#### **Disclaimers**

This document has been prepared solely for the purpose of providing U.K. and Dutch investors with certain information under Article 23 of the European Alternative Investment Fund Managers Directive (European Directive 2011/61/EU) (the "AIFMD") as implemented in their respective jurisdictions. Accordingly, you should not use this document for any other purpose.

#### **Netherlands**

The units of Mori Hills REIT Investment Corporation ("Mori Hills" or the "AIF") are being marketed in the Netherlands under Section 1:13b of the Dutch Financial Supervision Act (Wet op het financieel toezicht, or the "Wft"). In accordance with this provision, Mori Building Investment Management Co., Ltd. (the "AIFM") has submitted a notification with the Dutch Authority for the Financial Markets. The units of Mori Hills will not, directly or indirectly, be offered, sold, transferred or delivered in the Netherlands, except to or by individuals or entities that are qualified investors (gekwalificeerde beleggers) within the meaning of Article 1:1 of the Wft, and as a consequence neither the AIFM nor Mori Hills is subject to the license requirement pursuant to the Wft. Consequently, neither the AIFM nor Mori Hills is subject to supervision of the Dutch Central Bank (De Nederlandsche Bank, "DNB") or the Netherlands Authority for Financial Markets (Autoriteit Financiële Markten, the "AFM") and this Article 23 AIFMD Prospectus is not subject to approval by the AFM. No approved prospectus is required to be published in the Netherlands pursuant to Article 3 of the Regulation (EU) 2017/1129 (the "Prospectus Regulation") as amended and applicable in the Netherlands. The AIFM is therefore solely subject to limited ongoing regulatory requirements as referred to in Article 42 of the AIFMD.

## **United Kingdom**

The units of Mori Hills are being marketed in the United Kingdom pursuant to Article 59 of the United Kingdom Alternative Investment Fund Managers Regulations 2013. In accordance with this provision, the AIFM has notified the Financial Conduct Authority (the "FCA") of its intention to offer these units in the United Kingdom.

For the purposes of the United Kingdom Financial Services and Markets Act 2000 (as amended "FSMA"), Mori Hills is an unregulated collective investment scheme which has not been authorized by the FCA.

Accordingly, any communication of an invitation or inducement to invest in Mori Hills may only be made to (i) investment professionals falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended, or "the Order"; or (ii) high net worth companies falling within Articles 49(2)(a) to (d) of the Order and other persons to whom it may lawfully be communicated (all such persons referred to under (i) and (ii) of this paragraph, together being referred to as "Relevant Persons").

In the United Kingdom, this document and its contents are directed only at Relevant Persons and must not be acted on or relied on by persons who are not Relevant Persons. The transmission of

this document and its contents in the United Kingdom to any person other than a Relevant Person is unauthorized and may contravene the FSMA and other United Kingdom securities laws and regulations.

## Prohibition of Sales to UK Retail Investors

In addition to the restrictions under the AIFMD, as retained by the United Kingdom in its domestic laws, the units of Mori Hills are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom. For these purposes of this provision, a "retail investor" means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); or (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129, as it forms part of domestic law by virtue of the EUWA; and the expression "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the international units to be offered so as to enable an investor to decide to purchase or subscribe the international units.

Consequently no key information document required by Regulation (EU) No 1286/2014, as it forms part of domestic law by virtue of the EUWA (the "UK PRIIPs Regulation"), for offering or selling the international units or otherwise making them available to retail investors in the United Kingdom has been prepared and therefore offering or selling the international units or otherwise making them available to any retail investor in the United Kingdom may be unlawful under the UK PRIIPs Regulation.

## European Economic Area

In addition to the restrictions under the AIFMD, the units of Mori Hills are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU, (as amended, "MiFID II"); (ii) a customer within the meaning of Directive (EU) 2016/97, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Regulation, as amended. Consequently no key information document required by Regulation (EU) No 1286/2014 (the "PRIIPs Regulation") for offering or selling the units of Mori Hills or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the units of Mori Hills, or otherwise making them available, to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

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Article 23 (1)(a)	
Objectives of the AIF	The core strategy of Mori Hills REIT Investment Corporation ("Mori Hills" or the "AIF") is "investment in the city", which is based on the belief that mixed-use urban spaces, combining uses such as work, residence, recreation, rest and study, create synergies that enhance customer satisfaction, attract more people traffic into the area and promote the area development as a whole. "City" in this context refers to not merely a geographic location with an aggregation of buildings, but a "space" which integrates various needs of the people's urban lifestyle and includes the entirety of the economic and cultural activities of the people that gather in such space.  Mori Hills believes that "investment in the city" will continue to provide stable rental revenue and a solid foundation for portfolio growth to achieve its investment objective of
	maximizing the value of the unitholders' investments over a long term.
Investment strategy	Mori Hills aims to achieve its objectives through the following strategies:
	<ul> <li>Continue to seek premium properties in central Tokyo. Mori Hills seeks to continue its focus on investing in "premium properties", and in mixed-use urban spaces that combine uses such as work, residence, recreation, rest and study, to create synergies that enhance customer satisfaction, attract more people traffic into the area and promote the area development as a whole.</li> <li>Leverage the acquisition pipeline of the Sponsor and the Mori Building Group. Mori Hills and Mori Building Investment Management Co., Ltd. (the "AIFM") intend to achieve continued growth in its portfolio by leveraging assistance from Mori Building Co., Ltd. (the "Sponsor") through the support agreement with the Sponsor. The Sponsor has agreed to give Mori Hills preferential negotiation rights and will provide Mori Hills with information on properties that meet its investment criteria before providing it to any other person, subject to certain exceptions.</li> <li>Utilize the asset management experience of the AIFM. Mori Hills seeks to take advantage of the knowledge, experience and network of the AIFM in the real estate market to help it locate and acquire properties that fit its investment strategy.</li> <li>Focus on maintaining and increasing NOI yields and asset values. Mori Hills intends to continue acquiring properties that will maintain or enhance portfolio net operating income yields.</li> <li>Leverage its relationship with the Sponsor as its property manager. The Sponsor acts as the property manager for nearly all of Mori Hills' properties. Mori Hills will use its relationship with the Sponsor to ensure thoughtful and efficient management of its properties.</li> <li>Increase the number of pass-through master leases over the medium to long term. Mori Hills will seek to increase the percentage of pass-through master leases and</li> </ul>
	<ul> <li>decrease the percentage of fixed-rent master leases in its portfolio over the medium to long term in order to capture the upside of market conditions.</li> <li>Optimize operating costs. Mori Hills seeks to maintain operating costs at an appropriate level through efficient operational management and regular review of</li> </ul>
	operating costs, while not sacrificing competiveness and tenant satisfaction.

Maintain strong tenant relations. Mori Hills seeks to secure attractive tenants for its properties to increase the value of its portfolio over the medium to long term by maintaining long-term relationships of trust with qualified tenants. Improve leasing management. The AIFM intends to continue to work with property managers to evaluate the operational and leasing status of the tenants and formulate and execute plans for improvement. Establish long-term maintenance and repair plans. Mori Hills has established longterm plans for maintenance, repairs and renovations to maintain the value of the assets in its portfolio. Types of assets the AIF Real estate, trust beneficiary interests relating to real estate, real estate-related securities, specified assets and other assets, including assets that are incidental to real estate may invest in investment, such as trademark rights and copyrights. Techniques it may Mori Hills makes investments primarily in high-quality, large-scale properties exhibiting employ and all superior earthquake resistance in central Tokyo with a strategic focus on "premium associated risks properties", which are defined as office buildings, residential properties and retail and other facilities with competitive advantages in terms of quality, scale and other specifications that are expected to continue into the future. The principal risks with respect to investment in Mori Hills are as follows: Any adverse conditions in the Japanese economy could adversely affect Mori Hills' properties; Mori Hills may not be able to acquire properties to execute its growth and investment strategy in a manner that is accretive to earnings and the amount of dividends per The high concentration in Mori Hills' portfolio of premium properties in central Tokyo could have a material adverse effect on Mori Hills' business; Increases in prevailing market interest rates may increase Mori Hills' interest expense and may result in a decline in the market price of Mori Hills' units; Mori Hills' reliance on the Sponsor and other Mori Building Group companies could have a material adverse effect on Mori Hills' business; Competition for tenants may adversely affect Mori Hills' ability to retain its current tenants, find new tenants and achieve favorable rental rates; Mori Hills may suffer large losses if any of its properties incur damage from a natural or man-made disaster or acts of violence; Mori Hills may incur unexpected expenses, expenditure or other losses for repair or maintenance of its properties; Mori Hills may be strictly liable for any unforeseen loss, damage or injury suffered by a third party at its properties; Because most of Mori Hills' operating expenses are largely fixed, it may suffer adverse consequences if its rental revenues decline; Illiquidity in the real estate market may limit Mori Hills' ability to grow or adjust its portfolio; Defects relating to Mori Hills' properties may adversely affect its financial condition and results of operations;

- Mori Hills relies on expert reports for appraisals and PML percentages, and these reports are subject to significant uncertainties;
- Mori Hills relies on industry and market data that are subject to significant uncertainties;
- The environmental assessments of Mori Hills' properties made prior to its ownership may not have uncovered all environmental liabilities, and Japanese laws subject property owners to strict environmental liabilities;
- To the extent Mori Hills' purchases or commits to purchase properties still in the development stage, it will be exposed to increased risks and uncertainties;
- Mori Hills may lose rental revenues in the event of lease terminations, decreased lease renewals, defaults, nonpayment by tenants on rental obligations or requests or demands for reduction in rents or if tenants experience financial difficulties or insolvency;
- Any of Mori Hills' current or future properties, may violate earthquake resistance or other building codes, and any such buildings may collapse in even minor earthquakes or may be required to be strengthened or demolished by Mori Hills at significant expense;
- Master lease agreements expose Mori Hills to the risk of becoming an unsecured creditor of the Sponsor as Mori Hills' master lessee in the event of its insolvency;
- Decreases in tenant lease and guarantee deposits would increase Mori Hills' funding costs;
- Any inability to obtain financing for future acquisitions, or any restrictions on Mori Hills' activities under its financing arrangements, could adversely affect Mori Hills;
- A high LTV ratio may increase Mori Hills' exposure to changes in interest rates and adversely affect Mori Hills;
- Mori Hills may suffer impairment losses relating to its properties and may also suffer adverse tax effects upon recognizing impairments;
- A downgrading of Mori Hills' credit rating may affect payments of principal of or interest on its bonds;
- The past performance of the Sponsor is not an indicator or guarantee of Mori Hills' future results;
- Mori Hills' financial statements are prepared in accordance with Japanese GAAP, which differs in certain material respects from IFRS, U.S. GAAP and generally accepted accounting principles and financial reporting standards in other jurisdictions; and
- An epidemic such as SARS, MERS and COVID-19 may have a significant long-term adverse impact on economic activities which in turn may adversely affect the performance of the portfolio and market price of Mori Hills' units.

In addition, Mori Hills is subject to the following risks:

- Mori Hills' success depends on the performances of service providers to which it is required to assign various key functions;
- There are potential conflicts of interest between Mori Hills and certain Mori Building Group companies, including the AIFM;
- Mori Hills depends on the efforts of key personnel of the AIFM;
- Unitholders have limited control over Mori Hills' investment policies;

- J-REITs and their asset managers are subject to tight supervision by the regulatory authorities;
- If unitholders do not exercise their voting rights, Mori Hills may count their votes in favor of proposals at a general meeting of unitholders;
- Mori Hills' failure to satisfy a complex series of requirements pursuant to Japanese tax regulations would disqualify it from certain taxation benefits and significantly reduce its distributions to unitholders;
- If the Japanese tax authorities disagree with the interpretations used by Mori Hills for prior periods, Mori Hills may be forced to pay additional taxes for those periods;
- Mori Hills may not be able to benefit from reductions in certain real estate transfer taxes enjoyed by qualified J-REITs;
- Changes in Japanese tax laws may significantly increase Mori Hills' tax burden;
- Mori Hills expects to be treated as a "passive foreign investment company" for U.S. federal income tax purposes;
- Unitholders may be subject to U.S. Foreign Account Tax Compliance Act (FATCA) withholding tax after 2018;
- Mori Hills' ownership rights in some of its properties may be declared invalid or limited;
- Mori Hills may lose its rights in a property it owns if the purchase of the property is recharacterized as a secured financing;
- Mori Hills' leasehold or subleasehold rights may be terminated or may not be asserted
  against a third party in some cases, or Mori Hills' leases with its tenants could be
  modified;
- Properties for which third parties hold leasehold rights in the land and own the buildings may subject Mori Hills to various risks;
- Many of Mori Hills' properties are in a form of compartmentalized ownership interests (kubun shoyū-ken) and Mori Hills' rights relating to such properties may be affected by the intentions of other owners;
- Many of Mori Hills' properties are in the form of property co-ownership  $(ky\bar{o}y\bar{u})$  or trust beneficiary interest coownership  $(junky\bar{o}y\bar{u})$  and Mori Hills' rights relating to such properties may be affected by the intentions of other owners;
- Some of Mori Hills' properties are subject to preferential purchase rights, rights of first refusal or other similar rights held by lessees, tenants or other third parties;
- Tax increases or adverse changes in applicable laws may affect Mori Hills' potential liabilities relating to Mori Hills' properties and operations;
- Mori Hills' costs of complying with regulations applicable to its properties could adversely affect its results of operations;
- Mori Hills owns a substantial portion of its properties through trust beneficiary interests and may suffer losses as a trust beneficiary;
- The AIFMD may negatively affect Mori Hills' ability to market its units in the EEA and increase its compliance costs associated with marketing of its units in the EEA; and
- Mori Hills' units may be deemed to constitute "plan assets" for ERISA purposes, which
  may lead to the rescission of certain transactions, tax or fiduciary liability and Mori
  Hills being held in violation of ERISA requirements.

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Any applicable investment restrictions	Mori Hills is subject to investment restrictions under Japanese laws and regulations, including the Act on Investment Trusts and Investment Corporations (the "ITA") and the Financial Instruments and Exchange Act (the "FIEA"). These restrictions require that Mori Hills must invest primarily in specified assets as defined in the ITA. Specified assets include, but are not limited to, securities, real estate, leaseholds of real estate, and surface rights ( <i>chijō-ken</i> ) (i.e. the right to use land for the purpose of having a structure on it), as well as trust beneficiary interests in securities, real estate, leaseholds of real estate and surface rights.
	Furthermore, under the listing rules of the Tokyo Stock Exchange, any listed J-REIT such as Mori Hills must invest substantially all of its assets in real estate, real estate-related assets and liquid assets as provided by the listing requirements. Real estate in this context includes, but is not limited to, real estate, leaseholds of real estate, surface rights, and trust beneficiary interests for these assets, and real estate-related assets in this context include, but are not limited to, anonymous association ( <i>tokumei kumiai</i> ) interests for investment in real estate. A J-REIT that lists its units on the Tokyo Stock Exchange must also comply with the Investment Trusts Association, Japan rules, which require the J-REIT to invest more than 50% of its assets in real estate and asset backed securities investing primarily in real estate, which include, but are not limited to, real estate, leaseholds of real estate, surface rights or trust beneficiary interests for real estate, surface rights or leaseholds of land.
	Pursuant to the ITA, investment corporations may not independently develop land for housing or to construct buildings, but may outsource such activities in certain circumstances.
	In addition, the basic investment policy of Mori Hills is set out in Mori Hills' Articles of Incorporation. Moreover, the AIFM has established investment guidelines to provide more detailed policies based on this basic policy.
Circumstances in which the AIF may use leverage	Mori Hills may take out loans or issue long-term investment corporation bonds or short-term investment corporation bonds. Mori Hills may also enter into commitment line agreements and other agreements that involve a line of credit or ability to borrow from time to time. In addition, Mori Hills will borrow only from lenders that are certain qualified institutional investors as specified by the FIEA.
	Such financing activities may be undertaken for the purpose of acquiring new properties, maintaining or repairing existing properties, maintaining working capital, making distributions, and repaying tenant leasehold and security deposits, investment corporation bonds and short-term investment corporation bonds and other forms of debt.
The types and sources	Mori Hills currently has outstanding fixed and floating rate long-term loans and
of leverage permitted	outstanding investment corporation bonds, as well as access to a commitment line, all of
and associated risks	which are unsecured and unguaranteed.
	Mori Hills may be subject to restrictive covenants in connection with any indebtedness that may restrict Mori Hills' operations and limit its ability to make cash distributions to unitholders, to dispose of properties or to acquire additional properties. Furthermore, if Mori Hills were to violate such restrictive covenants, for example with regard to the
	maintenance of debt service coverage or loan-to-value ratios, lenders may be entitled to

Any restrictions on leverage	require Mori Hills to collateralize portfolio properties or demand that the entire outstanding balance be paid ahead of scheduled payments. Further, in the event of an increase in interest rates, to the extent that Mori Hills has taken on any debt with unhedged floating rates, interest payments may increase, which in turn could reduce the amount of cash available for distributions to unitholders. Higher interest rates may also limit Mori Hills' capacity for short- and long-term borrowings, which would in turn limit its ability to acquire properties, and could cause the market price of its units to decline.  Under Mori Hills' Articles of Incorporation, the maximum principal amount of any particular borrowing or issuance of investment corporation bonds will be one trillion yen and the aggregate amount of all such debt will not exceed one trillion yen.
Any restrictions on collateral and asset reuse arrangements	No applicable arrangements.
Maximum level of leverage which the AIFM is entitled to employ on behalf of the AIF	Mori Hills has, in principle, set an upper limit of 65% for its loan-to-value, or LTV, ratio in order to operate with a stable financial condition. Mori Hills may, however, temporarily exceed any such levels as a result of property acquisitions or fluctuations in property appraisal value.
Article 23(1) (b)	
Procedure by which the AIF may change its investment strategy / investment policy	Changes to Mori Hills' basic investment policy require an amendment of the Articles of Incorporation. Such amendment requires a quorum of a majority of the total issued units and at least a two-thirds vote of the voting rights represented at a general meeting of unitholders.
Article 23(1) (c)	
Description of the main legal implications of the contractual relationship entered into for the purpose of investment, including jurisdiction, applicable law, and the existence or not of any legal	
main legal implications of the contractual relationship entered into for the purpose of investment, including jurisdiction, applicable law, and the existence	Mori Hills is a corporate-type investment trust in the form of investment corporation ( $t\bar{o}shi\ h\bar{o}jin$ ) provided for under the ITA. Therefore, the relationship between Mori Hills and its unitholders is governed by Mori Hills' articles of incorporation (as opposed to individual agreements), which can be amended from time to time upon resolution of a general unitholders' meeting. Mori Hills' articles of incorporation stipulate rules relating to general unitholders' meetings, including the convocation, setting of record date, exercise of voting rights, resolutions and election of Mori Hills' directors. The relationship between Mori Hills and its unitholders is also governed by, and is subject to the provisions of, Japanese law, including the ITA.

Mori Hills has entered into the following agreements with the AIFM and the Sponsor, each of which is governed by Japanese law:

- Asset management agreement dated as of February 2, 2006, as amended, between Mori Hills and the AIFM.
- Support agreement dated as of August 10, 2006 among Mori Hills, the AIFM and the Sponsor.

The AIFM has entered into the following agreement with the Sponsor, which is governed by Japanese law:

 Advisory business entrustment agreement dated as of August 10, 2006 between the AIFM and the Sponsor.

Additionally, Mori Hills has entered into purchase and sale agreements with sellers and buyers in connection with the acquisition or disposition of properties, as well as trust agreements with major Japanese trust banks pursuant to which Mori Hills holds many of the properties in its portfolio in the form of trust beneficiary interests.

Mori Hills is not involved in or threatened by any legal arbitration, administrative or other proceedings, the results of which might, individually or in the aggregate, be material.

### **Article 23(1) (d)**

The identity of the AIFM, AIF's depositary, auditor and any other service providers and a description of their duties and the investors' rights thereto

- Asset Manager (AIFM): Mori Building Investment Management Co., Ltd.
- Auditor: Ernst & Young ShinNihon LLC
- Asset Custodian: Sumitomo Mitsui Trust Bank, Limited
- Administrative Agents: Sumitomo Mitsui Trust Bank, Limited and Tokyo Kyodo Accounting Office Co., Ltd.
- Unitholders' Register and Special Accounts Agent: Mitsubishi UFJ Trust and Banking Corporation
- Bond Fiscal Agent: MUFG Bank, Ltd. and the Norinchukin Bank

The AIFM's duties include formulating and executing Mori Hills' investment strategy, directing and supervising Mori Hills' on-site property managers' implementation of various programs, finding and identifying acquisition targets, purchasing and disposing of properties, reporting to Mori Hills regarding the status of the portfolio, and finance and accounting related services. The FIEA provides that the AIFM owes Mori Hills a fiduciary duty and must conduct its activities as asset manager in good faith. The FIEA also prohibits the AIFM from engaging in certain specified conduct, including entering into transactions outside the ordinary course of business or with related parties of the AIFM that are contrary to or violate Mori Hills' interests. Pursuant to the ITA, Mori Hills' unitholders have the right to approve the execution or termination of the asset management agreement at a general meeting of unitholders.

The auditor's responsibilities include preparing an audit report on Mori Hills' financial statements for the fiscal periods ending January 31 and July 31 of each year.

The asset custodian's responsibilities include acting as the custodian of Mori Hills' assets.

The administrative agents' responsibilities include, with respect to Sumitomo Mitsui Trust Bank, Limited, administration of Mori Hills' board meetings and unitholder meetings and with respect to Tokyo Kyodo Accounting Office Co., Ltd., administration of accounting matters, preparation of financial documents and administration of tax payments.

The unitholders' register and special accounts agent's responsibilities include the provision of agency services, such as the creation, administration and custody of the unitholder register and related documents, administration of issuance of Mori Hills' units, receipt of certain requests from unitholders, distribution of meeting convocation notices and the calculation and administration of distributions to unitholders.

The bond fiscal agents' responsibilities include the provision of services related to the investment corporation bonds issued by Mori Hills, such as the administration of the preparation and keeping of Mori Hills' investment corporation bonds registry, the administration of payments of interest and redemption money to bondholders and the administration of issuance of Mori Hills' investment corporation bonds.

Article 23(1) (e)	
Description of how the AIFM complies with the requirements to cover professional liability risks (own funds / professional indemnity insurance)	Not applicable.
Article 23(1) (f)	
Description of any delegated management function such as portfolio management or risk management and of any safekeeping function delegated by the depositary, the identification of the delegate and any conflicts of interest that may arise from such delegations	Not applicable.  There is no delegation of such functions beyond the AIFM, which is responsible for portfolio and risk management, and the asset custodian, which is responsible for safekeeping activities.
Article 23(1) (g)	
Description of the AIF's valuation procedure and pricing methodology, including the methods used in valuing hard-to-value assets	Mori Hills values assets in accordance with its Articles of Incorporation. The methods and standards that Mori Hills uses for the valuation of assets are based on the Ordinance on Accountings of Investment Corporations, as well as the Regulations Concerning Real Estate Investment Trusts and Real Estate Investment Corporations and other regulations stipulated by ITA, as well as Japanese GAAP.
	J-REITs may only use the valuation methods prescribed in the rules of the Investment Trusts Association, Japan, which emphasize market price-based valuation.
	Hard to value assets include assets such as equity interests in real estate anonymous associations ( <i>tokumei kumiai</i> ), beneficiary interests in trusts of money principally invested in real estate anonymous associations and tenant leasehold and security deposits. Future cash flows of hard to value assets are difficult to estimate. Mori Hills values hard to value assets differently depending on the asset, but pursuant to the ITA, the Ordinance on Accountings of Investment Corporations and the evaluation rules of the Investment Trusts Association, Japan or in accordance with generally accepted accounting principles in Japan applicable to J-REITs. The valuation of such hard to value assets is discussed in the notes to Mori Hills' financial statements.
Article 23(1) (h)	
Description of the AIF's liquidity risk management,	Net cash provided by operating activities constitutes Mori Hills' primary source of liquidity to fund distributions, interest payments on outstanding loans payable, fees to the AIFM and other service providers, property taxes, repairs and maintenance, and capital

including redemption rights in normal and exceptional circumstances and existing redemption arrangements with investors expenditures for its properties in the ordinary course of business. However, Mori Hills' ability to use cash flows from operations to finance property acquisitions is severely limited because Mori Hills is generally required to distribute in excess of 90% of its distributable profit, calculated in accordance with the Special Taxation Measures Act of Japan, for each fiscal period to its unitholders. Therefore, Mori Hills' financing for acquisitions depends primarily on outside financing, including equity offerings, loans and investment corporation bonds.

Mori Hills controls liquidity-related risks by aiming to maintain its LTV ratio with an upper limit of 65%, diversifying the maturity dates of its repayment obligations, and maintaining a certain amount of highly liquid cash and deposits.

Because Mori Hills is a closed-end investment corporation, unitholders are not entitled to request the redemption of their investment.

### **Article 23(1) (i)**

Description of all fees, charges and expenses and a maximum amount which is directly / indirectly borne by the investors <u>Directors' compensation</u>: Mori Hills' articles of incorporation provide that Mori Hills may pay each of its executive directors up to ¥1 million per month and its supervisory directors up to ¥500,000 per month.

### Asset Management Fees:

Mori Hills pays asset management fees to the AIFM as follows:

Type 1 management fee.

Mori Hills pays to the AIFM a type 1 management fee for each fiscal period. This type 1 asset management fee is equal to dividend per unit calculated at the end of the fiscal period, multiplied by 1,000,000, multiplied by an amount up to 9.0%, payable within three months after each fiscal period.

Dividend per unit is calculated by dividing the amount of distributable profit by the total number of units outstanding as of the end of the fiscal period.

The amount of distributable profit is profit before income taxes, before the type 1 management fee calculated in accordance with Japanese GAAP and non-deductible taxes related to the type 1 management fee are deducted (less any loss carried forward from the immediately preceding fiscal period, if any).

• Type 2 management fee.

Mori Hills pays to the AIFM a type 2 management fee for each fiscal period. This type 2 asset management fee is equal to NAV per unit at the end of the immediately preceding fiscal period, multiplied by 1,000,000, multiplied by an amount up to 0.4%, based on the actual number of days on a 365-day year basis, payable within three months after each fiscal period.

NAV per unit is calculated by dividing the adjusted NAV at the end of the immediately preceding fiscal period by the total number of Mori Hills' units outstanding on the same date.

Adjusted NAV per unit is calculated by adding (a) to (b) and subtracting (c), where (a), (b) and (c) are defined as follows:

- (a) the amount of net assets on the balance sheet at the end of the immediately preceding fiscal period
- (b) the amount obtained by subtracting the book value of managed properties from the appraisal value of Mori Hills' properties, at the end of the immediately preceding fiscal period
- (c) the total amount of dividend in the statement of cash distribution for the immediately preceding fiscal period

### • Type 3 management fee.

Mori Hills pays to the AIFM a type 3 management fee for each fiscal period. This type 3 asset management fee is equal to (i) performance of units against Tokyo Stock Exchange REIT Index, multiplied (ii) market capitalization of units, multiplied by an amount up to 0.15%, payable within three months after each fiscal period.

When the calculated amount of type 3 management fee is negative, the absolute value is subtracted from the type 1 or type 2 management fee.

- (i) Performance of units against Tokyo Stock Exchange REIT Index is calculated by subtracting (b) from (a), where (a) and (b) are defined as follows:
- (a) the value obtained by subtracting the final price of Mori Hills' units on the last business day of the immediately preceding fiscal period from the final price of Mori Hills' units on the last business day of the relevant fiscal period, and dividing the result by the final price of Mori Hills' units on the last business day of the immediately preceding fiscal period.
- (b) The value of the final price of the non-dividend-paying index of the Tokyo Stock Exchange REIT Index published on the last business day of the relevant fiscal period minus the final price of the Tokyo Stock Exchange REIT Index on the last business day of the immediately preceding fiscal period, divided by the final price of the Tokyo Stock Exchange REIT Index on the last business day of the immediately preceding fiscal period.
- (ii) Market capitalization of units is calculated by multiplying the final price of Mori Hills' units on the last business day of the relevant fiscal period by the total number of units outstanding on the last business day of the fiscal period.

# • Acquisition fee.

Mori Hills pays to the AIFM an acquisition fee, when Mori Hills acquires a specified asset. This acquisition fee is an amount up to 1.0%, or 0.1% in case of a related party, of the purchase price of the asset (which means the trading value of the asset in the case of a sale and purchase transaction excluding national and local consumption taxes and expenses for acquisition), payable by the end of the month immediately following the month of such acquisition.

#### · Merger fee.

Mori Hills pays to the AIFM a merger fee, where (i) Mori Hills enters into a merger agreement into another entity, (ii) the AIFM provides support

related to the merger including research and evaluation of the properties held by such other entity, and (iii) the merger becomes effective. This merger fee is an amount up to 1.0% of the appraisal value, as of the merger effective date, of the assets succeeded to or held by such other entity, payable by the end of the month immediately following the month of such merger.

#### · Adjustment clause.

In the event that Mori Hills repurchases Mori Hills' own units and do not dispose of or cancel such units by the end of the fiscal period of such repurchase, such units shall not count as units outstanding. In the event that Mori Hills' units are consolidated or split and as a result the number of units outstanding decreases or increases, the number of units outstanding at the end of such fiscal period is calculated by applying the consolidation ratio or split ratio, as the case may be, with respect to the calculation of the type 1 management fee and type 2 management fee. With respect to the calculation of the type 3 management fee, the final price of Mori Hills' units at the end of the fiscal period in which the consolidation or split of Mori Hills' units takes place is calculated by making an adjustment based on the consolidation ratio or split ratio, as the case may be.

In the event of a rights offering and the total numbers of units outstanding increases as a result, the free allotment rate is multiplied by the amount of dividend per unit and NAV per unit with respect to the calculation of the type 1 management fee and type 2 management fee. With respect to the calculation of the type 3 management fee, the final price of Mori Hills' units at the end of the fiscal period in which a rights offering is conducted is multiplied by the free allotment rate.

Mori Hills also reimburses the AIFM for certain administrative and other costs, which are not included in Mori Hills' asset management fees.

<u>Auditor Fee</u>: Mori Hills may pay the independent auditor up to ¥15 million per fiscal period. The board of directors is responsible for determining the actual compensation amount.

### Asset Custodian Fee:

Mori Hills pays custodian fees to Sumitomo Mitsui Trust Bank, Limited a custodian fee for each fiscal period payable by the last day of the month immediately following the month when the claim for the payment is made by the custodian for each fiscal period (or the preceding business day if the last day of such month is not a bank business day), by means of a bank remittance to the bank account as designated by the custodian. (Any bank remittance charges and local and national consumption taxes to be imposed on such charges shall be borne by Mori Hills.)

The custodian fee is determined as a percentage of the total amount of Mori Hills' assets as at the end of the immediately preceding fiscal period, not exceeding 0.03% of such

total assets prorated over 12 months, to be calculated based on the composition of Mori Hills' assets and to be separately agreed upon between the custodian and Mori Hills and local and national consumption taxes to be imposed on the foregoing fees. Thus custodian fees will depend on the size of the property portfolio. Any fees payable for any other services which are not provided for in the asset custodian agreement shall be determined through discussions between the asset custodian and Mori Hills.

#### Administrative Agent Fees:

Sumitomo Mitsui Trust Bank, Limited. Mori Hills pays to Sumitomo Mitsui Trust Bank, Limited a general administration fee for each fiscal period payable by the last day of the month immediately following the month when the claim for the payment is made by this administrative agent (or the preceding business day if the last day of such month is not a bank business day), by means of a bank remittance to the bank account as designated by this administrative agent. (Any bank remittance charges and local and national consumption taxes to be imposed on such charges shall be borne by Mori Hills.)

The general administration fee is up to ¥500,000 per month, to be separately agreed upon between this administrative agent and Mori Hills and local and national consumption taxes to be imposed on the foregoing fees. Any fees payable for any other services which are not provided for in the administrative agent agreement shall be determined through discussions between this administrative agent and Mori Hills.

Tokyo Kyodo Accounting Office Co., Ltd. Mori Hills pays to Tokyo Kyodo Accounting Office Co., Ltd. fees by means of a bank remittance to the bank account as designated by this administrative agent.

Fee for monthly regular business related to accounts, accounting books and tax.

A monthly fee shall be paid in the amount agreed on by Mori Hills and this administrative agent, not to exceed the amount calculated as follows: 500,000 yen + the number of properties that Mori Hills owns as of the end of the month x 200,000 yen (excluding local and national consumption taxes)

Fee for business related to settlements of accounts.

A fee for every fiscal period shall be paid in the amount agreed on by Mori Hills and this administrative agent; provided that the total annual fee shall not exceed the amount calculated as follows:

5,000,000 yen + the number of properties that Mori Hills owns as of the end of such fiscal period x 200,000 yen (excluding local and national consumption taxes)

• Fee for business related to handling of specific personal information.

A fee for every fiscal period shall be paid in the amount agreed on by Mori Hills and this administrative agent, not to exceed 1,000,000 yen (excluding local and national consumption taxes).

	<ul> <li>Fee for business related to initial registration of fixed asset ledger.</li> </ul>
	Upon the acquisition of a new property (including the case of any partial acquisition, such as an acquisition of a compartmentalized ownership interest), a fee for initial registration of the property shall be paid in the amount agreed on by Mori Hills and this administrative agent, not to exceed 300,000 yen per property (excluding local and national consumption taxes).
	If the fees described above become unreasonable due to changes in economic conditions etc., such fees may be revised in writing after mutual consultation.
	Mori Hills is responsible for the payment of national and local consumption taxes to be imposed on the foregoing fees payable to this administrative agent.
	Unitholders' Register, Special Accounts and Bond Fiscal Agent Fees:
	Mori Hills pays Mitsubishi UFJ Trust and Banking Corporation under the relevant agreements for services provided by Mitsubishi UFJ Trust and Banking Corporation as administrative agent for Mori Hills' unitholders' register and special accounts, and pays MUFG Bank, Ltd. and the Norinchukin Bank under the fiscal agency agreements for services provided by MUFG Bank, Ltd. and the Norinchukin Bank as fiscal agent for certain of its investment corporation bonds, based on type and quantity of services performed.
Article 23(1) (j)	
Description of the AIFM's procedure to ensure fair treatment of investors and details of any preferential treatment received by investors, including detailing the type of investors and their legal or economic links with the AIF or AIFM	Under Article 77 paragraph 4 of the ITA, which applies the requirements of Article 109 paragraph 1 of the Companies Act of Japan to investment corporations, investment corporations are required to treat unitholders equally depending on the number and content of units held. In addition, upon liquidation, the allotment of residual assets to unitholders is required to be made equally depending on the number of units held under Article 77 paragraph 2 item 2 and Article 158 of the ITA.
Article 23(1) (k)	
The latest annual report referred to in Article 22(1)	Additional information may be found in Mori Hills' most recent semi-annual report prepared in accordance with Article 22 of the AIFMD, which is available at the AIFM's office located at 12-32, Akasaka 1-chome, Minato-ku, Tokyo, Japan.
Article 23(1) (I)	
The procedure and conditions for the issue and sale of the units	Mori Hills is authorized under its Articles of Incorporation to issue up to 10,000,000 units. Its units have been listed on the Tokyo Stock Exchange since November 30, 2006.

	Secondary market sales and transfers of units will be conducted in accordance with the rules of the Tokyo Stock Exchange. Unit prices on the Tokyo Stock Exchange are determined on a real-time basis by the equilibrium between bids and offers.  The Tokyo Stock Exchange sets daily price limits, which limit the maximum range of fluctuation within a single trading day. Daily price limits are set according to the previous day's closing price or special quote.			
Article 23(1) (m)				
of the AIF or latest market price of the	Mori Hills' unit's latest market price is publicly available at the Tokyo Stock Exchange or from financial information venders (including Reuters, which can be viewed at <a href="https://www.reuters.com/markets/companies/3234.T/">https://www.reuters.com/markets/companies/3234.T/</a> ).			
unit or share of the AIF  Article 23(1) (n)				
Details of the historical performance of the AIF, where available	The units of Mori Hills were listed on the Tokyo Stock Exchange on November 30, 2006.  The performance of the units for the most recent five fiscal periods is as follows.			
	Fiscal period	Total Assets (JPY million)	Total Net Assets (JPY million)	Net Assets per unit (JPY)
	32nd Fiscal Period (February 1, 2022 to July 31, 2022)	412,892	202,797	105,825
	33rd Fiscal Period (August 1, 2022 to January 31, 2023)	415,261	205,155	107,056
	34th Fiscal Period (February 1, 2023 to July 31, 2023)	414,888	204,797	106,869
	35th Fiscal Period (August 1, 2023 to January 31, 2024)	413,064	204,778	106,859
	36th Fiscal Period (February 1, 2024 to July 31, 2024)	413,260	205,575	107,275
Article 23(1) (o)				
Identity of the prime broker, any material arrangements of the AIF with its prime brokers, how conflicts of interest are managed with the prime broker and the provision in the contract with the	No applicable prime broker.			

depositary on the		
possibility of transfer		
and reuse of AIF		
assets, and		
information about any		
transfer of liability to		
the prime broker that		
· ·		
may exist		
Article 23(1) (p)		
Description of how and		disclose the matters described in Articles 23(4) and 23(5) periodically
when periodic	through Mori	Hills' Internet website and semi-annual report.
disclosures will be		
made in relation to		
leverage, liquidity and		
risk profile of the		
assets, pursuant to		
Articles 23(4) and		
23(5)		
Article 23(2)		
The AIFM shall inform	Not applicable	
the investors before	Not applicable	c.
they invest in the AIF		
of any arrangement		
made by the		
depositary to		
contractually discharge		
itself of liability in		
accordance with		
Article 21(13)		
The AIFM shall also	Not applicable	е.
inform investors of any		
changes with respect		
to depositary liability		
without delay		
Article 23(4)(a)		
Percentage of the AIF's a	ssets which	There are no assets that are subject to special arrangements arising from
are subject to special arr		their illiquid nature.
arising from their illiquid	-	
percentage shall be calcu		
net value of those assets		
special arrangements div	•	
net asset value of the All		
	concerned	There are no such special arrangements
Overview of any special	de	There are no such special arrangements.
arrangements, including	wnetner	

the consistent of the manifest of the con-	
they relate to side pockets, gates or	
other arrangements	-1
Valuation methodology applied to	There are no such special arrangements.
assets which are subject to such	
arrangements	
How management and performance	There are no such special arrangements.
fees apply to such assets	
Article 23(4)(b)	T
Any new arrangements for managing	Any new arrangements or change in applicable arrangements will be
the liquidity of the AIF	disclosed at an appropriate time.
For each AIF that the AIFM manages	Any new arrangements or change in applicable arrangements will be
that is not an unleveraged closed-end	disclosed at an appropriate time.
AIF, notify to investors whenever they	
make changes to its liquidity	
management systems (which enable	
an AIFM to monitor the liquidity risk	
of the AIF and to ensure the liquidity	
profile of the investments of the AIF	
complies with its underlying	
obligations) that are material in	
accordance with Article 106(1) of	
Regulation (EU) No 231/2013 (ie.	
there is a substantial likelihood that a	
reasonable investor, becoming aware	
of such information, would reconsider	
its investment in the AIF, including	
because such information could	
impact an investor's ability to	
exercise its rights in relation to its	
investment, or otherwise prejudice	
the interests of one or more investors	
in the AIF).	
Immediately notify investors where	Any new arrangements or change in applicable arrangements will be
they activate gates, side pockets or	disclosed at an appropriate time.
similar special arrangements or	
where they decide to suspend	
redemptions	
Overview of changes to liquidity	Any new arrangements or change in applicable arrangements will be
arrangements, even if not special	disclosed at an appropriate time.
arrangements	
Terms of redemption and	Mori Hills is a closed-end investment corporation and unitholders are not
circumstances where management	entitled to request the redemption of their investment, except in the event
discretion applies, where relevant	of liquidation.
Also any voting or other restrictions	There are no voting or other restrictions on the rights attaching to units.
exercisable, the length of any lock-up	
or any provision concerning 'first in	

line' or 'pro-rating' on gates and	
suspensions shall be included	
Article 23(4)(c)	
The current risk profile of the AIF and the risk management systems employed by the AIFM to manage those risks	The AIFM stipulates basic provisions of risk management in its risk management rules. The appropriateness and effectiveness of the AIFM's risk management systems are regularly reviewed and evaluated by the AIFM.  The use of long-term loans and investment corporation bonds to finance asset acquisitions and other purposes gives rise to liquidity risks. Mori Hills controls such risks by aiming to maintain an upper limit on the LTV ratio of
	65%, diversifying financing methods and lenders, dispersing repayment deadlines, retaining a certain amount of liquid cash deposits and establishing commitment lines.
	Borrowings and investment corporation bonds are also exposed to a risk of rising interest rates. Mori Hills manages interest rate risks by diversifying debt to include more long-term borrowings and investment corporation bonds with varying maturity dates.
	Derivative transactions (interest rate swap transactions) may be used to hedge against the risks of increases in floating interest rates.
	Mori Hills' use of tenant leasehold and security deposits gives rise to liquidity risk since repayment of these deposits is triggered when tenants move out of Mori Hills' properties. This risk is controlled through such measures as preparing cash management plans and retaining cash and deposits sufficient to return deposits to tenants.
Measures to assess the sensitivity of	No such measures have been implemented.
the AIF's portfolio to the most	
relevant risks to which the AIF is or	
could be exposed	
If risk limits set by the AIFM have been or are likely to be exceeded and where these risk limits have been exceeded a description of the	No such situation has occurred.
circumstances and the remedial	
measures taken	
Article 23(5)(a)	
Any changes to the maximum amount	Any new arrangements or change in applicable arrangements will be
of leverage which the AIFM may	disclosed at an appropriate time.
employ on behalf of the AIF,	
calculated in accordance with the	
gross and commitment methods. This	
shall include the original and revised	
maximum level of leverage calculated	

in accordance with Articles 7 and 8 of Regulation (EU) No 231/2013, whereby the level of leverage shall be calculated as the relevant exposure divided by the net asset value of the	
AIF.	
Any right of the reuse of collateral or	No such right or guarantee exists.
any guarantee granted under the	
leveraging agreement, including the	
nature of the rights granted for the	
reuse of collateral and the nature of	
the guarantees granted	
Details of any change in service	Any new arrangements or change in applicable arrangements will be
providers relating to the above.	disclosed at an appropriate time.
Article 23(5)(b)	
Information on the total amount of	The aggregate amount of debt with interest is ¥189,922 million as of July
leverage employed by the AIF	31, 2024.
calculated in accordance with the	
gross and commitment methods	