retained earnings	5,315,914,348	4,843,183,642
II. Addition of dividends in excess of earnings	174,371,280	-
Allowance for temporary difference adjustments	174,371,280	-
III. Amount of dividends	5,291,137,120	4,819,511,920
Amount of dividends per unit	2,822	2,753
Dividends of earnings	5,116,765,840	4,819,511,920
Dividends of earnings per unit	2,729	2,753
Allowance for temporary difference adjustments	174,371,280	_
Dividends in excess of earnings per unit (allowance for temporary difference adjustments)	93	_
IV. Retained earnings carried forward	199,148,508	23,671,722



## HILLS REIT

Method of calculating the amount of	Pursuant to the terms of the	Pursuant to the terms of the
dividends	distribution policy set forth in Article 37	distribution policy set forth in Article 37
	(1) of the Company's Articles of	(1) of the Company's Articles of
	Incorporation, the amount of dividends	Incorporation, the amount of dividends
	shall be in excess of an amount	shall be in excess of an amount
	equivalent to 90% of the Company's	equivalent to 90% of the Company's
	earnings available for dividends as	earnings available for dividends as
	defined in Article 67-15 of the Special	defined in Article 67-15 of the Special
	Taxation Measures Law, but not in	Taxation Measures Law, but not in
	excess of the amount of earnings as	excess of the amount of earnings.
	defined in Article 136, Paragraph 1 of	Based on such policy, the Company
	the Investment Trust Act. Based on	decided to pay out dividends of earnings
	such policy, the Company decided to pay	(4,819,511,920 yen), which is the
	out dividends of earnings (5,116,765,840	integral multiple of the total number of
	yen), which is the integral multiple of	investment units issued and
	the total number of investment units	outstanding (1,750,640 units) out of the
	issued and outstanding (1,874,960	amount remaining after reserving part
	units) out of the amount of earnings as	of retained earnings, not in excess of
	defined in Article 136, Paragraph 1 of	unappropriated retained earnings for
	the Investment Trust Act.	the twenty-fourth fiscal period. In
	In addition, pursuant to the terms of	addition, the Company decided to pay
	the distribution policy set forth in	out dividends of earnings in an amount
	Article 37 (2) of the Company's Articles	not in excess of unappropriated
	of Incorporation, the Company decided	retained earnings as stipulated in
	to pay out dividends attributable to	Article 37 (2) of the Company's Articles
	allowance for temporary difference	of Incorporation.
	adjustments (174,371,280 yen), which is	
	the integral multiple of the total	
	number of investment units issued and	
	outstanding (1,874,960 units) in due	
	consideration of the impact of the items	
	of deduction from net assets (as defined	
	in Article 2, Paragraph 2, Item 30 (b) of	
	the Ordinance on Accountings of	
	Investment Corporations) on dividends.	
	As a result, the Company declared	
	dividends per unit of 2,822 yen.	



## STATEMENT OF CASH FLOWS

(Unit: thousands of yen)

	For the six months ended		
	January 31, 2019	July 31, 2018	
Net cash provided by (used in) operating activities			
Income before income taxes	5,293,648	4,820,868	
Depreciation and amortization	1,075,178	1,032,141	
Amortization of investment corporation bonds			
issuance cost	11,613	12,765	
Amortization of investment unit issuance cost	28,363	21,411	
Interest income	(51)	(45)	
Gain on forfeiture of unclaimed dividends	(1,128)	(1,929)	
Interest expenses	437,515	401,607	
Decrease (increase) in operating accounts receivable	35,033	(69,794)	
Decrease (increase) in consumption taxes receivable	(230,898)	121,627	
Increase (decrease) in operating accounts payable	49,378	(3,385)	
Increase (decrease) in accounts payable – other	(1,125)	(32)	
Increase (decrease) in accrued expenses	21,705	28,008	
Increase (decrease) in accrued consumption taxes	(162,954)	164,429	
Increase (decrease) in advances received	115,157	16,338	
Increase (decrease) in deposits received	(497)	(7,364)	
Decrease (increase) in prepaid expenses	8,002	28,916	
Decrease (increase) in long-term prepaid expenses	(72,916)	(108,567)	
Other, net	163	10	
Subtotal	6,606,189	6,457,006	
Interest income received	51	45	
Interest expenses paid	(437,495)	(405,296)	
Income taxes paid	(1,024)	(1,392)	
Net cash provided by (used in) operating activities	6,167,720	6,050,362	
Net cash provided by (used in) investing activities			
Purchase of property, plant and equipment in trust	(30,891,345)	(7,999,413)	
Repayments of lease and guarantee deposits in trust	(24,574)	(180, 582)	
Proceeds from lease and guarantee deposits in trust	1,337,753	559,444	
Net cash provided by (used in) investing activities	(29,578,166)	(7,620,552)	
Net cash provided by (used in) financing activities			
Proceeds from long-term loans payable	24,600,000	19,900,000	
Repayments of long-term loans payable	(10,500,000)	(10,000,000)	
Redemption of investment corporation bonds	_	(3,000,000)	
Proceeds from issuance of investment units	16,186,522	_	
Cash dividends paid	(4,818,556)	(4,652,840)	
Net cash provided by (used in) financing activities	25,467,966	2,247,159	
Net increase (decrease) in cash and cash equivalents	2,057,520	676,969	
Cash and cash equivalents at beginning of the period	9,748,631	9,071,661	
Cash and cash equivalents at end of the period (Note18)	11,806,152	9,748,631	



### NOTES TO FINANCIAL STATEMENTS

For the six months ended January 31, 2019 and July 31, 2018

## **1. ORGANIZATION**

Mori Hills REIT Investment Corporation ("the Company") was incorporated by Mori Building Investment Management Co., Ltd. (the Company's Asset Manager) on February 2, 2006 with 100 million yen in capital (200 units), and registration was approved based on Article 187 of the Act on Investment Trusts and Investment Corporations of Japan (the "Investment Trust Act") on March 6, 2006 (Registration No. 51 filed with the Director-General of the Kanto Local Finance Bureau). Subsequently, the Company was listed on the Real Estate Investment Trust Section of the Tokyo Stock Exchange on November 30, 2006 (Securities Code: 3234).

The Company's real estate portfolio as of January 31, 2019 was comprised of 11 properties under management with a total leasable floor area of 174,701.69m<sup>2</sup>. The Company has already invested 390,690 million yen (based on acquisition price) into this portfolio. The occupancy rate as of January 31, 2019 was 99.6%.

### 2. BASIS OF PRESENTATION

The financial statements of the Company have been prepared in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), including provisions set forth in the Financial Instruments and Exchange Act of Japan and the Investment Trust Act and related regulations, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards. The accompanying financial statements are basically a translation of the financial statements of the Company, which were prepared in accordance with Japanese GAAP and were presented in the Securities Report of the Company filed with the Kanto Local Finance Bureau of the Ministry of Finance. In preparing the accompanying financial statements, certain reclassifications have been made to the financial statements issued domestically in order to present them in a format which is more familiar to readers outside Japan. The amounts have been rounded down to the nearest thousand yen in the accompanying financial statements. The Company does not prepare consolidated financial statements, as the Company has no subsidiaries.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(1) Property, plant and equipment (including assets in trust) and depreciation

Depreciation of property, plant and equipment of the Company is calculated principally by the straight-line method based on the following estimated useful lives determined by the Company. Significant renewals and additions are capitalized at cost. Maintenance and repairs are charged to income.

1	
Buildings	3~68 years
Structures	3~68 years
Machinery and equipment	8~33 years
Tools, furniture and fixtures	$3\sim15$ years

(2) Intangible assets (including assets in trust)

Intangible assets are amortized by the straight-line method based on the estimated useful lives.

(3) Long-term prepaid expenses

Long-term prepaid expenses are amortized by the straight-line method based on the estimated useful lives. (4) Investment corporation bonds issuance cost

Investment corporation bonds issuance cost is amortized using the straight-line method over the term of the bonds.

(5) Investment unit issuance cost

Investment unit issuance cost is amortized using the straight-line method over three years.

(6) Revenue recognition

Revenues from leasing of investment properties are recognized as rent revenues over the lease period.



#### (7) Accounting for property taxes

For property tax, city planning tax and depreciable assets tax, the Company charges the amount of property taxes assessed and determined applicable to the fiscal period to expenses related to properties.

Registered owners of properties in Japan as of January 1 are responsible for paying property taxes for the calendar year based on assessments by local governments. Therefore, registered owners who sold properties to the Company were liable for property taxes for the calendar year, including the period from the date of the acquisition by the Company until the end of the year. The Company reimbursed sellers of properties for the equivalent amount of property taxes and included the amount in the acquisition cost of real estate. The amount equivalent to property taxes included in the cost of acquisition of real estate was 31,319 thousand yen as of January 31, 2019 and 20,932 thousand yen as of July 31, 2018, respectively.

- (8) Hedge accounting approach
- (a) Hedge accounting approach

Deferred hedge accounting is applied for interest rate swap transactions. However, special treatment is applied for interest rate swaps when the requirements for special treatment are fulfilled.

(b) Hedging instruments and hedged items

Hedging instruments: Interest rate swap transactions

Hedged items: Borrowing interest rates

(c) Hedging policy

The Company conducts derivative transactions to hedge risks as stipulated in the Company's Articles of Incorporation in accordance with the Company's risk management policy.

(d) Method for assessing the effectiveness of hedging

The Company evaluates by comparing the cumulative change in market rates of hedged items and hedging instruments or cash flow and based on the amount of change in both during the period from the start of hedging to when the effectiveness is being determined.

However, the assessment of hedge effectiveness is omitted, as it is assumed that important terms of the hedging instruments and hedged items are identical so that interest rate or cash flow fluctuations will be fully offset at the inception of the hedge and continuously thereafter. Moreover, assessment of the effectiveness is omitted for interest rate swaps when the requirements for special treatment are fulfilled.

(9) Cash and cash equivalents

Cash and cash equivalents in the statement of cash flows consist of cash on hand and deposits in trust; deposits and deposits in trust that can be withdrawn at any time; and short-term investments with a maturity of three months or less from the date of acquisition, which are readily convertible to cash and bear only an insignificant risk of price fluctuation.

(10) Accounting for trust beneficial interest in real estate

For trust beneficial interest in real estate owned by the Company, all accounts of assets and liabilities within the assets in trust as well as all accounts of revenue generated and expenses incurred from the assets in trust are recognized in the relevant accounts of the balance sheet and statement of income and retained earnings.

The following material items of the assets in trust recognized in the relevant accounts are separately listed on the balance sheet.

- (a) Cash and deposits in trust
- (b) Buildings in trust; structures in trust; machinery and equipment in trust; tools, furniture and fixtures in trust; land in trust; construction in progress in trust; leasehold rights in trust; and other intangible assets in trust
- (c) Lease and guarantee deposits in trust
- (11) Consumption taxes

Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes. Non-deductible consumption taxes related to the acquisition of assets are treated as the cost of applicable assets.



### 4. NOTES ON CHANGES IN PRESENTATION METHODS

Changes Accompanying Application of "Partial Amendments to Accounting Standard for Tax Effect Accounting" (Accounting Standards Board of Japan (ASBJ) Statement No. 28 issued on February 16, 2018) is applied, starting from the six months ended January 31, 2019. Accordingly, the method of presentation has been changed for "Deferred tax assets" to presentation under "Investments and other assets" and for "Deferred tax liabilities." As a result, on the balance sheet as of July 31, 2018, the 20 thousand yen in "Deferred tax assets" under "Current assets" is presented by including such in the 20 thousand yen in "Deferred tax assets."

### 5. ADDITIONAL INFORMATION

Notes on Provision and Reversal of Allowance for Temporary Difference Adjustments For the six months ended January 31, 2019

1. Reason for provision, and related asset, etc. and amount of provision

(Unit: thousands of yen)

Related asset, etc.	Reason for provision	Allowance for temporary difference adjustments
Deferred gains or losses on hedges	Incurrence of loss on valuation of interest swaps	174,371

#### 2. Specific method of reversal

Deferred gains or losses on hedges

Reversal in line with changes in fair value of derivative transactions that are the hedging instruments is planned.

For the six months ended July 31, 2018

Not applicable.



## 6. PROPERTY AND EQUIPMENT

For the six months ended January 31, 2019

	ne six months ended	oandary or	, 2010					(Unit: thousar	nds of yen)
	Type of asset	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period		depreciation/ amortization Depreciation and amortization	Net balance at end of the period	Remarks
	Land	22,074,160	_	_	22,074,160	_	_	22,074,160	_
nt	Buildings in trust	74,559,278	6,795,365	—	81,354,644	15,113,944	1,027,448	66,240,699	(Note)
uipme	Structures in trust	829,241	82,974	_	912,216	297,612	13,996	614,603	(Note)
and equ	Machinery and equipment in trust	811,497	48,191	_	859,689	241,072	19,509	618,616	(Note)
Property, plant and equipment	Tools, furniture and fixtures in trust	220,769	5,584	_	226,353	130,858	13,336	95,495	_
perty,	Land in trust	236,217,189	24,017,676	_	260,234,866	_	_	260,234,866	(Note)
Prol	Construction in progress in trust	1,711	259	174	1,796	_	_	1,796	_
	Subtotal	334,713,848	30,950,052	174	365,663,726	15,783,488	1,074,290	349,880,238	
ole š	Leasehold rights in trust	30,650,962	_	_	30,650,962	_	_	30,650,962	_
Intangible assets	Other intangible assets in trust	11,952	_	_	11,952	11,116	500	835	_
Ĺ	Subtotal	30,662,915	_	_	30,662,915	11,116	500	30,651,798	
	Total	365,376,763	30,950,052	174	396,326,642	15,794,605	1,074,791	380,532,037	

(Note) The amount of increase during the period is primarily attributable to the acquisitions of a portion of Toranomon Hills Mori Tower and a portion of Holland Hills Mori Tower.

## 7. SHORT-TERM LOANS PAYABLE

For the six months ended January 31, 2019

Not applicable.



HILLS REIT

## 8. INVESTMENT CORPORATION BONDS

For the six months ended January 31, 2019

Bond	Issue date	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Interest rate	Redemption maturity date	Use of funds	Collateral
Ninth Series Unsecured Investment Corporation Bonds	May 24, 2013	2,000,000	_	_	2,000,000	1.2600%	May 22, 2020		
Tenth Series Unsecured Investment Corporation Bonds	Feb. 24, 2014	3,000,000	_	_	3,000,000	0.4140%	Feb. 22, 2019		
Eleventh Series Unsecured Investment Corporation Bonds	Feb. 24, 2014	2,000,000	_	_	2,000,000	0.6880%	Feb. 24, 2021		
Twelfth Series Unsecured Investment Corporation Bonds	Nov. 27, 2014	2,000,000	_	_	2,000,000	0.8650%	Nov. 27, 2024		
Thirteenth Series Unsecured Investment Corporation Bonds	May 26, 2015	3,000,000	_	_	3,000,000	0.3220%	May 26, 2020		
Fourteenth Series Unsecured Investment Corporation Bonds	May 26, 2015	2,000,000	_	_	2,000,000	0.8200%	May 26, 2025	(Note 1)	none
Fifteenth Series Unsecured Investment Corporation Bonds	Nov. 26, 2015	3,500,000	_	_	3,500,000	0.3800%	Nov. 26, 2020		
Sixteenth Series Unsecured Investment Corporation Bonds	Nov. 26, 2015	1,500,000	_	_	1,500,000	0.8860%	Nov. 26, 2025		
Seventeenth Series Unsecured Investment Corporation Bonds	Aug.30, 2016	2,000,000	_	_	2,000,000	0.3400%	Aug. 28, 2026		
Eighteenth Series Unsecured Investment Corporation Bonds	Jan. 31, 2017	2,000,000	_	_	2,000,000	0.4900%	Jan. 29, 2027		
Nineteenth Series Unsecured Investment Corporation Bonds	Jun. 30, 2017	2,000,000	_	_	2,000,000	0.5000%	Jun. 30, 2027		
Total		25,000,000	_	_	25,000,000				

(Note 1) The funds are used for the acquisition cost of trust beneficial interests, the repayment of loans payable and redemption of investment corporation bonds.

(Note 2) The redemption schedule of investment corporation bonds for each of the five years after the balance sheet date is as follows.

	_			(t	Jnit: thousands of yen)
	Due within 1 year	Due after 1 year, but within 2 years	Due after 2 years, but within 3 years	Due after 3 years, but within 4 years	Due after 4 years, but within 5 years
Investment corporation bonds	3,000,000	8,500,000	2,000,000	_	-

(Unit: thousands of yen)



HILLS REIT

# 9. LONG-TERM LOANS PAYABLE

For the six months ended January 31, 2019

### (1) Current portion of long-term loans payable

(Unit: thousands of yen)									
Lender	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Average interest rate (Note 1)	Repayment date	Use of funds	Remarks	
	1,400,000	-	1,400,000		0.7760%	Sep. 28, 2018			
	1,400,000	_	1,400,000	_	0.7760%	Sep. 28, 2018			
	250,000	_	_	250,000	0.3620%	May 31, 2019			
MUFG Bank, Ltd.	250,000	_	-	250,000	0.3620%	May 31, 2019			
	1,702,000	_	_	1,702,000	0.3120%	May 31, 2019			
	1,702,000	-	_	1,702,000	0.3120%	May 31, 2019			
	-	1,100,000	_	1,100,000	0.4434%	Nov. 29, 2019			
	_	1,100,000		1,100,000	0.4434%	Nov. 29, 2019			
	500,000	_	500,000	_	0.7760%	Sep. 28, 2018			
The Bank of Fukuoka, Ltd.	2,000,000	_		2,000,000	0.3120%	May 31, 2019			
	-	2,000,000	_	2,000,000	0.4434%	Nov. 29, 2019			
	500,000	-	500,000		0.7760%	Sep. 28, 2018			
The Norinchukin Bank	3,000,000	_		3,000,000	0.3120%	May 31, 2019			
	-	600,000		600,000	0.4434%	Nov. 29, 2019			
	1,400,000	—	1,400,000	_	0.7760%	Sep. 28, 2018	(Nata 2)	Unsecured/	
Minuha Dank I tal	250,000	_		250,000	0.3620%	May 31, 2019	(Note 2)	Unguaranteed	
Mizuho Bank, Ltd.	1,702,000	-		1,702,000	0.3120%	May 31, 2019			
	-	1,100,000		1,100,000	0.4434%	Nov. 29, 2019			
	1,400,000	_	1,400,000	-	0.7760%	Sep. 28, 2018			
Sumitomo Mitsui Banking	250,000	-		250,000	0.3620%	May 31, 2019			
Corporation	894,000	-		894,000	0.3120%	May 31, 2019			
	-	1,600,000	Ι	1,600,000	0.4434%	Nov. 29, 2019			
Resona Bank, Ltd.	500,000	_	500,000	_	0.7760%	Sep. 28, 2018			
Resona Dank, Ltd.	_	2,500,000		2,500,000	0.3120%	Aug. 30, 2019			
Development Bank	500,000	—	500,000	_	0.7760%	Sep. 28, 2018			
of Japan Inc.	_	2,000,000	-	2,000,000	0.4434%	Nov. 29, 2019			
Aozora Bank, Ltd.	500,000	_	500,000	_	0.7760%	Sep. 28, 2018			
Auzora Dank, Ltd.	_	2,000,000	_	2,000,000	0.3120%	Aug. 30, 2019			
Sumitomo Mitsui	1,400,000	_	1,400,000	_	0.7760%	Sep. 28, 2018			
Trust Bank, Ltd.	_	1,000,000	-	1,000,000	0.4434%	Nov. 29, 2019			



Lender	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Average interest rate (Note 1)	Repayment date	Use of funds	Remarks
Shinsei Bank, Ltd.	500,000	-	500,000	-	0.7760%	Sep. 28, 2018	(Note 2)	Unsecured/ Unguaranteed
Shinsei Dank, Ltd.	-	900,000	_	900,000	0.4434%	Nov. 29, 2019		
Mizuho Trust & Banking Co., Ltd.	500,000	_	500,000	_	0.7760%	Sep. 28, 2018		
Total	22,500,000	15,900,000	10,500,000	27,900,000				

### (2) Long-term loans payable

						r	(Unit: t	housands of yen)
Lender	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Average interest rate (Note 1)	Repayment date	Use of funds	Remarks
	1,100,000	_	1,100,000	_	0.4434%	Nov. 29, 2019		
	1,100,000	_	1,100,000	_	0.4434%	Nov. 29, 2019		
	574,000	_	-	574,000	0.4000%	May 29, 2020		
	574,000	_	_	574,000	0.4000%	May 29, 2020		
	834,000	_	_	834,000	0.3760%	May 29, 2020		
	834,000	834,000 834,000 0	0.3760%	May 29, 2020				
	1,200,000	_	_	1,200,000	0.6242%	Nov. 30, 2020		
	1,200,000	_	_	1,200,000	0.6242%	Nov. 30, 2020	-	
	1,300,000 1,300,000	_	_	1,300,000	0.7535%	Nov. 30, 2021		
		_	_	1,300,000	0.7535%	Nov. 30, 2021		
	1,369,000	_	-	1,369,000	0.5730%	May 31, 2021		
	1,369,000	_	-	1,369,000	0.5730%	May 31, 2021		
MUFG Bank, Ltd.	1,369,000	-	_	1,369,000	0.7020%	May 31, 2022	(Note 2)	Unsecured/ Unguaranteed
MOFG Bank, Ltu.	1,369,000	_	-	1,369,000	0.7020%	May 31, 2022		
	1,500,000	_	_	1,500,000	0.4932%	Aug. 31, 2021		
	1,500,000	_	_	1,500,000	0.4932%	Aug. 31, 2021		
	500,000	_	-	500,000	0.6529%	Aug. 31, 2023		
	500,000	_	-	500,000	0.6529%	Aug. 31, 2023		
	1,600,000	-	_	1,600,000	0.4980%	Nov. 30, 2022		
	1,600,000	_	_	1,600,000	0.6155%	Nov. 30, 2023		
	1,500,000	_	_	1,500,000	0.3290%	Mar. 31, 2023		
	1,500,000	_	_	1,500,000	0.4100%	Mar. 29, 2024		
	600,000	_	_	600,000	0.4100%	Mar. 29, 2024		
	2,400,000	-	_	2,400,000	0.4672%	Mar. 31, 2025		
	4,700,000	_	_	4,700,000	0.2826%	Aug. 31, 2027		
	_	5,000,000	_	5,000,000	0.2896%	Feb. 29, 2028		



Lender	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Average interest rate (Note 1)	Repayment date	Use of funds	Remarks
	1,100,000	period –	1,100,000	_	0.4434%	Nov. 29, 2019		
	574,000	_	_	574,000	0.4000%	May 29, 2020	-	
	834,000	_	_	834,000	0.3760%	May 29, 2020		
	1,200,000	_	_	1,200,000	0.6242%	Nov. 30, 2020	-	
	1,300,000	_	_	1,300,000	0.7535%	Nov. 30, 2021	-	
	1,369,000	_	_	1,369,000	0.5730%	May 31, 2021		
	1,369,000	_	_	1,369,000	0.7020%	May 31, 2022	-	
	1,500,000	_	_	1,500,000	0.4932%	Aug. 31, 2021		
Mizuho Bank, Ltd	500,000	-	_	500,000	0.6529%	Aug. 31, 2023		
	1,600,000	_	_	1,600,000	0.6155%	Nov. 30, 2023		
	600,000	-	_	600,000	0.4100%	Mar. 29, 2024		Unsecured/ Unguaranteed
	2,400,000	_	_	2,400,000	0.4672%	Mar. 31, 2025	-	
	1,100,000	_	_	1,100,000	0.3631%	Jul. 31, 2029		
	2,700,000	_	_	2,700,000	0.3633%	Feb. 28, 2030		
	3,000,000	-	-	3,000,000	0.1850%	May 23, 2022	-	
	_	3,000,000	-	3,000,000	0.4218%	Aug. 30, 2024		
	-	1,400,000	_	1,400,000	0.4137%	Aug. 31, 2029	(Note 2)	
	1,600,000	_	1,600,000	_	0.4434%	Nov. 29, 2019	-	
	300,000	_	_	300,000	0.4000%	May 29, 2020	-	
	834,000	_	_	834,000	0.3760%	May 29, 2020	-	
	1,440,000	_	_	1,440,000	0.6242%	Nov. 30, 2020	-	
	1,560,000	_	_	1,560,000	0.7535%	Nov. 30, 2021	-	
	1,099,000	_	_	1,099,000	0.5730%	May 31, 2021	-	
	1,098,000	_	_	1,098,000	0.7020%	May 31, 2022	-	
Sumitomo Mitsui Banking Corporation	1,500,000	_	_	1,500,000	0.4932%	Aug. 31, 2021	-	
Corporation	500,000	_	_	500,000	0.6529%	Aug. 31, 2023	-	
	1,600,000	_	_	1,600,000	0.4980%	Nov. 30, 2022		
	2,200,000	_	_	2,200,000	0.3290%	Mar. 31, 2023		
	800,000		_	800,000	0.4100%	Mar. 29, 2024		
	1,100,000	_	_	1,100,000	0.4280%	Jul. 31, 2025		
	2,650,000	_	_	2,650,000	0.5014%	Feb. 27, 2026		
	_	3,600,000	_	3,600,000	0.5575%	Aug. 31, 2026		



Lender	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Average interest rate (Note 1)	Repayment date	Use of funds	Remarks
	1,000,000	-	1,000,000	_	0.4434%	Nov. 29, 2019		
	834,000	_	_	834,000	0.3760%	May 29, 2020		
	960,000	_	_	960,000	0.6242%	Nov. 30, 2020		
	1,040,000	-	_	1,040,000	0.7535%	Nov. 30, 2021		
	1,294,000	_	_	1,294,000	0.5730%	May 31, 2021		
	1,295,000	-	_	1,295,000	0.7020%	May 31, 2022		
	500,000	_	_	500,000	0.6529%	Aug. 31, 2023		
Sumitomo Mitsui Trust Bank, Ltd.	1,600,000	_	_	1,600,000	0.6155%	Nov. 30, 2023		
	600,000	-	_	600,000	0.4100%	Mar. 29, 2024		
	2,400,000	-	_	2,400,000	0.4672%	Mar. 31, 2025		
	1,000,000	_	_	1,000,000	0.4669%	Jul. 31, 2026		
	2,000,000	_	_	2,000,000	0.3129%	Jul. 31, 2028	-	Harrisold
	2,600,000	_	_	2,600,000	0.5297%	Feb. 26, 2027		
	_	2,400,000	_	2,400,000	0.3282%	Aug. 31, 2023		
	-	1,400,000	_	1,400,000	0.6591%	Aug. 31, 2027		
	2,000,000	-	2,000,000	_	0.4434%	Nov. 29, 2019	(Note 2)	Unsecured/ Unguaranteed
	1,700,000	-	_	1,700,000	0.7963%	Mar. 27, 2023		_
Development Bank of Japan Inc.	1,000,000	_	_	1,000,000	0.4100%	Mar. 29, 2024		
	750,000	-	_	750,000	0.5897%	Feb. 26, 2027		
	-	500,000	_	500,000	0.6591%	Aug. 31, 2027		
	830,000	-	_	830,000	0.3760%	May 29, 2020		
	2,500,000	_	2,500,000	_	0.3120%	Aug. 30, 2019		
	800,000	_	_	800,000	0.3290%	Mar. 31, 2023		
Resona Bank, Ltd.	500,000	_	_	500,000	0.5560%	Jul. 30, 2027		
	500,000	-	_	500,000	0.4302%	Aug. 29, 2025		
	-	1,300,000	_	1,300,000	0.3147%	Aug. 31, 2028		
	900,000	_	900,000	_	0.4434%	Nov. 29, 2019	]	
	1,500,000	_	_	1,500,000	0.6155%	Nov. 30, 2023		
Shinsei Bank, Ltd.	500,000	_	_	500,000	0.3290%	Mar. 31, 2023		
	500,000	_	_	500,000	0.5002%	Aug. 29, 2025		
	_	1,300,000	-	1,300,000	0.5147%	Aug. 29, 2025		



	(Unit thousands of							
Lender	Balance at beginning of the period	Amount of increase during the period	Amount of decrease during the period	Balance at end of the period	Average interest rate (Note 1)	Repayment date	Use of funds	Remarks
	500,000			500,000	0.3290%	Mar. 31, 2023		
Mizuho Trust &	500,000	_	_	500,000	0.3631%	Jul. 31, 2029		
Banking Co., Ltd.	1,500,000	_	_	1,500,000	0.4302%	Aug. 29, 2025		
	_	1,300,000	-	1,300,000	0.4647%	Aug. 29, 2025		
	600,000	_	600,000	_	0.4434%	Nov. 29, 2019		
	1,000,000	_	_	1,000,000	0.3290%	Mar. 31, 2023		
The Norinchukin Bank	500,000	_	_	500,000	0.3423%	Jul. 31, 2024		
	600,000	_	_	600,000	0.4552%	Nov. 29, 2024		
	_	1,300,000		1,300,000	0.4218%	Aug. 30, 2024		
	2,000,000		2,000,000	-	0.4434%	Nov. 29, 2019		
	1,000,000	_	_	- 1,000,000 0.4100% Mar. 29, 2024		Unsecured/		
The Bank of Fukuoka, Ltd.	500,000	_	_	500,000	0.4669%	Jul. 31, 2026	(Note 2)	Unguaranteed
	500,000	_	_	500,000	0.4302%	Aug. 29, 2025		
	_	1,300,000	_	1,300,000	0.3718%	Aug. 30, 2024		
	1,000,000	_	_	1,000,000	0.4552%	Nov. 29, 2024		
The Nishi-Nippon City Bank, Ltd.	500,000	_	-	500,000	0.5002%	Aug. 29, 2025		
	_	800,000	_	800,000	0.2546%	Aug. 31, 2022		
	2,000,000	-	2,000,000	_	0.3120%	Aug. 30, 2019		
Aozora Bank, Ltd.	1,000,000	_	_	1,000,000	0.4100%	Mar. 29, 2024		
The Hiroshima Bank, Ltd.	1,000,000	_	_	1,000,000	0.3290%	Mar. 31, 2023		
The Oita Bank, Ltd.	1,000,000	-	-	1,000,000	0.2300%	Nov. 30, 2022		
Shinkin Central Bank Total	1,000,000	_	_	1,000,000	0.1795%	Sep. 30, 2022		
	120,622,000	24,600,000	15,900,000	129,322,000				

(Note 1) "Average interest rate" indicates the interest rate on loans payable for the respective lending financial institutions rounded to four decimal places. In addition, concerning the loans payable for which an interest rate swap transaction has been entered into for the purpose of avoiding the risk of fluctuations in interest rates, the interest rate shown is the interest rate after taking into account the effect of the interest rate swap transaction.

(Note 2) The funds are used for the acquisition cost of trust beneficial interests, the refinancing of loans payable, redemption of investment corporation bonds and related expenses.

(Note 3) The repayment schedule of long-term loans payable (excluding the current portion of long-term loans payable) due within 5 years after the balance sheet date is as follows.

	Due after 1 year,	Due after 2 years,	Due after 3 years,	Due after 4 years,
	but within 2 years	but within 3 years	but within 4 years	but within 5 years
Long-term loans payable	13,022,000	19,000,000	15,500,000	20,400,000



### **10. NET ASSETS**

The Company is required to maintain net assets of at least 50,000 thousand yen pursuant to the Investment Trust Act.

## **11. INCOME TAXES**

(1) Breakdown of significant components of deferred tax assets and deferred tax liabilities

		(Unit: thousands of yen)
_	As o	f
	January 31, 2019	July 31, 2018
Deferred tax assets		
Accrued enterprise tax excluded	43	20
from expenses		
Deferred gains or losses on hedges	154,568	
Subtotal deferred tax assets	154,611	20
Valuation allowance	(154,568)	_
Total deferred tax assets	43	20
Net deferred tax assets	43	20

(2) Reconciliation of significant differences between the statutory tax rate and the effective tax rate

	As of				
	January 31, 2019	July 31, 2018			
Statutory tax rate	31.51%	31.74%			
[Adjustments]					
Deductible cash distributions	(31.50%)	(31.73%)			
Others	0.01%	0.01%			
Effective tax rate	0.03%	0.02%			

## **12. PER UNIT INFORMATION**

	For the six months ended					
	January 31, 2019	July 31, 2018				
Net assets per unit (yen)	104,310	102,457				
Net income per unit (yen)	2,823	2,753				
(Note 1) Net income per unit was calculated by dividing the net income by the daily weighted average number of investment unit						
the period.						

Diluted net income per unit has not been stated as there are no diluted investment units.

(Note 2) The following is the basis for calculating net income per unit.

	For the six months ended				
	January 31, 2019	July 31, 2018			
Net income (thousands of yen)	5,292,242	4,819,824			
Amounts not attributable to common unitholders (thousands of yen)	_	_			
Net income attributable to common investment units (thousands of yen)	$5,\!292,\!242$	4,819,824			
Average number of investment units during the period (units)	1,874,284	1,750,640			



## 13. RELATED PARTY TRANSACTIONS

(1) Parent company and major corporate unitholders

For the six months ended January 31, 2019

Туре	Name	Location	Capital stock or investments in capital (thousands of yen)	Description of business	Percentage of voting rights held in (by) related party	Relationship with related party	Description of transaction	Amount of transaction (thousands of yen) (Note 1)	Account item	Balance at end of the period (thousands of yen)
							Acquisition of Property (Note 2) (Note 6)	30,640,000	Ι	_
						Leasing of		Operating accounts receivable	794	
		0	ku, 67,000,000	Real estate business	15.0% directly held by related party	irectly Leasing and held by management of elated real estate	properties (Note 3) (Note 7)	6,007,201	Advances received	1,092,609
Other related company	Mori Building Co., Ltd.								Lease and guarantee deposits in trust	9,792,658
							Payment of property		Prepaid expenses	2,963
							operation and management fees (Note 8)	244,180 (Note 4)	Operating accounts payable	60,211
							Deposit of lease and guarantee (Note 5) (Note 9)	_	Lease and guarantee deposits in trust	53,886

(Note 1) The amount does not include consumption taxes.

(Note 2) A portion of Toranomon Hills Mori Tower and a portion of Holland Hills Mori Tower

(Note 3) Roppongi Hills Mori Tower, ARK Mori Building, Atago Green Hills, Toranomon Hills Mori Tower, a portion of Koraku Mori Building, a portion of ARK Hills South Tower, a portion of Roppongi First Plaza and a portion of Roppongi View Tower

(Note 4) The amount includes fees (8,127 thousand yen) that are not charged to expenses but recognized as assets.

(Note 5) Roppongi View Tower

[Transaction terms and conditions and related policies]

(Note 6) Acquisition decisions are made in accordance with the provisions of the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations Furthermore, acquisitions are not made at a value exceeding the appraisal value as determined by an independent third-party real estate appraiser (including corporations).

(Note 7) The Company engages in transactions by conducting adequate procedures in line with the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations, after having comprehensively considered the market situation and other factors.

(Note 8) The Company decides on transactions by conducting adequate procedures in line with the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations, in light of the market situation, the content of services provided, overall operational capacity and other factors.

(Note 9) The Company engages in transactions by conducting adequate procedures in line with the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations, after having comprehensively considered the market situation and other factors.



#### HILLS REIT

#### For the six months ended July 31, 2018

Туре	Name	Location	Capital stock or investments in capital (thousands of yen)	Description of business	Percentage of voting rights held in (by) related party	Relationship with related party	Description of transaction	Amount of transaction (thousands of yen) (Note 1)	Account item	Balance at end of the period (thousands of yen)
							Acquisition of Property (Note 2) (Note 6)	7,500,000	_	-
						Leasing of		Operating accounts receivable	1,437	
			Minato- ku, Tokyo 67,000,000	Real estate business	15.0% directly held by related party	Leasing and management of real estate	properties (Note 3) (Note 7)	5,518,849	Advances received	989,645
Other related company	Mori Building Co., Ltd.	ding ku Tokyo							Lease and guarantee deposits in trust	8,867,893
							Payment of property		Prepaid expenses	5,807
							operation and management fees (Note 8)	250,123 (Note 4)	Operating accounts payable	46,186
							Deposit of lease and guarantee (Note 5) (Note 9)	_	Lease and guarantee deposits in trust	53,886

(Note 1) The amount does not include consumption taxes.

(Note 2) A portion of Toranomon Hills Mori Tower and a portion of Holland Hills Mori Tower

(Note 3) Roppongi Hills Mori Tower, ARK Mori Building, Atago Green Hills, Toranomon Hills Mori Tower, a portion of Koraku Mori Building, a portion of ARK Hills South Tower, a portion of Roppongi First Plaza and a portion of Roppongi View Tower

(Note 4) The amount includes fees (13,297 thousand yen) that are not charged to expenses but recognized as assets.

(Note 5) Roppongi View Tower

[Transaction terms and conditions and related policies]

(Note 6) Acquisition decisions are made in accordance with the provisions of the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations Furthermore, acquisitions are not made at a value exceeding the appraisal value as determined by an independent third-party real estate appraiser (including corporations).

(Note 7) The Company engages in transactions by conducting adequate procedures in line with the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations, after having comprehensively considered the market situation and other factors.

(Note 8) The Company decides on transactions by conducting adequate procedures in line with the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations, in light of the market situation, the content of services provided, overall operational capacity and other factors.

(Note 9) The Company engages in transactions by conducting adequate procedures in line with the Related Parties Transaction Guidelines stipulated by the Company's Asset Manager and compliance regulations, after having comprehensively considered the market situation and other factors.

(2) Subsidiaries and affiliates

For the six months ended January 31, 2019

Not applicable.

For the six months ended July 31, 2018

Not applicable.



#### (3) Subsidiaries of parent company

### For the six months ended January 31, 2019

Туре	Name	Location	Capital stock or investments in capital (thousands of yen)	Description of business	10 (00)		Description of transaction	Amount of transaction (thousands of yen) (Note 1)	Account item	Balance at end of the period (thousands of yen)
Subsidiary of other related company	Mori Building Investment Management Co., Ltd.	Minato-	200,000	Real estate, trust beneficiary right and other financial asset management operations	None	Outsourcing of asset management Concurrent post of directors	Payment of management fees (Note 2) (Note 4)	276,128 (Note 3)	Accrued expenses	265,127

(Note 1) The amount does not include consumption taxes.

(Note 2) The amount of management fees is provided in the "Asset Management Contract" concluded between the Company and the Company's Asset Manager.

[Transaction terms and conditions and related policies]

(Note 4) The Company decides on transactions in light of the market situation, the content of services provided, overall operational capacity and other factors.

#### For the six months ended July 31, 2018

Туре	Name	Location	Capital stock or investments in capital (thousands of yen)	Description of business	Percentage of voting rights held in (by) related party		Description of transaction	Amount of transaction (thousands of yen) (Note 1)	Account item	Balance at end of the period (thousands of yen)
Subsidiary of other related company	Mori Building Investment Management Co., Ltd.	Minato-	200,000	Real estate, trust beneficiary right and other financial asset management operations	None	Outsourcing of asset management Concurrent post of directors	Payment of management fees (Note 2) (Note 4)	234,501 (Note 3)	Accrued expenses	245,161

(Note 1) The amount does not include consumption taxes.

(Note 2) The amount of management fees is provided in the "Asset Management Contract" concluded between the Company and the Company's Asset Manager.

(Note 3) The amount of management fees includes 7,500 thousand yen in acquisition fees pertaining to a real estate acquisition included in the book value of real estate.

[Transaction terms and conditions and related policies]

(Note 4) The Company decides on transactions in light of the market situation, the content of services provided, overall operational capacity and other factors.

<sup>(</sup>Note 3) The amount of management fees includes 30,640 thousand yen in acquisition fees pertaining to a real estate acquisition included in the book value of real estate.



### HILLS REIT

### (4) Directors and major individual unitholders

For the	six	months	ended	January	31.	2019
I OI UIIC	OIA	monuns	unaca	January	ο1,	1010

Туре	Name	Location	Capital stock or investments in capital (thousands of yen)	Description of business or position	Percentage of voting rights held in (by) related party		Description of transaction	Amount of transaction (thousands of yen) (Note 1)	Account item	Balance at end of the period (thousands of yen)
Directors and their close relatives	Hideyuki Isobe	_	-	Executive Director of the Company, and President & CEO of Mori Building Investment Management Co., Ltd.	None	& CEO of	Mori Building Investment Management Co., Ltd.	276,128 (Note 3)	Accrued expenses	265,127

(Note 1) The amount does not include consumption taxes.

(Note 2) The transaction was conducted with Hideyuki Isobe as third-party representative (Mori Building Investment Management Co., Ltd.) and the amount of management fees is provided in the "Asset Management Contract" concluded between the Company and the Company's Asset Manager.

(Note 3) The amount of management fees includes 30,640 thousand yen in acquisition fees pertaining to a real estate acquisition included in the book value of real estate.

[Transaction terms and conditions and related policies]

(Note 4) The Company decides on transactions in light of the market situation, the content of services provided, overall operational capacity and other factors.

#### For the six months ended July 31, 2018

Туре	Name	Location	Capital stock or investments in capital (thousands of yen)	Description of business or position	Percentage of voting rights held in (by) related party		Description of transaction	Amount of transaction (thousands of yen) (Note 1)	Account item	Balance at end of the period (thousands of yen)
Directors and their close relatives	Hideyuki Isobe	_	_	Executive Director of the Company, and President & CEO of Mori Building Investment Management Co., Ltd.	None	the Company, and President & CEO of	Mori Building Investment Management Co., Ltd.	234,501 (Note 3)	Accrued expenses	245,161

(Note 1) The amount does not include consumption taxes.

(Note 2) The transaction was conducted with Hideyuki Isobe as third-party representative (Mori Building Investment Management Co., Ltd.) and the amount of management fees is provided in the "Asset Management Contract" concluded between the Company and the Company's Asset Manager.

(Note 3) The amount of management fees includes 7,500 thousand yen in acquisition fees pertaining to a real estate acquisition included in the book value of real estate.

[Transaction terms and conditions and related policies]

(Note 4) The Company decides on transactions in light of the market situation, the content of services provided, overall operational capacity and other factors.



# 14. BREAKDOWN OF PROPERTY-RELATED REVENUE AND EXPENSES

Breakdown of property operating income

(Unit: thousands of yen)

			For the six mont	hs ended	
	-	January 31,	2019	July 31, 20	018
A.	Property operating revenue				
	Rent revenues				
	Rent and common area revenue	9,164,640		8,528,198	
	Other rent revenue	5,677	9,170,318	5,529	8,533,72'
	Other operating revenues				
	Parking revenue	57,105		50,845	
	Utilities and other revenue	195,559		165,697	
	Cancellation penalty	862		815	
	Key money income	50	253,577	_	217,35
	Total property operating revenue		9,423,895		8,751,08
3.	Property operating expenses				
	Expenses related to properties				
	Property management fees	1,061,959		1,002,543	
	Property taxes	607,648		584,918	
	Utilities	160,080		132,723	
	Maintenance and repairs	61,629		94,728	
	Insurance premium	17,014		15,787	
	Custodian fees	5,933		5,841	
	Depreciation and amortization	1,074,791		1,031,754	
	Rent expenses	127,398		112,821	
	Other lease business expenses	14,547	3,131,002	14,638	2,995,75
	Total property operating expenses		3,131,002		2,995,75
Э.	Property operating income [A – B]		6,292,892		5,755,32

#### Transactions with major unitholders

	For the six mo	nths ended
	January 31, 2019	July 31, 2018
From operating transactions		
Rent revenues	6,004,594	5,516,494
Other operating revenues	2,607	2,355
Expenses related to properties	236,053	236,825



## **15. UNITHOLDERS' EQUITY**

	For the six months ended				
	January 31, 2019	July 31, 2018			
Total number of investment units authorized and total number of investment units issued and outstanding					
Total number of investment units authorized	10,000,000 units	10,000,000 units			
Total number of investment units issued and outstanding	1,874,960 units	1,750,640 units			

### **16. FINANCIAL INSTRUMENTS**

(1) Policy for financial instruments

(a) Policy for holding financial instruments

The Company makes use of various financial instruments in order to invest surplus funds efficiently. In addition, concerning fund procurement, the Company adopts a policy of undertaking such fund raising primarily through the issuance of investment units, the borrowing of funds and the issuance of investment corporation bonds. The Company limits derivative transactions to those that are entered into for the purpose of hedging the risk of future fluctuations in interest rates on loans payable, and does not engage in speculative transactions.

(b) Description of financial instruments and associated risks, and risk management structure

Deposits used for investing the Company's surplus funds are exposed to credit risks, for example, the failure of the financial institutions that are holding the deposits, but the Company limits the risks by diversifying financial institutions.

Investment corporation bonds and long-term loans payable are used for fund procurement associated with the acquisition of real estate related assets or repayment of loans payable. Of these, loans payable with variable interest rates are exposed to the risk of fluctuations in interest rates, but derivative transactions are utilized as hedging instruments.

Interest rate swaps are utilized with the Company seeking to, in effect, convert fluctuating interest rates on fund procurement into fixed interest rates. For information on the method of hedge accounting approach, hedging instruments and hedged items, hedging policy and method for assessing the effectiveness of hedging, please refer to "Summary of significant accounting policies; (8) Hedge accounting approach."

Concerning derivative transactions, risks are managed pursuant to the risk management policy set forth by the Company.



(c) Supplementary explanation on matters concerning fair value of financial instruments

The fair value of financial instruments, aside from values based on market price, include values based on reasonable calculations when no market price exists. Certain assumptions are used for the estimation of fair value. Accordingly, the results of such estimation may change if different assumptions are used. In addition, concerning the contract amount of derivative transactions in "Derivative transactions" below the amount itself does not represent the value of the market risks associated with the derivative transactions.

(2) Fair value of financial instruments

The following are the carrying amount, fair value and the difference between them of financial instruments as of January 31, 2019.

		(*	Unit: thousands of yen)
	Carrying amount	Fair value	Difference
(a) Cash and deposits	5,431,643	5,431,643	_
(b) Cash and deposits in trust	6,374,508	6,374,508	
Total	11,806,152	11,806,152	
(c) Current portion of investment corporation bonds	3,000,000	3,000,300	300
(d) Current portion of long-term loans payable	27,900,000	27,900,000	_
(e) Investment corporation bonds	22,000,000	22,218,080	218,080
(f) Long-term loans payable	129,322,000	129,689,189	367,189
Total	182,222,000	182,807,569	585,569
Derivative transactions (Note 1)	(489,295)	(489,295)	

The following are the carrying amount, fair value and the difference between them of financial instruments as of July 31, 2018.

			(Unit: thousands of yen)
	Carrying amount	Fair value	Difference
(a) Cash and deposits	3,738,489	3,738,489	—
(b) Cash and deposits in trust	6,010,142	6,010,142	
Total	9,748,631	9,748,631	
(c) Current portion of investment corporation bonds	3,000,000	3,003,975	3,975
(d) Current portion of long-term loans payable	22,500,000	22,508,794	8,794
(e) Investment corporation bonds	22,000,000	22,152,900	152,900
(f) Long-term loans payable	120,622,000	120,870,924	248,924
Total	168,122,000	168,536,594	414,594
Derivative transactions (Note 1)	(15)	(15)	_

(Note 1) Assets and liabilities from derivative transactions are indicated in net amounts and net liabilities are indicated in parentheses.

(Note 2) Method of calculating the fair value of financial instruments, and derivative transactions

Assets

(a) Cash and deposits; (b) Cash and deposits in trust

As these are settled within a short period of time, the fair value is approximately the same as the book value and is thus stated at that book value.

<u>Liabilities</u>

(c) Current portion of investment corporation bonds; (e) Investment corporation bonds

The fair value of these is based on market prices.

(d) Current portion of long-term loans payable; (f) Long-term loans payable

Of long-term loans payable, as those with variable interest rates reflect market interest rates within a short period of time, the fair value is thought to be approximately the same as the book value and is thus stated at that book value (However, long-term loans payable with variable interest rates that are subject to special treatment for interest rate swaps (please refer to "Derivative transactions" below) are based on a calculation method of discounting the sum total amount of principal and interest accounted for together with said interest rate swaps by the rate reasonably estimated as being applicable in the event of a similar transaction.). Meanwhile, those with fixed interest rates are based on a calculation method of discounting the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest by the rate reasonably estimated as being applicable in the sum total amount of principal and interest principal and interest principal and principal and principal and principal and principal and principal and principal a



#### **Derivative transactions**

Please refer to "Derivative transactions" below.

(Note 3) Redemption of monetary claims scheduled to be due after the balance sheet date (as of January 31, 2019)

					(Unit: t	housands of yen)
	Due within 1 year	Due after 1 year, but within 2 years	Due after 2 years, but within 3 years	Due after 3 years, but within 4 years	Due after 4 years, but within 5 years	Due after 5 years
Cash and deposits	5,431,643		_	_	_	_
Cash and deposits in trust	6,374,508	_	_	_	_	_
Total	11,806,152		_	_	_	-

Redemption of monetary claims scheduled to be due after the balance sheet date (as of July 31, 2018)

					(Unit: t	housands of yen)
	Due within 1 year	Due after 1 year, but within 2 years	Due after 2 years, but within 3 years	Due after 3 years, but within 4 years	Due after 4 years, but within 5 years	Due after 5 years
Cash and deposits	3,738,489	_	—	_	—	—
Cash and deposits in trust	6,010,142	l	_		_	_
Total	9,748,631		_	-	_	_

(Note 4) Investment corporation bonds and long-term loans payable scheduled to be due after the balance sheet date (as of January 31, 2019)

					(Unit: t	housands of yen)
	Due within 1 year	Due after 1 year, but within 2 years	Due after 2 years, but within 3 years	Due after 3 years, but within 4 years	Due after 4 years, but within 5 years	Due after 5 years
Investment corporation bonds	3,000,000	8,500,000	2,000,000	_	_	11,500,000
Long-term loans payable	27,900,000	13,022,000	19,000,000	15,500,000	20,400,000	61,400,000
Total	30,900,000	21,522,000	21,000,000	15,500,000	20,400,000	72,900,000

Investment corporation bonds and long-term loans payable scheduled to be due after the balance sheet date (as of July 31, 2018)

(Unit:	thousands	of yen)
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					(UIIIt: t	nousanus or yen)
	Due within 1 year	Due after 1 year, but within 2 years	Due after 2 years, but within 3 years	Due after 3 years, but within 4 years	Due after 4 years, but within 5 years	Due after 5 years
Investment corporation bonds	3,000,000	5,000,000	5,500,000	_	_	11,500,000
Long-term loans payable	22,500,000	22,922,000	12,500,000	22,000,000	14,400,000	48,800,000
Total	25,500,000	27,922,000	18,000,000	22,000,000	14,400,000	60,300,000

# **17. DERIVATIVE TRANSACTIONS**

(1) Transactions for which hedge accounting is not applied

As of January 31, 2019 Not applicable

As of July 31, 2018 Not applicable



### (2) Transactions for which hedge accounting is applied

### As of January 31, 2019

The following is the contract amount or amount equivalent to the principal provided in the contract as of the date of settlement of accounts based on the each method of hedge accounting.

						(Unit: thousands of yen)
Method of hedge accounting	Type of derivative transaction	Main hedged item	Contract	amount Due after 1 year	Fair value	Method of calculating the fair value
Principle method	Interest rate swap transactions Floating receivable; Fixed payable	Long-term loans payable	89,122,000	77,722,000	(489,295)	Based on the quoted price obtained from counterparty financial institutions.
Special treatment for interest rate swaps	Interest rate swap transactions Floating receivable; Fixed payable	Long-term loans payable	43,500,000	43,500,000	*	_

\*Derivative transactions that are subject to special treatment for interest rate swaps are accounted for together with long-term loans payable that are the hedged items and the fair value is included in the fair value of those long-term loans payable (please refer to <u>Liabilities</u> (d) and (f) of (Note 2) Method of calculating the fair value of financial instruments, and derivative transactions of "Financial instruments; (2) Fair value of financial instruments" above).

#### As of July 31, 2018

The following is the contract amount or amount equivalent to the principal provided in the contract as of the date of settlement of accounts based on the each method of hedge accounting.

						(Unit: thousands of yen)
Method of	Type of	Main	Contract		Fair value	Method of calculating
hedge accounting	derivative transaction	hedged item		Due after 1 year		the fair value
Principle method	Interest rate swap transactions Floating receivable; Fixed payable	Long-term loans payable	33,022,000	33,022,000	(15)	Based on the quoted price obtained from counterparty financial institutions.
Special treatment for interest rate swaps	Interest rate swap transactions Floating receivable; Fixed payable	Long-term loans payable	54,000,000	43,500,000	*	_

<sup>\*</sup> Derivative transactions that are subject to special treatment for interest rate swaps are accounted for together with long-term loans payable that are the hedged items and the fair value is included in the fair value of those long-term loans payable (please refer to <u>Liabilities</u> (d) and (f) of (Note 2) Method of calculating the fair value of financial instruments, and derivative transactions of "Financial instruments; (2) Fair value of financial instruments" above).

## 18. CASH AND CASH EQUIVALENTS

Relationship between cash and cash equivalents at end of the period in the statement of cash flows and cash and deposits stated in the balance sheet

		(Unit: thousands of yen)	
	For the six months ended		
	January 31, 2019	July 31, 2018	
Cash and deposits	5,431,643	3,738,489	
Cash and deposits in trust	6,374,508	6,010,142	
Cash and cash equivalents	11,806,152	9,748,631	



### **19. LEASES**

Operating lease transactions (as lessor)

Future minimum rent revenues under existing non-cancelable lease agreements

		(Unit: thousands of yen)		
	As of			
	January 31, 2019	July 31, 2018		
Due within 1 year	4,327,326	4,409,351		
Due after 1 year	13,371,253	14,000,653		
Total	17,698,579	18,410,004		

### 20. INVESTMENT AND RENTAL PROPERTIES

The Company owns real estate (primarily office buildings and residential and retail properties) available for lease in Tokyo. The following are the carrying amount, amount of increase (decrease) during the period and fair value at end of the period for these investment and rental properties.

		(Unit: thousands of yen)
	For the six month	s ended
	January 31, 2019	July 31, 2018
Carrying amount		
Balance at beginning of the period	350,656,949	343,724,215
Amount of increase (decrease) during the period	29,875,087	6,932,734
Balance at end of the period	380,532,037	350,656,949
Fair value at end of the period	437,230,000	389,452,000

(Note 1) The carrying amount is the acquisition cost less accumulated depreciation.

(Note 2) Of the increase (decrease) during the period ended January 31, 2019, the increase is primarily attributable to the acquisition of two properties (Toranomon Hills Mori Tower (approximately 5.0% of total exclusive floor area) (26,128,148 thousand yen)) and Holland Hills Mori Tower (approximately 13.6% of total exclusive floor area) (4,584,110 thousand yen)), the decrease is primarily attributable to depreciation and amortization.

Of the increase (decrease) during the period ended July 31, 2018, the increase is primarily attributable to the acquisition of two properties (Toranomon Hills Mori Tower (approximately 1.0% of total exclusive floor area) (5,091,395 thousand yen)) and Holland Hills Mori Tower (approximately 7.3% of total exclusive floor area) (2,444,066 thousand yen)), the decrease is primarily attributable to depreciation and amortization.

(Note 3) The fair value at end of the period is the appraisal value by a real estate appraiser (according to the "Real Estate Appraisal Report" with the date of settlement of accounts as the appraisal date) pursuant to the method of and standards for asset valuation provided in the Company's Articles of Incorporation and the rules provided by The Investment Trusts Association, Japan.

Income and loss for investment and rental properties is presented in "Breakdown of property-related revenue and expenses"



## 21. SEGMENT AND RELATED INFORMATION

[Segment Information]

Disclosure is omitted because the Company operates as a single segment – Real estate leasing business.

#### [Related Information]

For the six months ended January 31, 2019

(1) Information about each product and service

Disclosure is omitted because operating revenue from external customers within a single product and service category accounts for over 90% of the operating revenue on the statement of income and retained earnings.

#### (2) Information about each geographical area

(a) Operating revenue

Disclosure is omitted because operating revenue from external customers in Japan accounts for over 90% of the operating revenue on the statement of income and retained earnings.

(b) Property, plant and equipment

Disclosure is omitted because the amount of property, plant and equipment located in Japan accounts for over 90% of the amount of property, plant and equipment on the balance sheet.

#### (3) Information about each major tenant

		(Unit. thousands of yen)
Name of tenant	Operating revenue	Related segment
Mori Building Co., Ltd.	6,007,201	Real estate leasing business

#### For the six months ended July 31, 2018

(1) Information about each product and service

Disclosure is omitted because operating revenue from external customers within a single product and service category accounts for over 90% of the operating revenue on the statement of income and retained earnings.

- (2) Information about each geographical area
  - (a) Operating revenue

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Disclosure is omitted because operating revenue from external customers in Japan accounts for over 90% of the operating revenue on the statement of income and retained earnings.

(b) Property, plant and equipment

Disclosure is omitted because the amount of property, plant and equipment located in Japan accounts for over 90% of the amount of property, plant and equipment on the balance sheet.

(3) Information about each major tenant

		(Unit: thousands of yen)
Name of tenant	Operating revenue	Related segment
Mori Building Co., Ltd.	5,518,849	Real estate leasing business

## 22. SUBSEQUENT EVENTS

Not applicable.